

Musical Chairs : Q3 2026

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Dear All,

I closed last quarter's letter hoping for fewer memoranda and more resolutions. The memorandum did not hold, the resolutions did not arrive, and yet – in what is becoming a worrying habit – this letter is on time for a second consecutive quarter. It's early October, and here goes...

Signals in the Noise

The third quarter opened with Brent at around \$72 and the ceasefire intact, and closed with Brent above \$100, the Strait of Hormuz effectively blockaded, and Saudi Arabia's East-West pipeline, built precisely to bypass Hormuz, knocked offline by drone attacks in September. Ukraine and Gaza grind on below the financial pages' fold, which tells you how thoroughly markets have normalised the abnormal.

The quarter's real story was in bonds. Benchmark Treasury yields recorded their largest quarterly rise since 2009, with five, ten and thirty-year yields all above 5% for the first time in roughly two decades. This is the bond market delivering a verdict on Western fiscal arithmetic: trillion-dollar interest bills, deficits with no constituency for closing them, and a torrent of supply that now includes more than \$200 billion of long-dated hyperscaler paper to fund the AI build-out. The vigilantes, long presumed extinct, are back and charging for their services.

Nowhere more than in Paris. France's ten-year yield touched 5% on 1 October for the first time since 2002, and its spread over Bunds has blown past 150 basis points, wider than Italy's, wider than Greece's, a core-periphery inversion unthinkable to anyone who sat through 2012. The proximate cause was a €54 billion austerity package from a prime minister without a majority, rejected by the market within hours; the underlying cause is a deficit above 5% for three straight years, debt near 120% of GDP, and a presidential election next spring in which the leading candidates propose, respectively, constitutional deficit limits and debt cancellation. Moody's reviews this month, the euro sits at a seventeen-month low, and Italian spreads have begun to move in sympathy. The awkward part for Frankfurt is that its Transmission Protection Instrument is designed for widening that fundamentals do not warrant, and France is in excessive deficit procedure precisely because they do. We are not forecasting a sovereign crisis; we are noting that the eurozone's second-largest economy now borrows on worse terms than the countries it bailed out.

Central banks duly followed the market. The Federal Reserve raised rates in September (its first hike since 2023) and the Bank of Japan lifted its policy rate to the highest since 1995, sending the yen up more than 4% as the great carry trade began an unwind that has so far been orderly, a word that has preceded most of financial history's least

orderly episodes. Gold and silver, violently liquidated in the spring, resumed their march to new highs.

Equities, remarkably, shrugged and the reason matters, because it is the single most important counterweight to everything above. Corporate earnings growth has been exceptional, full-year estimates were revised upwards through the quarter, and profits outran share prices to the point that valuations compressed even as US indices made new highs. That is what allowed equities to absorb a hundred-basis-point rise in the risk-free rate without flinching. The caveat is concentration: the S&P 500 added around 2%, but the equal-weighted index fell. A handful of mega-cap AI names are generating a disproportionate share of both the earnings growth and the gains. Meanwhile September payrolls came in at 29,000 against expectations of over 80,000, July was revised into losses, and the graduate market is the most hostile in years, with AI-driven automation of junior work now cited as a culprit rather than a curiosity. Record indices, stalling employment, 5% yields: pick your indicator and you can justify almost any worldview.

Into that mix, on 3 November, come the US mid-terms. Democrats lead the generic ballot by seven to eight points, are heavy favourites to retake the House and now modestly favoured for the Senate, with prediction-market odds swinging sharply in September as diesel above \$6 a gallon did the campaigning for them. For markets, a divided Washington means gridlock, historically congenial to equities, less so to bonds, since fiscal drift continues, and a migration of policy risk to the executive levers of tariffs, regulation and pressure on the Fed. Boards planning 2027 should assume Washington's volatility migrates rather than subsides.

Artificial Intelligence

The question looming over all of it is whether the capital pouring into AI can earn its keep. The quarter supplied ammunition for both camps. Commercial disruption is now unmistakable, with clear winners and losers in every industry depending on the speed and competence of deployment. Yet the flagship laboratories blinked on their public debuts: OpenAI ruled out a 2026 listing on safety grounds, and Anthropic's slipped towards November amid a valuation debate spanning an almost comical \$1.5-4 trillion. More arrestingly, Dario Amodei published a call to "pace the frontier" to slow development deliberately in the name of safety and, in a sentence nobody expected to write, Sam Altman and Elon Musk publicly agreed with him on X. A fortnight later Altman and Amodei were briefing the UN Security Council on the same theme. The people building the technology are asking for a speed limit while the people funding it demand acceleration.

The sharper threat may be commercial: Chinese open-weight models are closing the capability gap at a fraction of US pricing and gaining traction with Western enterprises. It is the same playbook China is running in autos, where Chinese marques now hold roughly 10% of the European market with a cost advantage near 30%, and Europe's champions have answered with profit warnings and plant closures. Cheaper, faster, good enough works in cars as well as code.

For hiring, the consequence is on every candidate specification. AI fluency has moved in a year from welcome extra to filter: clients want leaders who understand deployment for value creation, the management of its organisational consequences and can articulate clearly what works. There are fewer such people than the market needs, and the search for them is one of the more active corners of our practice.

Private Credit

The headline noise was again about redemptions and payment-in-kind, and the return of rate hikes is unwelcome arithmetic for floating-rate borrowers. But it is worth separating cyclical from structural, because the structural case remains in excellent shape. Realised default rates remain low by historical standards; banks continue to retreat from mid-market lending under regulatory pressure; and penetration in EMEA still lags the US by a wide margin.

There is also an underappreciated tailwind in the rate move itself. A 5% risk-free rate lifts the base on which every loan is priced, and for lenders with the discipline to hold spread, that widens net interest margin and improves the economics of new origination at banks and non-bank providers alike. Higher-for-longer is a problem for yesterday's borrowers; for tomorrow's lenders it is the best pricing environment in a decade. We are seeing it in mandates: continued hiring across the asset class, with the strongest demand in new issuance and distribution teams building capacity for the next vintage, alongside the stewardship skills (portfolio management, restructuring, workout) that the current one requires. The shift is in what firms are hiring for, not whether.

Private Equity

The exit drought has entered its fifth year. The IPO window, briefly ajar, closed again as yields spiked, with more listings postponed this quarter than in the previous two combined. The continuation vehicle has completed its conquest; now on credible projections headed for as much as a third of all sponsor exits. One may call this innovation, one may also call it pass-the-parcel. LPs hold both views at once. DPI remains the only metric that opens cheque books, and the bifurcation between managers who can demonstrate it and those who cannot is the defining feature of fundraising. The constructive reading is that the plumbing works: secondary discounts have narrowed to single digits, \$2 trillion of dry powder cannot sit idle forever, and a 5% risk-free rate closes valuation gaps that four years of polite negotiation could not.

Infrastructure

If one asset class has had a good war, it is this one. Energy security, grid resilience and sovereign supply chains have moved from investment themes to political imperatives, and the AI build-out has made electricity the binding constraint on the most valuable industry on earth. Grid connections still take two to four years in major markets, and the response, behind-the-meter generation, power-rich geographies, a convergence of technology, power and real assets into a single deal ecosystem, requires leaders the market has never needed in quantity before. Hiring across energy transition, grid development, data centres and the power that feeds them is the strongest in our coverage universe, and will remain so while the physics of AI remain what they are.

Investment Banking

Markets divisions enjoyed the volatility; advisory is more muted, with bankers whispering about thinning M&A and ECM pipelines as a 5% rate resets every valuation conversation. The structural case (sponsor assets that must trade, AI-driven consolidation, an open antitrust window) is intact; the timing has slipped. Hiring has narrowed rather than stopped: in EMEA we see replacement and upgrade activity concentrated in defensive sectors, healthcare and financial institutions in particular, and in M&A as a product, where banks are using the lull to improve the quality of the bench rather than its size. Higher rates are, moreover, a gift to the lending and capital markets franchises that sit alongside advisory; the same margin logic that favours private credit applies to banks' own balance sheets.

The quarter's most telling signal was in human capital. Citi cut its analyst programme from three years to two, accelerating the path to associate and to vice president within five and a half years, an explicit response to private equity's poaching of juniors, while AI absorbs the grunt work that justified the apprenticeship's length. When banks compete on how quickly they can make people senior, the pyramid is being redrawn in real time; expect others to follow. The seasonal shutters are coming down: attention has pivoted to 2026 compensation outcomes and the January aftermath, and the mandates crossing our desks are increasingly for 2027 starts. The brave hire now, ahead of the bonus round; the rest will pay more in February.

Asia

The one region where the shutters are not coming down. Japanese equities led the developed world this quarter on earnings, buybacks and governance reform, and Hong Kong's capital markets have had their strongest year in some time. Across private markets, banking and asset management, the Asian hiring landscape is as strong as we have seen in several years: a reminder that a difficult quarter in one time zone is frequently an opportunity in another

Real Estate and the View from London

European real estate's recovery remains delayed rather than derailed, values posted a seventh consecutive quarterly gain, driven by income rather than repricing, but Britain is testing patience. The residential market has stalled into a second consecutive pre-Budget freeze, with the upper end paused until 28 October reveals what, exactly, will be taxed; speculation spans capital gains, dividends, property levies and a mooted exit charge on departing wealth. The wealth is not waiting: this quarter the country's third-largest individual taxpayer, who paid some £330 million last year, announced his relocation to Greece and its €100,000 flat tax, following a procession of hedge fund principals and senior bankers to Switzerland, Italy and the Gulf. Milan, Athens and Dubai have worked out that mobile capital responds to invitations, and are issuing them. For our clients, domicile and location flexibility now feature in senior negotiations in a way they did not two years ago: a constraint for some, and for those who understand how to use it, a wider pool.

Outlook and Implications

The fourth quarter turns on four questions: whether the bond market's fiscal verdict, delivered in Paris as loudly as in Washington, hardens into something disorderly; whether the yen unwind stays polite; whether the AI trade survives the collision between infinite capital requirements and newly finite capital; and what a divided Washington does with its remaining two years. We claim no special foresight on any of them. What we can say is that hiring has not stopped; it has become

selective and focused on flight to quality. In a market priced for perfection and funded at 5%, clients are paying for leaders who have allocated capital when it was expensive, restructured when it was scarce, and told their boards unwelcome truths in between, and the ones paying are those who intend to be acquirers, not targets, in 2027.

As always, the team at Wessex Partners is at the disposal of our clients to provide advice and execution in respect of human capital. Our deep and proprietary relationships can be brought to bear in ensuring the best fit for your hiring needs. And Hurstwood Partners, under Digby Neave's leadership, continues to go from strength to strength supporting clients on junior and mid-level hiring; a segment that, as Citi has just reminded us all, is anything but junior in strategic importance.

Here's hoping the fourth quarter brings calmer bonds, politer currencies, and a Budget that leaves something worth staying for.

With best wishes,



Michaela Tomaras
Managing Partner



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EMEA CREDIT MOVES

BANKS

BNP Paribas has hired **Sam Lowe** as a Director in its Loan & SSD Syndicate team, based in London. Lowe joins from **Crédit Agricole**, where he was a Director in its Loan Syndicate – EMEA team.

Goldman Sachs has hired **Ben Deane** as an ED in its Asset-Backed Finance & Alternatives Capital Formation team, based in London. Deane joins from **Fidelity International**, where he was an Investment Director in its Fixed Income team.

ING has hired **Isotta Perotti** as an MD in its Financial Sponsors Group, based in London. Perotti joins from **Société Générale**, where she was an MD in its Financial Sponsor Coverage team. The bank has also hired **France Decroix** as a member of its Leveraged Loan Syndicate team, based in London. Decroix joins from **Crédit Agricole**, where she was a VP in its Leveraged Finance Syndication team.

Lloyds has hired **Colm Rainey** as an MD & Head of Corporate DCM, based in London. Rainey joins from **Crédit Agricole**, where he was an MD & Head of Corporate DCM – UK, Switzerland & Ireland.

NatWest has hired **Andrew Mercer** as a Director in its Mid-Cap Leveraged Finance team, based in London. Mercer joins from **Bank of Ireland**, where he was Head of Mid-Market – UK.

SMBC has hired **Luca Laino** as an MD & Head of Sponsor & Leveraged Finance Capital Markets, based in London. Laino joins from **Deutsche Bank**, where he was an MD in its High Yield Capital Markets team. The bank has also hired **Jayanti Dutta** joins as a Director in its Sponsor Coverage team, based in London. Dutta joins from **Deutsche Bank**, where she was a Trader. Additionally, **Quentin Boissier** joins as a VP in its Lender Finance team, based in London. Prior to the role, Boissier was a VP in the Mid-Market Lending – Acquisition & Leveraged Finance at **Société Générale**. Finally, **Birgit Ullrich-Youngs** joins as an ED & Head of SPG Syndicate & Co-Head of CLO Primary – EMEA, based in London. Ullrich-Youngs joins from **JP Morgan**, where she was an ED in its SPG & CLO Syndicate team.

Standard Chartered has hired **Diya Sojitra** as a Director in its Fund Finance team, based in London. Sojitra joins from **HSBC**, where she was a VP in its Fund Finance team. The bank has also hired **Samir Dada** as a member of its Sponsor Coverage team, based in London. Dada joins from **Barclays**, where he was a Director in its Leveraged

Finance Origination team. Additionally, **Adrian Bain** joins as a member of its Financing Solutions – Africa team, based in London. Bain joins from **Citi**, where he was a Director in its European Debt Financing team.

UBS has hired **Harsha Shah** as an MD in its Financial Sponsors Coverage team, based in London. Shah joins from **Bank of America**, where she was an MD in its Financial Sponsors Coverage team. The firm has also hired **Ipek Guney** as a Director in its Leveraged Finance team, based in London. Guney joins from **Goldman Sachs**, where she was an ED in its Leveraged Finance team.

FUNDS

Arini has hired **Jatin Punjabi** as an Investment Professional in its Private Credit team, based in London. Punjabi joins from **JP Morgan**, where he was an Associate in its Acquisition & Leveraged Finance team.

400 Capital Management has hired **Christina Kautzky** as Head of Europe & APAC Marketing, based in London. Kautzky joins from **Arini**, where she was Head of UK & APAC Marketing.

Allianz Global Investors has hired **Clemens Reeh** as a Director in its Global Private Credit Secondaries team, based in Frankfurt. Reeh joins from **Ares**, where he was a member of its Direct Lending team.

Apera Asset Management has hired **Alexander Schicho** as a Director in its Investor Relations team, based in Munich. Schicho joins from **CAPZA**, where he was a Director in its Business Development – DACH team.

Ardian has hired **Stuart Mackenzie** as an MD & Senior Portfolio Manager in its Credit team, based in London. Mackenzie previously worked at **Carlyle**, where he was an MD & Head of Liquid Credit – Europe.

Arrow Global Group has hired **Scott Tate** as Head of Investment, based in London. Tate joins from **Apollo Global Management**, where he was a Partner in its Asset-Backed Finance team. The firm has also hired **Paulo Merino** as an MD in its Fund & Investment Management Office, based in London. Merino joins from **CPP Investments**, where he was an MD. Additionally, **Michele Cortese** joins as Head of Origination – Italy, based in Milan. Prior to the role, Cortese was an MD at **Goldman Sachs**.

Barings has hired **Jack Hardie** as an AD in its Private Credit team, based in London. Hardie joins from **CVC Credit**, where he was an Investment Executive in its Private Credit team.

Blackstone has hired **Wayne O’Grady & Abby Mulcahy** as Principals in its Liquid Credit team, both based in Dublin. O’Grady joins from **GoldenTree Asset Management**, where he was an MD & Senior Investment Analyst in its CLO team. Mulcahy joins from **Spire Partners**, where she was a Senior Credit Analyst. The firm has also hired **William Meers** as an MD in its Private Credit Fundraising team, based in London. Meers joins from **Macquarie Asset Management**, where he was an MD & Private Credit Product Specialist.

Blazehill Capital has hired **Satvik Walia & Edward Rushworth** as Senior Investment Managers in its Credit Opportunities team, both based in London. Walia joins from **Deloitte**, where he was an AD in its Private Equity Debt & Capital Advisory team. Rushworth joins from **Barclays Corporate Banking**, where he was a VP in its Large Corporate Lending team. Additionally, **Sophie Cunningham** joins as an Investment Associate in the same team, based in London. Cunningham joins from **FRP Advisory**, where she was a Senior Associate.

Challenger Investment Manager has hired **Savvas Charalambous** as a Portfolio Manager in its Structured Credit team, based in London. Charalambous joins from **Prytania Asset Management**, where he was a Portfolio Manager.

Chorus Capital has hired **François-Xavier Roos** as a Director in its Origination team, based in London. Roos joins from **Société Générale**, where he was a senior member of its Risk-Sharing Transaction Structuring team.

Clearlake Capital has hired **Tomer Sofer** as an MD in its Investor Relations – EMEA team, based in London. Sofer joins from **Oak Hill Advisors**, where he was a Principal. The fund has also hired **Rohit Kapoor** as a Principal in its Product Specialist team, based in London. Kapoor joins from **ICG**, where he was a Principal in its Client Solutions team. Additionally, **Ryan McGahon** joins as Head of CLO – Europe, based in Dublin. McGahon joins from **Park Square Capital**, where he was Co-Head of CLO – Europe.

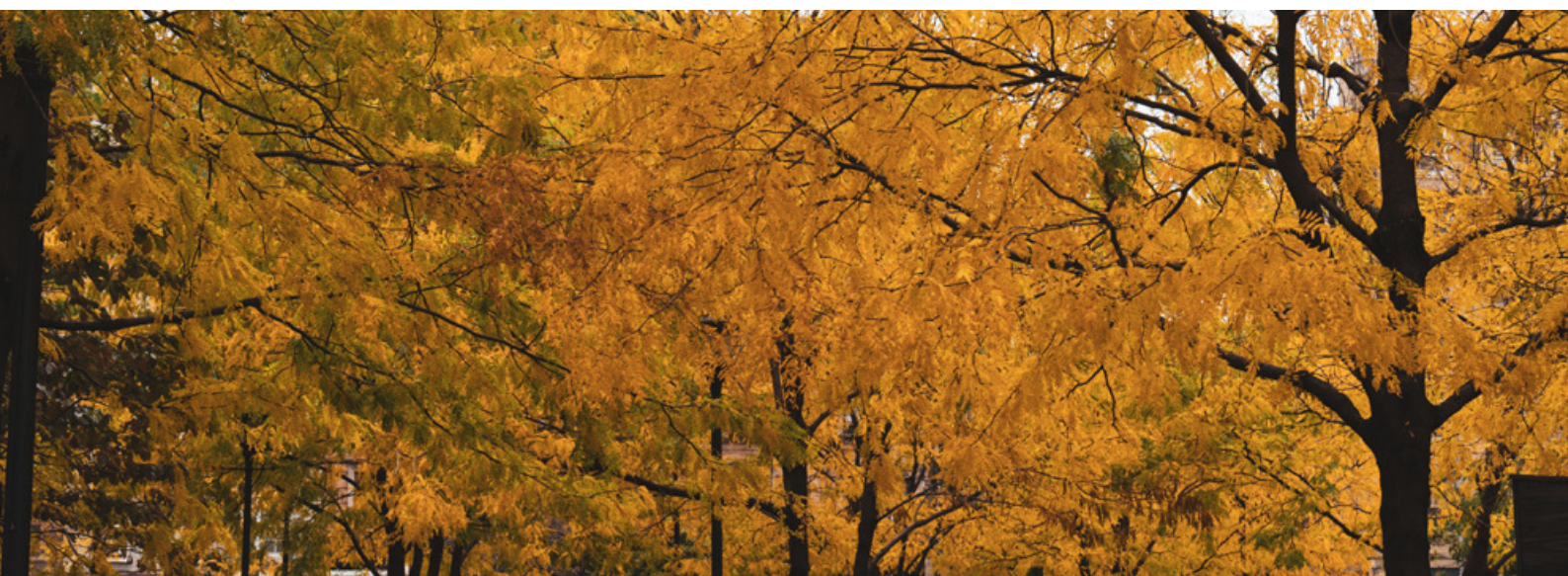
Colesco Capital has hired **Hayley Misselbrook** in its Business Development & Investor Relations team, based in London. Misselbrook joins from **Caius Capital**, where she was a member of its Investor Relations team.

Crestline has hired **Joshua Watts** as an MD in its Direct Lending team, based in London. Watts joins from **Permira**, where he was an Investment Director in its Credit team.

CVC has hired **Paul Lannigan** as an MD in its Credit team, based in London. Lannigan joins from **CQS**, where he was a Portfolio Manager in its Leveraged Loans – Europe team. The fund has also hired **Marcus White** as a Director in its Structured Credit team, based in London. White joins from **Permira**, where he was an Investment Director in its Credit team. Additionally, Jie Huang has joined as a Director, based in London. Huang joins from **Goldman Sachs**, where she was ED in its Distressed Credit Workout & Restructuring team.

Fasanara Capital has hired **Hemal Fraser-Rawal** as an MD & Head of Hybrid Capital – Europe, based in London. Fraser-Rawal joins from **White Star Capital**, where he was a General Partner. The fund has also hired **Martynas Juskelis** as a Director in its Capital Markets team, based in London. Juskelis joins from **JP Morgan**, where he was an ED in its Structured Working Capital team.

Fortress Investment Group has hired **Nicolae Chiriac** as a VP in its Direct Lending & Corporate Credit team, based in London. Chiriac joins from **Morgan Stanley**, where he was a VP in its Leveraged Finance team. The fund has also hired **Caroline Picot** as an MD in its Client & Product Solutions Group, based in Paris. Picot joins from **Oaktree Capital Management**, where she was an MD in its Capital Formation team. Additionally, **Harry Bush** joins as Head of Private Wealth Solutions – EMEA, based in London. Bush joins from **Nuveen**, where he was Head of Strategic Accounts – EMEA.



Golub Capital has hired **Timothée Delisle** as an MD in its Direct Lending team, based in London. Delisle joins from **Morgan Stanley Investment Management**, where he was an ED in its Private Credit team.

IceLake Capital has hired **Mark Vissinga** as a Director in its Capital Markets team, based in Amsterdam. Vissinga joins from **ING**, where he was a Director in its Leveraged Finance team.

ICG has hired **Quinn Kuiken** as an MD in its Structured Capital Client Relations team, based in London. Kuiken joins from **Ambienta**, where he was a Principal in its Investor Relations team.

King Street Capital Management has hired **Omar Amireh** as an MD in its Capital Formation & Investor Relations team. Amireh joins from **Citi**, where he was CEO & Chief Country Officer – Kuwait.

KKR has hired **Jonty Edwards** as an MD in its Credit & Markets team, based in London. Edwards joins from **JP Morgan**, where he was an MD in its M&A team. The fund has also hired **Paula Weisshuber** as an MD in its Credit & Markets team, based in Frankfurt. Weisshuber joins from **Bank of America**, where she was an MD & Head of Corporate Debt Capital Markets – EMEA. Additionally, **Leonardo Mercati** joins as a Director in its Credit Strategy team, based in London. Prior to the role, Mercati was an SVP & Credit Product Specialist at **Oaktree Capital Management**.

Levante Structured Capital has been co-founded by **Edoardo Canzonieri** & **Rubén Vidal**, based in Madrid. Canzonieri joins from **KKR**, where he was a Principal in its Infrastructure team. Vidal joins from **IMAN Capital Partners**, where he was a Partner. The firm has also hired **Ludovico Vignocchi** as a Principal, based in Madrid. Vignocchi joins from **Fasanara Capital**, where he was a Director in its Structured Credit & Specialty Finance team.

LGPS Central has hired **Scott Ryles** as a Portfolio Manager in its Private Credit team, based in London.

Ryles joins from **ThinCats**, where he was an AD in its Portfolio Management team.

Macquarie Asset Management has hired **Marcos Martinez Tello** as an AD in its Specialised & Asset Finance Division – Opportunistic Asset-Backed Credit team, based in London. Tello joins from **Ninety One**, where he was a Director in its Alternatives – Opportunistic Asset-Backed Credit team. The firm has also hired **Magdalena Rojas** as a Private Credit Product Specialist, based in London. Rojas joins from **UBS**, where she was an AD in its Alternative Products Structuring team.

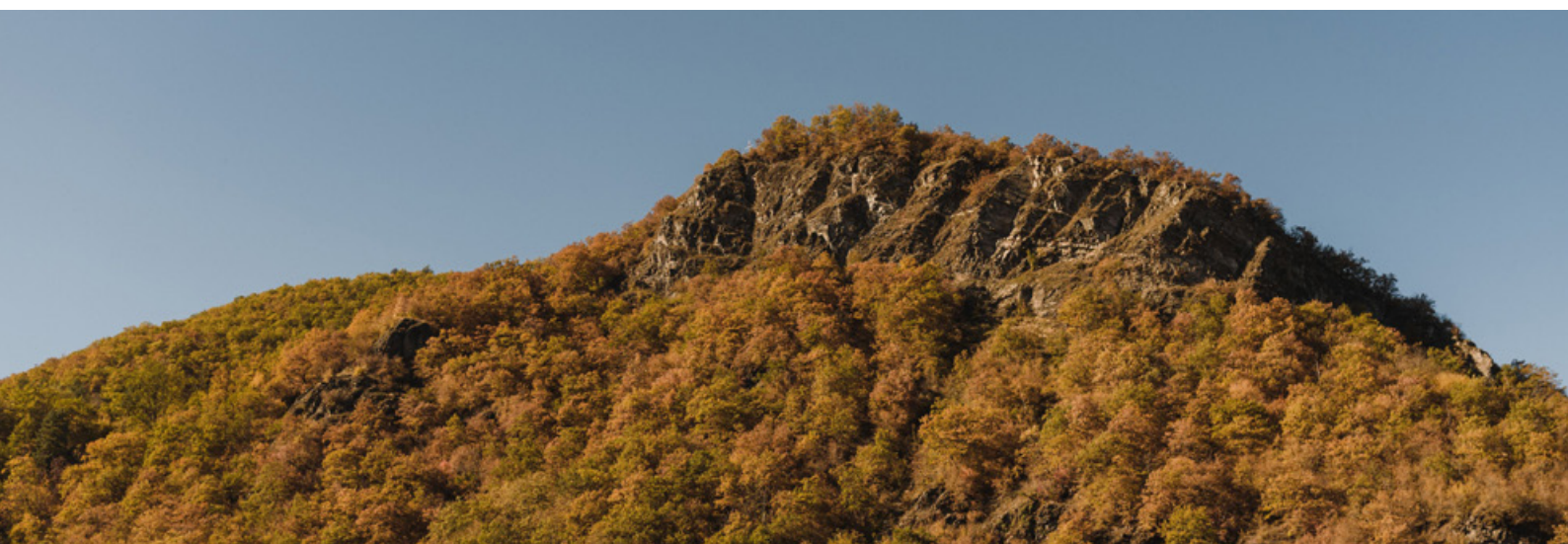
MetLife Investment Management has hired **Stefaan Van Langendonck** as a Senior Director in its Corporate Private Credit – EMEA team, based in Brussels. Van Langendonck joins from **BNP Paribas Fortis**, where he was a Director in its DCM Origination team.

Monroe Capital has hired **Ersen Taskiran** as an MD in its Fundraising – Nordics team, based in Copenhagen. Taskiran joins from **Nuveen**, where he was a Director in its Global Client Group – Nordics.

NorthWall Capital has hired **Attila Takacs** & **Rosalind Dalton** as a Senior Credit Analysts in its CLO team, based in London. Takacs joins from **Sound Point Capital Management**, where he was an Associate Portfolio Manager in its CLO team. Dalton joins from **ICG**, where she was a Credit Analyst.

Oak Hill Advisors has hired **Alex Jamieson** as an MD & Head of European Trading, based in London. Jamieson joins from **Hayfin Capital Management**, where he was an MD & Head of European High Yield & Syndicated Loans Trading. The firm has also hired **Ben Rothberg** as an MD & Portfolio Manager in its Credit team, based in London. Rothberg joins from **Arini**, where he was a Portfolio Manager in its CLO team.

Park Square Capital has hired **Ecaterina Schick** as a VP in its CLO – Europe team, based in London. Schick joins from **AlbaCore**, where she was a VP.





Pemberton Asset Management has **Dominic Courtman** as an MD & Head of CLOs, based in London. Courtman joins from **Investcorp**, where he was an MD & Deputy CIO & Portfolio Manager. Additionally, the fund has hired **Daphne Sun** as an ED in its Private Credit Origination team, based in London. Sun joins from **JP Morgan**, where she was an ED in its Leveraged Finance team. **Vinodh Anantharaman** arrives as an ED in its GP & Fund Financing team, based in London. Anantharaman joins from **Nomura**, where he was an ED in its Private Credit & Capital Solutions team.

PGIM has hired **Robert Scheer** as Head of Direct Lending – DACH, based in Frankfurt. Scheer joins from **M&G Investments**, where he was Co-Head of Private Credit Origination.

Platinum Equity has hired **Jenner Kizer** as a member of its Capital Markets team, based in London. Kizer joins from **Citi**, where he was a Director in its Leveraged Finance Syndicate team.

Shiprock Capital Management has hired **Federico Brambilla** as a Senior Investment Analyst, based in London. Brambilla joins from **Fortress Investment Group**, where he was a Director.

Sona Asset Management has hired **Harshbir Chadha** as a member of its Private Credit team, based in London. Chadha joins from **JP Morgan Asset Management**, where he was an Associate in its Direct Lending team.

Sound Point Capital Management has hired **Victoria Davies** as an MD & Head of Europe in its Global Client Solutions team, based in London. Davies joins from **King Street Capital Management**, where she was Director of Fundraising.

Squarepoint has hired **Felix Mesch** as an Investment Professional in its Special Situations team, based in London. Mesch joins from **Barings**, where he was a Director in its Special Situations Investment team.

Qatar Investment Authority has hired **Maria Ivanova** into its Capital Markets team, based in Doha. Ivanova

joins from **Goldman Sachs**, where she was a VP in its Equity Capital Markets Syndicate – EMEA team, based in London.

TDR Capital has hired **Sam Lukaitis** as an MD in its Capital Solutions team, based in London. Lukaitis joins from **Carlyle**, where he was an MD in its Capital Markets team.

Valcia Asset Management has been launched by **Carlos Sanz Esteve**, based in London. Sanz Esteve joins from **Värde Partners**, where he was Head of European Corporate & Traded Credit.

ADVISORY

ACP Altenburg Advisory has hired **Charles Keyser** as a Partner, based in London. Keyser joins from **Jackson Square Partners**, where he was a Partner & Head of Private Credit Solutions.

Alantra has hired **Zak Chaudary** as an MD & Head of SRT in its Financial Institutions Group, based in London. Chaudary joins from **Deutsche Bank**, where he was a member of its Structured Credit team.

Alvarez & Marsal has hired **Constantinos Ellinas** as an AD in its Debt Advisory team, based in Manchester. Ellinas joins from **Clearwater**, where he was an AD in its Debt Advisory team.

Deloitte has hired **Michael Gray** as a Partner & Head of Mid-Market Private Equity Coverage, based in London. Gray was most recently at **Growth Capital Partners**, where he was a Director in its Mid-Market Origination – UK team.

Evercore has hired **Mike Wilcox** as a Partner in its Restructuring & Special Situations team, based in London. Wilcox joins from **PJT Partners**, where he was an MD in its Restructuring team.

FRP Advisory has hired **Scott Ellis** as a Director in its Debt Advisory team, based in London. Ellis joins from **Teneo**, where he was a Director in its Mid-Market Debt Advisory team.



FTI Consulting has hired **Chris Hawes** as an MD in its Debt Advisory team, based in London. Hawes joins from **PwC**, where he was an MD in its Debt & Capital Advisory team. The firm has also hired several MDs into its Turnaround & Restructuring – UK team, including **James Bulloss**, **Kasey Lin**, and **Theo Kitsanelis**. Bulloss joins from **PwC**, where he was a Director in its Performance & Restructuring team. Lin joins from **Houlihan Lokey**, where she was a VP in its Financial Restructuring team. Prior to the role, Kitsanelis was an SVP in the Aviation Restructuring & Financial Advisory team at **Seabury Aviation Partners**.

Houlihan Lokey has hired **Jean-Baptiste Didier** as an MD & Head of Financial Sponsors – France, based in Paris. Didier joins from **Stifel**, where he was an MD & Head of Healthcare – France.

Lazard has hired **Rafael Ruiz Velasco** as a VP in its Debt Advisory team, based in Madrid. Ruiz Velasco joins from **ING**, where he was a VP in its Debt & Capital Advisory team.

Perella Weinberg has hired **Darren Sinatro** as an MD in its Debt Advisory team, based in London. Sinatro joins from **PJT Partners**, where he was an MD in its Debt Advisory team.

PJT Partners has hired **Vittorio Cannizzaro** as a VP in its Capital Markets Advisory team, based in London.

Cannizzaro joins from **Houlihan Lokey**, where he was a member of its Capital Markets Advisory team.

Raymond James has hired **Hugo French** as Head of NAV Financing Advisory, based in London. French joins from **Rede Partners**, where he was a Director in its NAV Financing team.

Rothschild has hired **Jonas Jepp** as an MD in its Global Financing Solutions – Germany & Austria team, based in Frankfurt. Jepp joins from **Deutsche Bank**, where he was an MD in its Leveraged Finance – DACH team.

STJ Advisors has hired **Florus Pantenga** as a Partner in its Financial Sponsor Coverage team, based in London. Pantenga was most recently at **Bite Investments**, where he was Head of Client Advisory.

OTHER

Marex has hired **Abhishek Jhabak** as an MD & Head of Large Cap Sponsor Coverage & Senior Lending, based in London. Jhabak joins from **Nomura**, where he was an MD & Head of Leveraged Finance Origination – UK.

Trafigura has hired **Josh Presley** as Head of Corporate Finance, based in Geneva. Presley joins from **SMBC**, where he was Head of Debt Capital Markets – EMEA, based in London.

EMEA INVESTMENT BANKING MOVES

BANKS

Barclays has hired **Ali Akram** as an MD & Head of Business Services – EMEA, based in London. Akram joins from **Citi**, where he was an MD in its Business Services team. The bank has also hired **Peter Luck** as a Chair in its UK Coverage team, based in London. Luck joins from **Bank of America**, where he was a Chair in its UK Coverage team. Additionally, **Omar Faruqui** returns from **The UK Takeover Panel** as Global Chair of IB, based in London. Barclays has also hired **Vicente Imbroda Verdejo** as a Senior Director in its FIG team, based in Madrid. Imbroda Verdejo joins from **Morgan Stanley**, where he was an ED in its FIG team. The

BNP Paribas has hired **Cyril Niboyet & Alexandre Courbon** as Co-Heads of M&A – France, both based in Paris. Niboyet joins from **Deutsche Bank**, where he was Head of M&A – France. Courbon joins from **HSBC**, where he was Head of M&A – France. The firm has also hired **Laurent Balay** as an MD in its Strategic Corporate Clients – France team, based in Paris. Balay joins from **Rothschild**, where he was an MD & Head of ECM – France, Belgium & Luxembourg. Additionally, the firm has hired **Jan-Philipp Gillman & Nico Ruse** as Co-CEOs of CIB – Germany, both based in Frankfurt. Gillman joins from **Deutsche Bank**, where he was Head of Corporate Banking – Germany & Europe (ex UK & Ireland) and Ruse joins from **Bank of America**, where he was an MD in its Corporate Coverage team.

Citi has hired **Keiran Wilson** as Co-Head of Software – EMEA, based in London. Wilson joins from **Lazard**, where he was Head of Technology – EMEA. The firm

has also hired **Vincenzo Ruggieri** as an MD & Head of Aerospace & Defence – EMEA, based in London. Ruggieri joins from **UBS**, where he was Head of Aerospace & Defence – EMEA. Additionally, the firm has hired **Jean-Baptiste Charlet** as Citi Country Officer & Banking Head – France, based in Paris. Charlet joins from **Morgan Stanley**, where he was Chair in its France team. **Rasvi Ahmed** joins as Head of FIG – UK, based in London. Ahmed joins from **BNP Paribas**, where he was an MD & Head of Banking & Diversified Financials – UK. The firm has also hired **Bhavin Dixit** as an MD in its Media team, based in London. Dixit joins from **HSBC**, where he was an MD & Head of Media.

Deutsche Bank has hired **Alex Smith** as an MD in its M&A team, based in London. Smith joins from **KBW**, where he was an MD in its M&A team. The firm has also hired **Robert Farrington** as Head of Technology – UK, based in London. Farrington joins from **Citi**, where he was an MD in its TMT team. Additionally, the firm has hired **Jarrod Tobin** as a VP in its Consumer & Retail team, based in London. Tobin joins from **Bank of America**, where he was a VP in its Consumer & Retail team.

First Abu Dhabi Bank has hired **Vitaly Vaganov** as an MD & Co-Head of M&A Advisory, based in Abu Dhabi. Vaganov joins from **Citi**, where he was a Senior Director in its Energy team.

Goldman Sachs has hired **Simon Lyons** as a Partner & Co-Head of IB – UK, based in London. Lyons joins from **Ardea Partners**, where he was Co-Head of Europe. The firm has also hired **Federico Lugli** as an ED in its FinTech team, based in London. Lugli joins from **Morgan Stanley**, where he was a VP in its FinTech team.





HSBC has hired **Pierre Fayad** as a Director in its M&A team, based in Riyadh. Fayad joins from **Goldman Sachs**, where he was an ED in its Healthcare team, based in Paris.

ING has hired **Callum Henry** as a Director in its Food & Agriculture team, based in London. Henry joins from **Rabobank**, where he was a Director in its Food & Agriculture team. The firm has also hired **Tom Duncan** as Global Head of Insurance, based in London. Duncan joins from **CIBC**, where he was an MD & Head of Insurance – Europe & Asia. Additionally, the firm has hired **Lauren Marshall** as Head of Insurance – EMEA, based in London. Marshall joins from **HSBC**, where she was a Director in its FIG team. **Katie Timmons** arrives as a Director in its Transport & Logistics team, based in London. Timmons joins from **Citi**, where she was a VP in its Industrials team.

Jefferies has hired **Nathaniel Archer** as a VP in its Private Capital Advisory team, based in London. Archer joins from **Lincoln International**, where he was a VP in its Private Funds Advisory team. The firm has also hired **Simone Bisalle Burrell** as a VP in its Industrials & Business Services team, based in London. Burrell joins from **SEB**, where she was a VP in its Corporate Finance team.

JP Morgan has hired **Simon Schneider** as Co-Head of M&A – Germany & Austria, based in Frankfurt. Schneider joins from **Deutsche Bank**, where he was Head of Sponsor M&A – EMEA. The firm has also hired **Ian Carnegie-Brown** as a Vice Chair in its Consumer & Retail team, based in London. Carnegie-Brown joins from **UBS**, where he was Chair in its Consumer & Retail – Europe team. Additionally, the firm has hired **Karim Malek** as an ED in its Equity Syndicate – Europe team, based in London. Malek joins from **Kepler Cheuvreux**, where he was a Director in its Equity Syndicate team. **Robin Rousseau** arrives as a Vice Chair of M&A – EMEA, based in Paris. Rousseau joins from **Citi**, where he was Co-Head of M&A – EMEA. The firm has also hired **Thomas Cowen** as Co-Head of Technology M&A – EMEA, based in London. Cowen joins from **Barclays**, where he was Head

of Sellside & Technology M&A – EMEA. Additionally, the firm has hired **Bharat Khosla** as an ED in its Business Services team, based in London. Khosla joins from **Deutsche Bank**, where he was a Director in its Business Services team.

Natixis has hired **Eric Hamou** as Co-Head of Natixis Partners, based in Paris. Hamou joins from **Seven2**, where he was a Partner & Head of IT Services. The firm has also hired **Erik Bergman** as Head of Nordics, based in Stockholm. Bergman joins from **BNP Paribas**, where he was a Senior Banker in its Nordics team.

Nomura has hired **Bharathi Kannan** as an MD in its Technology, Media & Services team, based in London. Kannan joins from **Arma Partners**, where he was an MD in its Technology team.

RBC has hired **Bhavya Nishar** as a VP in its Healthcare team, based in London. Nishar joins from **Stifel**, where he was a VP in its Healthcare team.

UBS has hired **Michael Maag** as Co-Head of Global Banking – Switzerland, based in Zurich. Maag joins from **Alantra**, where he was a Managing Partner & Head of IB – Switzerland. The firm has also hired **Rob Hayward** as a Director in its Secondaries Advisory team, based in London. Hayward joins from **DC Advisory**, where he was a Director in its Secondaries team.

UniCredit has hired **Andrew Tusa** as Vice Chair of Advisory & Financing Solutions, based in London. Tusa joins from **STJ Advisors**, where he was Chair in its UK Advisory team. The firm has also hired **Michael Heigl** as an MD in its Retail & Business Services team, based in London. Heigl joins from **UBS**, where he was an ED in its Industrials team.

ADVISORY

Adviso Partners has hired **Alexis Sarremia** as an ED in its M&A team, based in Paris. Sarremia was most recently at **Alantra**, where he was a Director in its M&A team.

Alantra has hired **Julian Feneley** as an MD in its Healthcare team, based in London. Feneley joins from **Harris Williams**, where he was an MD & Head of Healthcare & Life Sciences – Europe. The firm has also hired **Thomas Wasserek** as a Director in its Industrials team, based in Frankfurt. Wasserek joins from **Rothschild**, where he was a Director in its Industrials team.

Bourne Partners has hired **Joachim Sabbat** as a VP in its Life Sciences & Healthcare M&A team, based in London. Sabbat joins from **Deloitte**, where he was an AD in its Life Sciences & Healthcare M&A team.

Cambon Partners has hired **Thibault Puissant** as a VP in its M&A team, based in Paris. Puissant joins from **Financière de Courcelles**, where he was a VP in its M&A team.

Canaccord Genuity has hired **Franck Nganou** as an MD in its Metals & Mining team, based in London. Nganou joins from **Hannam & Partners**, where he was a Director in its Metals & Mining team.

Cantor Fitzgerald has hired **Clarence Nahan** as Head of IB – Italy, France & Iberia, based in Milan. Nahan joins from **SECO**, where he was Head of Corporate Development & Investor Relations.

Cardinal Partners has hired **Strahinja Ninic** as a Partner in its M&A & Fundraising team, based in Paris. Ninic joins from **Stifel**, where he was a Senior Director in its Climate & Industrial Technology team.

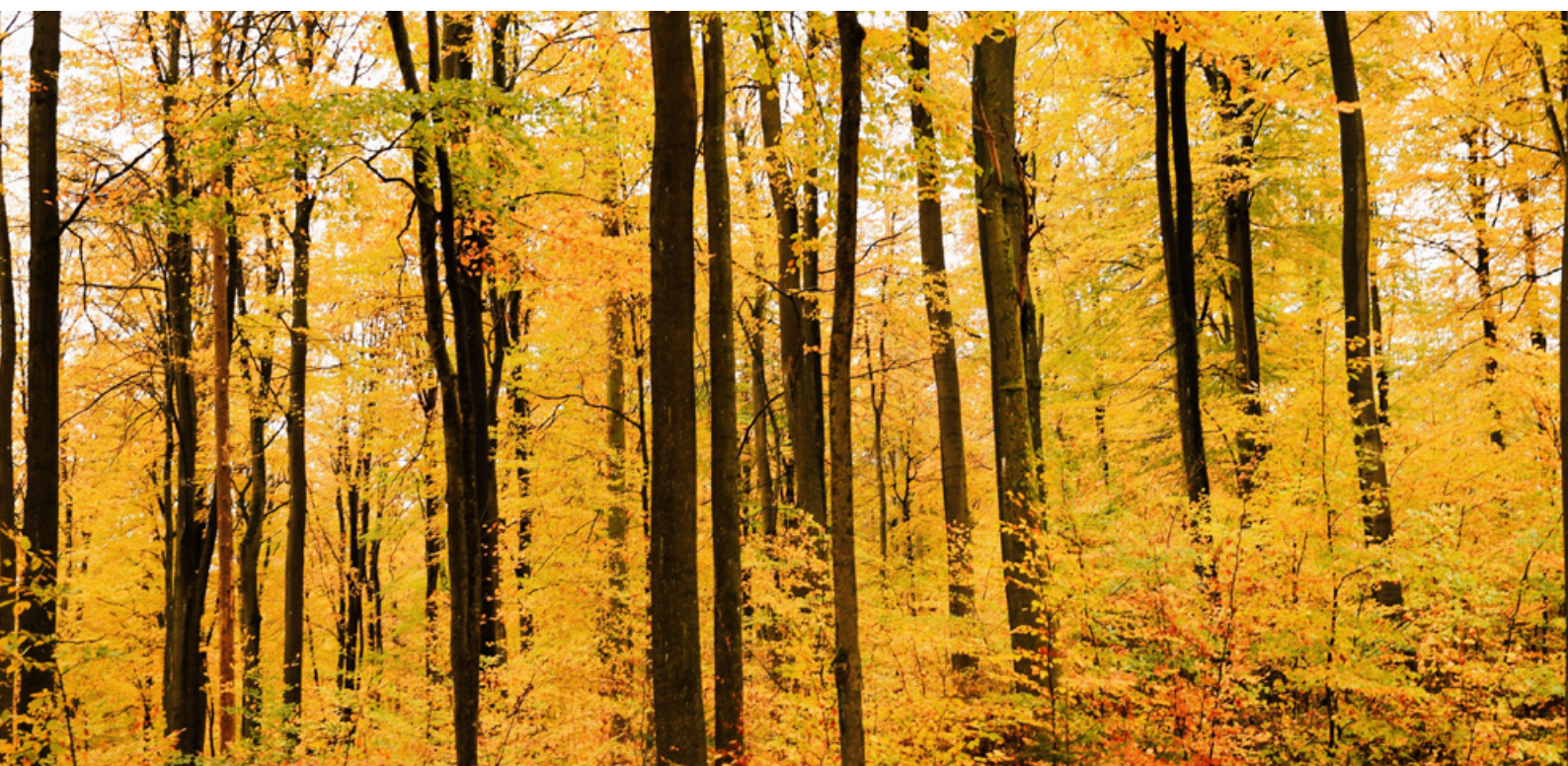
Carlsquare has hired **Jaime Edge** as a Partner in its Education & Training Activities team, based in London.

Edge joins from **EY**, where he was a Partner in its Business Services M&A team.

Continuum has hired **Graham Davidson** as an MD in its Specialty Finance team, based in London. Davidson joins from **Jefferies**, where he was an MD & Head of FIG – EMEA.

DC Advisory has hired **Shaun Chowles** as a Director in its Business Services team, based in London. Chowles joins from **Deloitte**, where he was a Director in its Business Services M&A team. The firm has also hired **Mark Jennings** as a Director in its Technology & Software team, based in Dublin. Jennings joins from **Morgan Stanley**, where he was an ED in its Technology team.

Evercore has hired **Marco Gaeta** as an MD in its FIG team, based in Milan. Gaeta joins from **Citi**, where he was a Director in its FIG team. The firm has also hired **Christian Kames** as a senior member of its DACH team, based in Frankfurt. Kames joins from **Lazard**, where he was Co-Head of Financial Advisory – DACH. Additionally, the firm has hired **Philip von Malsen-Plessen** as a senior member of its DACH team, based in Frankfurt. Von Malsen-Plessen joins from **UBS**, where he was Vice Chair of Global Banking – EMEA. **John Pissanos** arrives as an SMD in its Healthcare team, based in London. Pissanos joins from **JP Morgan**, where he was an MD & Head of Life Science Tools & Diagnostics – EMEA. The firm has also hired **Meera Shah** as an MD in its UK Coverage team, based in London. Shah joins from **UBS**, where she was an MD in its UK Coverage team. Additionally, the firm has hired **Paula Salvà de Torres** as a VP, based in London. Salvà de Torres joins from **PJT Partners**, where she was a Director, based in Madrid.





FRP Corporate Finance has hired **Peter Aspinall** as a Partner in its Technology M&A team, based in London. Aspinall joins from **KPMG**, where he was an MD in its Corporate Finance team. The firm has also hired **Mark Stoddart** as a Partner in its Consumer team, based in London. Stoddart joins from **Cavendish**, where he was a Director in its Travel & Leisure team. Additionally, the firm has hired **Dan Walters** as a Director in its Tech Services M&A team, based in London. Walters joins from **KPMG**, where he was Head of IT Services.

Grant Thornton has hired **Elliot Reader** as a Partner in its FIG team, based in London. Reader joins from **Houlihan Lokey**, where he was a Director in its FIG team.

Hottinger Corporate Finance has hired **Franck Silvent** as Co-Managing Partner, based in Paris. Silvent joins from **IMAP**, where he was a Managing Partner.

JEGI LEONIS has hired **Benjamin Leaver** as an MD in its Technology team, based in London. Leaver joins from **Legl**, where he was COO & CFO.

KBW has hired **Michele Vitagliano** as an MD in its FinTech & Digital Assets M&A team, based in London. Vitagliano joins from **HSBC**, where he was a member of its FinTech & Tech M&A team.

KeyCorp has announced the completion of its acquisition of **Clearwater Corporate Finance**, a UK M&A boutique, led by **Mark Taylor**.

Kroll has hired **Rob Perkins** as an MD in its M&A team, based in London. Perkins joins from **Layton Advisory**, where he was an MD & Founder.

Latif has hired **Evgeniy Kuznetsov** as a Director in its FIG team, based in London. Kuznetsov joins from **Société Générale**, where he was a Director in its FIG M&A team.

Lazard has hired **Niul Wood** as an MD in its Advanced Materials & Chemicals team, based in London. Wood joins from **Nomura**, where he was Head of Industrials & Chemicals – EMEA. The firm has also hired **David Krap** as Co-Head of Consumer, Retail & Leisure – EMEA, based in London. Krap joins from **JP Morgan**, where he was Co-Head of Consumer & Retail – EMEA. Additionally, the firm has hired **Marco Superina** as Head of IB – Switzerland, based in Zurich. Superina joins from **UBS**, where he was Head of Global Banking – Switzerland. **Jessel Sheth** arrives as an MD in its Software team, based in London. Sheth joins from **Barclays**, where he was Head of Software & Hardware – EMEA. The firm has also announced its acquisition of **Altamoda**, a French corporate finance boutique, led by **Grégoire Heuzé**.

Lincoln International has hired **Eduard Egelie** as an MD & Head of Financial Services – Europe, based in London. Egelie joins from **Société Générale**, where he was Head of Financial Institutions Corporate Finance. The firm has also hired **Duncan Littlejohns** as a Director in its Private Funds Advisory team, based in London. Littlejohns joins from **Rothschild**, where he was a Director in its Private Capital Advisory team. Additionally, the firm has hired **Alessandro Foschi** as an MD in its M&A team, based in Milan. Foschi joins from **Lazard**, where he was an MD in its M&A team. **Nicolas Bender** arrives as an MD in its Consumer & Retail team, based in Munich. Bender joins from **Raymond James**, where he was a member of its Food & Beverages team. The firm has also hired **Raffael Huber** as a Director in its Industrials team, based in Zurich. Huber joins from **UBS**, where he was an ED in its M&A team.



MCF Corporate Finance has hired **David Freudenthal** as a VP in its M&A team, based in Frankfurt. Freudenthal joins from **Clairfield International**, where he was an AD in its M&A team.

PJT Partners has hired **Owain Evans** as a Partner, based in London. Evans joins from **Goldman Sachs**, where he was Co-Head of M&A – UK. The firm has also hired **Niccolò Mosci** as a Director in its Italian Coverage team, based in Milan. Mosci joins from **Morgan Stanley**, where he was an ED in its Italy Coverage team.

PwC has hired **Jens Gerlach & Julian Knirim** as Partners in its Healthcare M&A team, both based in Frankfurt. Both join from **Lincoln International**, where they were Directors in its Healthcare team.

Raymond James has hired **Piero Bertone** as a VP in its Secondary Advisory team, based in London. Bertone joins from **DC Advisory**, where he was a VP in its Secondary Advisory team.

Rothschild has hired **Dainora Miliaskaite** as a Director in its GP Solutions team, based in London. Miliaskaite joins from **Harris Williams**, where she was a member of its Secondaries Advisory team.

Stephens has hired **Louis Jeng & Peter Shin** as MDs in its Technology team, both based in London. Both

join from **Stifel**, where Jeng was Co-Head of Vertical Software & Industrial Technologies and Shin was an MD in its Software & Industrial Technologies team.

Stifel has hired **Mika Melamies** as an MD in its Technology team, based in Stockholm. Melamies joins from **Nomura**, where he was an MD & Head of Stockholm & Helsinki.

Taurus Advisory has hired **Nikolas Schmitte** as a Director, based in Frankfurt. Schmitte joins from **Deutsche Beteiligungs**, where he was an Investment Manager.

OTHER

Dassault Systems has hired **Marie-Gabrielle Bui** as a Director in its M&A team, based in Paris. Bui joins from **Morgan Stanley**, where she was an ED in its Technology team.

Oman Investment Bank has hired **Neil Coleman** as Head of TMT. Coleman joins from **Emirates NBD Capital**, where he was a member of its IB team.

TBC Bank has hired **Guy Stevens** as CFO, based in London. Stevens joins from **KBW**, where he was an MD in its FIG team.

EMEA PRIVATE EQUITY MOVES**FUNDS**

Adagia Partners has hired **Aurelie Cayet** as a Director, based in Paris. Cayet joins from **Vendis Capital**, where she was an Investment Director.

Aletheon Investments has hired **Andrew Whiting** as Co-Founder & General Partner, based in Paris. Whiting joins from **Partech**, where he was a Partner in its Growth Equity team.

Apheon has hired **Davide Roveda** as a Principal, based in Milan. Roveda joins from **Clessidra Group**, where he was an Investment Director in its Private Equity team.

Aven Capital Partners has hired **Fritz Simons** as a General Partner, based in Hamburg. Simons joins from **HIG Capital**, where he was an Investment Professional.

Belnord Capital has hired **Alexandra Brown** as a Director in its Investor Relations team, based in Stockholm. Brown joins from **BlackRock**, where she was a member of its Asset Management Sales team.

Blue Owl Capital has hired **Philippe Benedetti** as an MD in its Private Wealth – EMEA team, based in Zurich. Benedetti joins from **Schroders Capital**, where he was a Director in its Wealth & Family Office – Switzerland team.

Bridgepoint has hired **Philipp Hof** as an Investment Director, based in Frankfurt. Hof joins from **Deutsche Beteiligungs AG**, where he was an Investment Director. The firm has also hired **Richard Prentice** as an Investment Director, based in London. Prentice joins from **Alvarez & Marsal**, where he was a Director, based in New York.

Carlyle has hired **Alexis Le Roy** as a VP in its Technology team, based in London. Le Roy joins from **Bregal Milestone**, where he was a member of its Software team.



Cervinvest Capital has hired **Anne-Sophie Moinade** as a Partner, based in Paris. Moinade joins from **Bridgepoint**, where she was a Director.

Dymon Asia has hired **James Pinney** as Head of Equity Business Development – Europe, based in London. Pinney joins from **Man Group**, where he was Global Head of Business Development.

ECI Partners has hired **Jessica Johnston** as an Investment Manager, based in London. Johnston joins from **Raymond James**, where she was a VP.

eevolve has hired **David Zahnd** as a Partner, based in Zurich. Zahnd joins from **Equistone Partners Europe**, where he was a Partner in its Private Equity team.

Ehara has hired **Sarah Newman** as a Partner & Director of Private Wealth & Institutional Relations – UK, based in London. Newman joins from **Benefit Street Partners**, where she was a senior member of its Global Business Development team.

EMZ Partners has hired **Nikki van Avendonk** as an Investment Professional, based in Amsterdam. Van Avendonk joins from **Egeria**, where she was an Investment Manager.

EQT has hired **Elizabeth Di Cioccio** as an MD, based in Abu Dhabi. Di Cioccio joins from **Gaw Capital**, where she was an MD in its Capital Markets – EMEA team.

Five Arrows has hired **David Mihailovic** as a Principal in its Technology & Services team, based in London. Mihailovic joins from **Warburg Pincus**, where he was a VP in its Investment team.

Felix Capital has hired **Phoebe Wallwork** as an Investor, based in London. Wallwork joins from **TSG Consumer Partners**, where she was a VP in its Investment team.

Forbion has hired **Thijs Verburg** as a Partner in its Investor Relations team, based in Amsterdam. Verburg joins from **CVC DIF**, where he was an MD in its Investor Relations team.

Foresight Group has hired **Douglas Gilmour** as a Senior Investment Manager in its Private Equity team, based in London. Gilmour joins from **Smith Square Partners**, where he was a Partner.

FPE Capital has hired **Patrick Temperley** as a Manager in its Investor Relations team, based in London. Temperley joins from **Temporis Capital**, where he was an Associate in its Investor Relations team.

GHO Capital has hired **Olav König** as an MD & Head of Investor Relations, based in London. König joins from **HarbourVest Partners**, where he was an MD & Head of Sales & Client Services – EMEA.

Goldman Sachs Asset Management has hired **James Tighe** as an ED in its Private Equity team, based in London. Tighe joins from **Searchlight Capital Partners**, where he was a Principal.

Greenpeak Partners has hired **Christian Jorn** as a Partner, based in Munich. Jorn joins from **EQT**, where he was an MD in its DACH team.



HarbourVest Partners has hired **Guido Lombardi** as a Principal in its Global Private Wealth team, based in London. Lombardi joins from **DWS**, where he was Head of Research in its Investment Solutions team.

Hg has hired **Joshua De Kroes** as a Principal in its Saturn (Technology) team, based in London. De Kroes joins from **Bain Capital**, where he was a Principal & Head of Netherlands in its Private Equity team.

ICG has hired **Andrea Gabriele** as a member of its Mid-Market Private Equity team, based in Paris. Gabriele joins from **Permira**, where he was an Investment Professional in its Private Equity team. The firm has also hired **Alessandro Paolucci** as an Investment Manager in its Structured & Private Equity team, based in London. Paolucci joins from **Onex**, where he was a Principal in its Private Equity team.

IK Partners has hired **Gonzalo Fernandez-Albiñana** as a Partner, based in Madrid. Fernandez-Albiñana joins from **Ardian**, where he was an MD in its Buyout – Spain team.

Kartesia has hired **Nika Zimmermann** as an Investment Manager, based in Munich. Zimmermann joins from **EMERAM Capital Partners**, where she was an Investment Manager.

KKR has hired **Matthew Moran** as an Associate in its Co-Investments & Partnerships team, based in London. Moran joins from **UBS**, where he was an AD in its Private Funds Group team.

LeapFrog Investments has hired **Virginia Doble** as a Partner & Head of Investor Solutions, based in Abu Dhabi. Doble joins from **Helios Investments**, where she was Head of Investor Relations.

Lunate has hired **Mira Wei Cheong** as Head of Client Solutions, based in Abu Dhabi. Wei Cheong joins from **Macquarie Asset Management**, where he was Head of Greater China & Southeast Asia in its Client Solutions Group. The fund has also hired **Lisa Fanti** as a Director in its Client Solutions team, based in Abu Dhabi. Fanti joins from **Lord, Abbett & Co.**, where she was a Director in its Business Development – EMEA team.

Montana Capital Partners has hired **Lucas Radal** as an MD & Head of Secondary Investments – Middle East, based in Abu Dhabi. Radal joins from **Mubadala Capital**, where he was a Senior Principal in its Secondaries team.

Nazca Capital has hired **Cristina Badenes** as a Partner & Head of Capital Formation & Investor Relations, based in Barcelona. Badenes joins from **Meridia**, where she was a Partner.

Pantheon has hired **Firas Mallah** as an MD & Head of Middle East, based in Abu Dhabi. Mallah joins from **Sagard**, where he was an MD & Head of MENA. The firm has also hired **Jan Mühlemann** as a Principal in its Private Wealth team, based in Zurich. Mühlemann joins from **Patrimonium Asset Management**, where he was Director in its Investor Relations team.

Partners Group has hired **Amy Schmitt** as a member of its Private Equity Secondaries & Co-Investments team, based in London. Schmitt joins from **Ares Management**, where she was a member of its Private Equity Secondaries team.

Peak Rock Capital has hired **Gonzague de Lhoneux** as an MD in its Technology Investments – Europe team, based in London. De Lhoneux joins from **Apax Partners**, where he was a Principal.

Pollen Street Capital has hired **Marine Augé** as an Investment Manager, based in London. Augé joins from **Fidelity International Strategic Ventures**, where she was an Investor in its VC team.

Pomona Capital has hired **Helena Marin** as a VP in its Secondaries Investment team, based in London. Marin joins from **Lexington Partners**, where she was a Senior Associate.

Portobello Capital has hired **Javier Castillo Tarrega & Ricardo de Serdio Domecq** as VPs in its Private Equity team, based in Madrid. Tarrega joins from **JP Morgan**, where he was an ED, based in London. Domecq joins from **Warburg Pincus**, where he was a Senior Associate in its Private Equity / Growth team.

Preservation Capital has hired **Sophie Park** as Head of Investor Relations, based in London. Park joins from **Nordic Capital**, where she was a Manager in its Investor Relations team.

Senco Capital has hired **Hakan Atmali** as an Investment Manager in its Cleantech & Energy Transition team, based in Frankfurt. Atmali joins from **Stifel**, where he was a VP in its M&A team, based in Munich.

Seven2 has hired **Ahmed Khalil** as a Director & Head of International Institutions, based in Paris. Khalil joins from **Nordic Capital**, where he was an ED.

Sixth Street has hired **Ahmed Ismail** as an MD in its Capital Formation & Strategy team, based in Abu Dhabi. Ismail joins from **Goldman Sachs Asset Management**, where he was an MD in its Capital Formation team.



TCV has hired **Felipe Suess** as an Investor in its Technology team, based in London. Suess joins from **Morgan Stanley**, where he was a member of its Technology team.

Tillegem has hired **Lukas Puype** as a Partner in its Partnership Capital team, based in London. Puype joins from **Macquarie Capital**, where he was a Director in its Advisory & Capital Solutions team.

Verdane has hired **Marina Jovanovic Flynn** as Head of Investor Relations – Europe, based in London. Jovanovic Flynn was most recently at **L Catterton**, where she was Head of Investor Relations – Europe.

Vertis has hired **Rune Sanbeck** as a Partner & Head of Capital Formation, based in London. Sanbeck joins from **Pretium**, where he was an MD & Head of Client Management – Europe.

Vitruvian Partners has hired **Oualid Lahsini** as a Partner & Head of Middle East, based in Dubai. Lahsini joins from **Brevan Howard**, where he was CEO – Middle East. The firm has also hired **Victoria Malancus** as a VP in its Technology team, based in London. Malancus joins from **Goldman Sachs**, where she was a member of its Technology & Tech-Enabled Services Investment team.

OTHER INVESTMENT MANAGERS

Abu Dhabi Investment Council has hired **Lori Hall-Kimm** as CIO for Private Equity, based in Abu Dhabi. Hall-Kimm joins from **Healthcare of Ontario Pension Plan**, where she was Head of Global Private Equity. The firm has also hired **Alexander Cyr** as an Associate Principal its Private Equity Asset Management team, based in Abu Dhabi. Cyr joins from **CPPIB**, where he was a Senior Associate in its PE Portfolio Strategy team.

Armira has hired **Cian O’Riordain** as a Senior Manager in its Capital Formation team, based in London. O’Riordain joins from **Triton Partners**, where he was an Investor Relations Professional.

Cambridge Associates has hired **Raphael Heynold** as Head of Global Client Solutions – EMEA & APAC, based in London. Heynold joins from **Partners Capital**, where he was an MD. The firm has also hired **Giulia Cenere** as a member of its Global Client Solutions team, based in Milan. Cenere joins from **YELDO**, where she was a Senior Relationship Manager.

Cassa Depositi e Prestiti has hired **Alessandro Perona** as a member of its Equity Investments & Portfolio Management team, based in Milan. Perona joins from **OMERS**, where he was a Director in its GreenTech & Private Equity team.

CLIFTON has been co-founded by **Diane-Rose Dupré**, based in Paris. Dupré joins from **UBS**, where she was a Managing Partner & Head of Venture & Growth Solutions.

Exane Asset Management has hired **Dominik Hass** as Head of Business Development – DACH, based in Paris. Hass joins from **Moonfare**, where he was a member of its Investor Relations team.

Gallagher has hired **Michael Robinson** as Head of DC Investment, based in Edinburgh. Robinson joins from **Aegon UK**, where he was Head of Investment Development.

GCM Grosvenor has hired **Philip Rotering** as an ED in its Capital Formation & Investor Relations team, based in Frankfurt. Rotering joins from **Prime Capital AG**, where he was an ED in its International Capital Development team.

Klarphos has hired **Dr Jonas Probst** as Head of Business Development, based in Hamburg. Probst joins from **HIH Invest Real Estate**, where he was Head of Private Debt.

M&G Investments has hired **Gad Amar** as Head of Client Group – EMEA, based in London. Amar joins from **Natixis Investment Managers**, where he was Head of Western Europe.

Qatar Investment Authority has hired **Charles Cochet** as an Investor in its TMT team. Cochet joins from **Arma Partners**, where he was a VP in its M&A team, based in London.

State Street Investment Management has hired **Michelle van Hooff** as an Account Executive in its Benelux team, based in Amsterdam. Van Hooff joins from **Russell Investments**, where she was a Senior Manager in its EMEA Client Team – Netherlands & Northern Europe Institutional team.

Universal Investment has hired **Jackie Bellion** as a Senior Client Relationship Manager, based in Luxembourg. Bellion joins from **Trill Impact**, where she was a Manager in its Investor Relations team.

Universities Superannuation Scheme has hired **Robert Ross** as Head of Private Equity & Co-Investments, based in London. Ross joins from **CalSTRS**, where he was a Senior Portfolio Manager in its Private Equity team.

PLACEMENT AGENTS / CAPITAL ADVISORS

MeltX has hired **Hemal Patel** as an MD in its Secondaries team, based in London. Patel was most recently at **Campbell Lutyens**, where he was an MD in its Secondaries Advisory team.



EMEA REAL ASSETS MOVES

FUNDS

3RE Capital Adventures has hired **David Mulcair** as a Director in its Asset Management team, based in London. Mulcair joins from **Henderson Park**, where he was a Director in its Asset Management team.

Actis has hired **Selby Kaiser** as a Principal in its Capital Solutions team, based in London. Kaiser joins from **OMERS Infrastructure**, where he was a Director in its Strategic Partnerships team.

Actuate Energy has hired **Alfonso de León-Sotelo** as a Director in its Investment team, based in Madrid. León-Sotelo joins from **Statkraft**, where he was Head of Investments – Iberia.

ADIC has hired **Edward Winter** as CIO for Real Assets, based in London. Winter joins from **Global Infrastructure Partners**, where he was a Partner in its Energy & Power Investment team.

AIP Management has hired **Florentin Blanchon** as a Manager in its Investor Relations team, based in Copenhagen. Blanchon joins from **Copenhagen Infrastructure Partners**, where he was a Manager in its Investor Relations team.

Allianz Global Investors has hired **Clémence Watremez** as a VP in its Infrastructure Debt team, based in London. Watremez joins from **Cordiant**, where she was a Principal in its Infrastructure Debt team.

Apterra Infrastructure Capital has hired **Richard Morgan** as an MD & Head of Syndication – Europe, based in London. Morgan joins from **SMBC**, where he was an MD in its Project & Asset Based Loan Origination team.

Ardabelle Capital has hired **Felix Jones** as a VP in its Investment team, based in Paris. Jones joins from **Tikehau Capital**, where he was a VP in its Private Equity team.

Ardian has hired **Nana Raphael** as a member of its Infrastructure team, based in London. Raphael joins from **Jefferies**, where she was an MD in its Infrastructure M&A team.

Ares has hired **Michael van Ree** as a Principal in its Real Estate Debt Capital Solutions team, based in London. Van Ree joins from **Wells Fargo**, where he was an ED in its Real Estate Debt Finance team.

Arini has hired **Edouard Escande** as a Senior Investment Professional in its Real Estate & ABF team, based in London. Escande joins from **Goldman Sachs Asset Management**, where he was an ED in its Real Estate Investment team.

Arrow Capital Partners has hired **Martijn Vos** as an Asset Manager, based in Amsterdam. Vos joins from **M7 Real Estate**, where he was an Asset Manager.

Arrow Global Group has hired **Thomas Perini** as Head of Real Estate Special Situations, based in London. Perini joins from **King Street Capital**, where he was a Principal in its Real Estate team.

ATLAS Infrastructure has hired **Brian Sparkes** as Head of Investor Relations – UK & Europe, based in London. Sparkes joins from **Nomura Asset Management**, where he was an MD in its Equities team.

Aventra REIM has been founded by **Ruediger Schwarz**, based in Frankfurt. Schwarz joins from **PGIM Real Estate**, where he was an MD & Head of Luxembourg & Head of Asset Management & Sales.



Aviva Investors has hired **George Richards** as a Director in its Real Estate Investment team, based in London. Richards joins from **CBRE Investment Management**, where he was a Director in its Portfolio Management team. The firm has also hired **Peter Strandberg** as a Director in its Infrastructure Equity team, based in London. Strandberg joins from **Equitix**, where he was an AD in its Asset Management team.

Axel Logistics has hired **Rachael Roxburgh** as a Principal in its Debt Capital Markets team, based in London. Roxburgh joins from **M7 Real Estate**, where she was an Investment Manager in its Debt Capital Markets team.

Bain Capital has hired **Sam Harmon** as Head of Real Estate Debt Capital Markets, based in London. Harmon joins from **Tristan Capital Partners**, where he was an ED in its Debt Capital Markets team.

Blue Owl has hired **David Guedj** as an MD in its Net Lease Investment team, based in London. Guedj joins from **Fortress Investment Group**, where he was an MD in its Real Estate Opportunities team.

Brunswick Real Estate has hired **Henry Marlow** as a Partner in its Investment team, based in London. Marlow joins from **Barings**, where he was a Director in its Real Estate Acquisitions – UK team.

Cale Street Partners has hired **Luciano Pistritto** as a Principal, based in London. Pistritto joins from **Goldman Sachs Asset Management**, where he was an ED in its Real Estate team.

Carlyle has hired **Melissa Grant** as an MD & Product Specialist in its Infrastructure & Global Energy team, based in New York. Grant joins from **Aksia**, where she was an MD.

CBRE Investment Management has hired **Alice Wilcox** as Head of Client Solutions – EMEA, based in London. Wilcox joins from **Goldman Sachs Asset Management**, where she was an MD & Head of Real Estate Alternative Capital Formation – EMEA.

Columbia Threadneedle has hired **William Clarke** as an Investment Manager in its Real Estate team, based in London. Clarke joins from **Savills**, where he was an AD in its Investment team.

Copenhagen Infrastructure Partners has hired **Mohamed Azzam Khan** as Head of Global Consultants in its Capital Formation team, based in London. Khan joins from **Goldman Sachs Asset Management**, where he was an ED in its Client Solutions Group. The firm has also hired **Ben Plant** as Head of Capital Solutions, based in London. Plant joins from **Rede Partners**, where he was a Principal in its Capital Solutions team.

CO-RE London has hired **Matthew Barratt** as Head of Asset Management, based in London. Barratt joins from **CBRE Investment Management**, where he was a Director in its Asset Management team.

Criterion Capital has hired **Vaqas Farooq** as CEO, based in London. Farooq joins from **Deloitte Legal**, where he was Head of Real Estate.

Curlew Capital has hired **Steven Clark & Athar Rashid** as CIO and an MD in its Living Investment team respectively, both based in London. Clark joins from **Grainger**, where he was a Director in its Investment team. Rashid joins from **Hecurl**, where he was a Director in its Investment team.



CVC has hired **Floortje Brouwers** as an MD & Head of Infrastructure Debt, based in London. Brouwers joins from **GIC**, where she was an MD in its Infrastructure Debt team. **CVC DIF** has also hired **Jacqueline Ho & Charles Le Texier** as Directors in its Infrastructure Investment team, based in London & Paris respectively. Ho joins from **Cero Generation**, where she was a Director in its Investment team. Le Texier joins from **MML Capital Partners**, where he was a Director in its Investment team. Additionally, **Anjali Karia** joins as a Director in its Capital Markets team, based in London. Karia joins from **NatWest**, where she was a Director in its Infrastructure Project Finance team.

Downing has hired **George Cotterell** as a Partner & Head of Commercial Real Estate Lending, based in London. Cotterell joins from **ESR Europe**, where he was an MD in its Commercial Real Estate Debt team.

DTZ Investors has hired **Nicholas Garattini** as Head of Capital Formation, based in London. Garattini joins from **Generali Real Estate**, where he was Head of Real Estate Product & Solutions.

Edmond de Rothschild has hired **Niek van Genugten** as Fund Manager for its Value-Add Light Industrials & Logistics team, based in Amsterdam. Van Genugten joins from **Frasers Property Industrial**, where he was a Senior Transaction Manager.

Eiffel Investment Group has hired **Romain Thierry** as a Director in its Business & Client Development team, based in Paris. Thierry joins from **Actis**, where he was a member of its Investor Relations team.

Energy Infrastructure Partners has hired **Alexis Ludwig** as a Director in its Investment team, based in Zurich. Ludwig joins from **Eurazeo**, where he was a Director in its Infrastructure Investment team.

EQT has hired **Jeannie Wong** as Head of European Living Investments & **Tushar Dewan** as a Director in its Living Strategies Asset Management – UK team, both based in London. Wong joins from **Brookfield**, where she was an SVP & Head of Living Portfolio Management. Dewan joins from **Round Hill Capital**, where he was an SVP in its Acquisitions & Portfolio Management – Europe team. Additionally, **Adam Smith** joins as a Director in its Industrial & Logistics Investment & Leasing – UK team, based in London. Smith joins from **Barwood Capital**, where he was a Senior Director in its Asset Management team.

Farlane Capital has hired **Tom Bradley** as a Director in its Investment team, based in London. Bradley joins from **Moda**, where he was a Manager in its Investment team.

Fortlane Partners has hired **Boris Herzog** as an MD in its Digital Infrastructure Private Equity team, based in Munich. Herzog joins from **Rautenberg & Company**, where he was a Partner in its Strategy & Value Creation Advisory team.

FREO Group has hired **Bjarne Brynning** as an MD & CEO – Nordics, based in Oslo. Brynning joins from **Formue**, where he was Head of Real Investments.

Get Living has hired **Kate Freer** as CEO, based in London. Freer joins from **Realstar Group**, where she was an Executive Vice President in its Investments – UK team.

Goldman Sachs Asset Management has acquired **LCN Capital Partners**, a real estate investment manager.

GRE Capital has hired **James Meigh** as Head of Origination, based in London. Meigh was most recently at **Recognise Bank**, where he was a Director in its Lending team.



Harbert Management has hired **Matilda Williams** as Head of Capital Formation – Europe, based in London. Williams joins from **AEW**, where she was an ED in its Investor Relations team.

Harrison Street Asset Management has hired **Jane Bowes** as Head of Infrastructure Investor Solutions – Europe, based in London. Bowes joins from **Threadmark**, where she was a Partner in its Investor Relations team.

Heitman has hired **Maureen Mahr von Staszewski** as an MD in its Investment team, based in London. Mahr von Staszewski joins from **Corinthia Global Management**, where she was an MD in its Real Estate Investment team.

Hines has hired **David Puchol** as a Senior Director in its Investment – Iberia team, based in Madrid. Puchol joins from **Aermont Capital**, where he was a Principal in its Real Estate Investment & Asset Management team.

HitecVision has hired **Casey Forester** as Head of Capital Formation, based in London. Forester joins from **Impax Asset Management**, where she was Head of Private Markets Portfolio Specialists.

Hymont Capital has hired **Thibaut Peters** as a Partner in its Real Estate Investment team, based in Brussels. Peters joins from **Heitman**, where he was an SVP in its Investment team, based in London.

ICG has hired **Grégoire Castres Saint Martin** & **Augustin Segard** as MDs & Co-Heads of Infrastructure Debt, based in Paris & London respectively. Castres Saint Martin joins from **Antin Infrastructure Partners**, where he was an MD in its Financing team. Segard joins from **Schroders Capital**, where he was an MD & Head of Junior Infrastructure Debt. The fund has also hired **Mathieu Ortolé** as a Principal in its Infrastructure Capital Markets team, based in Paris. Ortolé joins from **Rothschild**, where he was an AD in its Infrastructure Debt Advisory team.

IFM Investors has hired **Darron Wale** as a VP in its Investor Relations team, based in London. Wale joins from **Foresight Group**, where he was a Lead in its International Infrastructure Institutional Investor Relations team.

Impax Asset Management has hired **Andrew Morris** as Co-Head of Infrastructure, based in London. Morris was most recently at **UBS Asset Management**, where he was an MD & Head of Infrastructure Equity.

Infrantry has hired **Edouard Picard** as a Director in its Infrastructure Debt team, based in London. Picard joins from **Investec**, where he was an Originator in its Energy & Infrastructure Finance team.

InvestInvent has hired **Felix Michel** as Head of Investment, based in Zurich. Michel joins from **Reichmuth & Co Infrastructure**, where he was a Senior Manager in its Investment team. The firm has also hired **Linnéa Lang** as a Senior Manager in its Renewable Energy Investment team, based in Zurich. Lang was most recently at **Plagazi**, where she was Chief Project Officer.

JP Morgan Asset Management has hired **Vladsylav Kovalenko** as an Investment Principal in its Infrastructure team, based in London. Kovalenko joins from **DC Advisory**, where he was an Associate in its Infrastructure team.

Kier Group has hired **Ezra Bigland** as Head of Investor Relations, based in London. Bigland joins from **British Airways**, where he was a Treasury Finance Business Partner.

King Street Capital Management has hired **Omar El-Masri** as a Senior Investment Professional in its Real Estate Credit & Special Situations team, based in London. El-Masri joins from **Arini**, where he was a Senior Investment Professional in its Real Estate Credit & Special Situations team.





KIRKBI has hired **Jakob Folkenberg Eriksen** as Head of Real Estate Investments, based in Copenhagen. Folkenberg Eriksen joins from **Lærernes Pension**, where he was Head of Real Estate – Denmark.

KKR has hired **Alex Bird** as a Principal in its Real Estate Credit team, based in London. Bird joins from **LaSalle Investment Management**, where he was a VP in its Debt Investment team.

La Caisse has hired **Clothilde Guittard** as a Director in its Real Estate team, based in London. Guittard joins from **Patron Capital**, where she was a VP in its Investment team.

Leumi has hired **Kate Tovey** as a Director in its Investment team, based in London. Tovey joins from **Birchwood Real Estate Capital**, where she was a Director in its Investment team.

LPM AM has hired **Phoung Anh Nguyen** as an Investment Manager in its Infrastructure Debt team, based in Paris. Nguyen joins from **BNP Paribas Asset Management**, where she was an Investment Manager in its Infrastructure Debt team.

Lumora Capital has hired **Jonathan Gomez** as a Director in its Debt Capital & Investor Relations team, based in London. Gomez joins from **118118**, where he was a Director in its Structured Finance team.

Madison Cairn has hired **James Stacey** as a Director in its Real Estate Investment team, based in London. Stacey joins from **Arngrove Real Estate**, where he was a Co-Founder.

Marsh has hired **Andrew Hook** as a Principal in its Real Estate Investment team, based in London. Hook joins from **LaSalle Investment Management**, where he was a Senior Director in its Portfolio Management team.

Martley Capital has hired **Josh Quinton-Smith** as a Director in its Offices team, based in London. Quinton-Smith joins from **Boundary Real Estate Partners**, where he was an Investment Director.

Maya Capital has hired **Vanessa Benladj** as a Director in its Capital Formation & Investor Relations team, based in London. Benladj joins from **Colony Investment Management**, where she was a VP & Product Specialist in its Investor Relations team.

MEAG has hired **Marcel Beverungen** as Head of Infrastructure Equity, based in Munich. Beverungen joins from **CVC DIF**, where he was an MD & Head of Germany, based in Frankfurt.

Midstad has hired **Arthur Loosen** as a member of its Strategic Investment team, based in Frankfurt. Loosen joins from **PTXRE**, where he was a Director in its Investment team.

Mileway has hired **Margaux Nataf** as Country Head – France, based in Paris. Nataf joins from **Arkéa Real Estate**, where she was a Director in its Asset Management team.

MOMENI Group has hired **Daniel Reichwein** as an MD in its Asset Management team, based in Frankfurt. Reichwein joins from **Accumulata Real Estate**, where he was an MD in its Development team, based in Berlin.

Niam has hired **Tim Crowley** as a Director in its Capital Formation & Investor Relations team, based in London. Crowley joins from **Palatine Private Equity**, where he was a Director in its Investor Relations team.

Norges Bank Investment Management has hired **Philip Smith** as a Manager in its Real Estate Investment team, based in London. Smith joins from **Oxford Properties Group**, where he was a Manager in its Real Estate Development team.

Oaktree Capital Management has hired **Akbar Akhter** as an Investment Professional in its Real Estate Credit team, based in London. Akhter joins from **LaSalle Investment Management**, where he was a Senior Associate in its Real Estate Debt Investment team.

Oxenwood Real Estate has hired **Daniel Hasin** as a Director in its Investment team, based in London. Hasin joins from **Bowery**, where he was a Director in its Commercial Real Estate Investment & Asset Management team. The firm has also hired **Ivan Zhang** as a member of its Investment – Europe team, based in London. Zhang joins from **Jingdong Property**, where he was a VP in its Acquisition & Investment team.

Palmira Capital Partners has hired **Lucia Wied** as Head of Investor Relations & Product Development, based in Frankfurt. Wied was most recently at **PGIM Real Estate**, where she was Head of Transactions – Germany, Austria & Netherlands.

Paloma Capital has hired **Alexander Wilshaw** as an AD in its Asset Management team, based in London. Wilshaw joins from **Ironstone Asset Management**, where he was an AD in its Asset Management team.

Patrizia has hired **Hasan Awada** as Senior Executive Officer – MENA, based in Abu Dhabi. Awada joins from **Kroll**, where he was an Associate MD in its IB team.

Patron Capital has hired **Fraser Greenshields** as a Senior Partner in its Investment team, based in London. Greenshields joins from **EY**, where he was a Managing Partner in its Corporate Finance team.

Pearl and Coutts has hired **Andrew Price** as CIO, based in London. Price joins from **Shaftesbury Capital**, where he was an ED & Head of its West End Portfolio.

Pictet Alternative Advisors has hired **Alex Lukesch** as Head of Multi Manager Real Estate, based in Geneva. Lukesch joins from **Madison International Realty**, where he was Head of Investments – Europe.

Plenary Group has hired **Tammam Al-Dandachi** as an ED in its Infrastructure Investment team, based in Dubai. Al-Dandachi joins from **Vision Invest**, where he was a VP in its Infrastructure Investment team.

QIC has hired **Pauline Granier** as a Principal in its Infrastructure Debt team, based in London. Granier joins from **LGIM**, where she was a Director in its Infrastructure Debt team.

Santander Asset Management has hired **Sam Felman** as a Senior Director in its Infrastructure Debt team, based in London. Felman joins from **AustralianSuper**, where he was a Director in its Infrastructure Debt team.

Sibner Group has hired **Matthew Tucker** as Head of Lending, based in London. Tucker joins from **Alpha Property Lending**, where he was a Director in its Lending team.





SIMCo has hired **Lukas Foltan** as a VP in its Infrastructure Debt team, based in London. Foltan joins from **Patrizia**, where he was an AD in its Infrastructure Debt team.

Sixth Street has hired **William Lindström** as an MD in its Infrastructure team, based in Stockholm. Lindström joins from **EQT**, where he was an MD in its Infrastructure team. The firm has also hired **Donatella Fanti** as an MD in its Asset Management team, based in London. Fanti joins from **Blackstone**, where she was an MD in its Asset Management team.

Slättö has hired **Neal Hollingsworth** as a member of its Investment team, based in Copenhagen. Hollingsworth joins from **Urban Partners**, where he was a Senior Investment Strategist.

South Kensington Estate has hired **Kelly Cragg** as a Property Director, based in London. Cragg joins from **Grosvenor**, where she was a Senior Asset Manager.

Stonepeak has hired **Nael Antaki** as an MD in its Investor Relations team, based in Dubai. Antaki joins from **Partners Group**, where he was Head of Institutional Client Solutions – MEA & Central Asia.

Swiss Life Asset Managers has hired **Auriane Wirz** as a Senior Manager in its Investment & Portfolio Management team, based in Paris. Wirz joins from **Norges Bank Investment Management**, where she was a Manager in its Real Estate Investment team.

Temasek has hired **Ralph Berg** as Head of Europe & Global Head of Energy & Infrastructure, based in London. Berg joins from **OMERS**, where he was CIO.

Urban Partners has hired **Jennifer Andersson** as a Partner in its Investor Relations team, based in Stockholm. Andersson joins from **Niam**, where she was a Partner & Co-Head of Real Estate.

BANKING & ADVISORY

Abu Dhabi Commercial Bank has hired **Albert Winid** as a Senior Investment Banker in its Energy & Natural Resources team, based in Abu Dhabi. Winid joins from **Alcazar Energy Partners**, where he was a Principal in its Investment team.

Art Capital has hired **Joshua Cole** as a Partner in its Real Estate Debt Advisory team, based in London. Cole joins from **Macquarie Group**, where he was an SVP in its Principal Finance team.

Avison Young has hired **Fergus Keane & Larry Young** as Principals and **Aman Panesar** as a Director in its London Capital Markets team, all based in London. All join from **BNP Paribas Real Estate**, where Keane & Young were Senior Directors and Panesar a Director in its Investment – Central London team.

Cantor Fitzgerald has hired **David Dubin** as an MD in its Power, Energy & Infrastructure team, based in London. Dubin joins from **Citi**, where he was an MD & Head of Infrastructure Finance – EMEA.

CBRE has hired **David Lawlor** as Head of Capital Advisory – Ireland, based in Dublin. Lawlor joins from **Cantor Fitzgerald**, where he was Head of Real Estate. The firm has also hired **Andrew McClements & Duncan Parvin** as EDs in its Debt & Structured Finance – Europe team, based in London. McClements joins from **Eastdil Secured**, where he was an SVP in its Commercial Real Estate Debt team. Parvin joins from **Wells Fargo**, where he was an MD in its Commercial Real Estate team.

Citi has hired **Arif Syed** as a Director in its Real Estate team, based in London. Syed joins from **HSBC**, where he was a Director in its M&A team.

DC Advisory has hired **Christian Schmid** as an MD in its Infrastructure team, based in Frankfurt. Schmid joins from **Centrus**, where he was a Senior Advisor.

Evercore has hired **Moritz Mueller & Fabian Kluepfel** as an MD and VP respectively in its Utilities, Infrastructure & Transport M&A team, both based in Frankfurt. Both join from **Macquarie Capital**, where Mueller was an MD and Kluepfel was a VP in its Infrastructure M&A team.

FRP Real Estate Advisory has hired **Ralph El Achkar** as an AD in its Investment Finance team, based in London. El Achkar joins from **Al Rayan Bank**, where he was a Senior Manager in its Structured Real Estate team.

HSBC has hired **Anthonia Okoh** as Sector Lead of Infrastructure Finance, based in London. Okoh joins from **NatWest**, where she was a Director in its Infrastructure Finance team.

J3 Advisory has hired **Evan Griffin** as an MD in its Debt Advisory team, based in London. Griffin joins from **Pluto Finance**, where he was a Director in its Lending team.

Jefferies has hired **Jasmin Nash** as a VP in its Infrastructure Debt Advisory team, based in London. Nash joins from **Deutsche Bank**, where she was a VP in its Project Finance team.

Kommunalkredit has hired **Theodoros Patramanis** as Head of Infrastructure M&A, based in Frankfurt. Patramanis joins from **DC Advisory**, where he was an ED in its Infrastructure team.

Lloyds has hired **Helen Tang** as a Director in its Infrastructure Financial Sponsor Coverage team, based in London. Tang joins from **JP Morgan**, where she was an ED in its Energy, Power & Utilities team.

Morgan Stanley has hired **James McCue** as a VP in its Infrastructure Finance team, based in London. McCue joins from **Lloyds**, where he was an AD in its Infrastructure Finance team. The bank has also hired **Olivia Farmanbar** as a VP in its Infrastructure team, based in London. Farmanbar joins from **DC Advisory**, where she was a VP in its Infrastructure M&A team.

MUFG has hired **Bénédicte de Giafferri** as Head of Digital Infrastructure Coverage – EMEA, based in Paris. De Giafferri joins from **Natixis**, where she was Global Head of Real Assets.

Newmark has hired **Akbar Tajani** as an MD in its Real Estate Equity & Debt Capital Markets team, based in London. Tajani joins from **Barings**, where he was an MD in its Real Estate Investment team, based in Los Angeles.



Parkmore Capital, a residential real estate advisory firm, has been founded by **Andrew Screen**, based in London. Screen was most recently at **BNP Paribas Real Estate**, where he was Head of Residential Capital Markets.

Piper Sandler has hired **Stewart Robinson** as Head of Infrastructure Debt Advisory and **Hugo Muller & Anish Shah** as Directors in the same team, all based in London. All join from **Nomura**, where Robinson was an MD & Head of Debt Advisory – EMEA and Muller & Shah were EDs in the same team.

RBC has hired **Dan Hamilton** as an MD & Head of Energy – EMEA, based in London. Hamilton joins from **Woodside Energy**, where he was an SVP in its M&A team.

Scotiabank has hired **Raghdah Hasan** as an MD & Head of Energy – EMEA & APAC, based in London. Hasan joins from **Armenian Gas & Power Enterprises**, where she was CEO.

Torch Partners has hired **Oscar Matthews** as an MD in its Data Centre Real Estate & Infrastructure team, based in London. Matthews joins from **Knight Frank**, where he was a Partner in its Data Centre Investment & Development – EMEA team.

Walker & Dunlop has hired **Patrick Saade** as Co-Head of Hospitality Advisory, based in London. Saade joins from **JLL**, where he was Head of Global Hotel Desk.

OTHER

ADNOC has hired **Michael O'Dwyer** as CIO, based in Abu Dhabi. O'Dwyer joins from **Morgan Stanley**, where he was Co-Head of Power & Energy.

BP has hired **Ben Monaghan** as Head of M&A, based in London. Monaghan joins from **PJT Partners**, where he was a Partner in its Energy & Energy Transition team.



SELECT NORTH AMERICA CREDIT MOVES**BANKS**

Bank of America has hired **Harold Varah** as Global Head of Financial Sponsors, based in New York. Varah rejoins from **RBC**, where he was Global Co-Head of Financial Sponsors.

CIBC has hired **Christopher Wood** as an MD & Head of TMT & Financials Leveraged Finance, based in New York. Wood joins from **Citi**, where he was an MD & Head of Technology Leveraged Finance. The firm has also hired **Brendin Cave** as an MD & Head of FIG DCM – US, based in New York. Cave joins from **JP Morgan**, where he was an MD in its FIG DCM team.

Citi has hired **Pierre Ambrosino** as a Relationship Manager in its Non-Bank Financial Institutions Coverage team, based in New York. Ambrosino joins from **Natixis**, where he was an MD in its FIG Coverage team. The bank has also hired **Todd Meadow** as an MD & Head of Strategic Equity Solutions – North America, based in New York. Meadow joins from **Union Square Advisors**, where he was an MD & Head of Capital Solutions & Sponsor Coverage.

Crédit Agricole has hired **Rahul Dani** as an MD in its Private Capital Group – Americas team, based in New York. Dani joins from **SMBC**, where he was an MD in its Global Sponsor Coverage team.

Fifth Third Securities has hired **Brett Matkins** as an MD & Head of High Yield Syndicate, based in New York.

Matkins joins from **SMBC**, where he was an MD in its Leveraged Debt Capital Markets team.

Hancock Whitney has hired **Don Samonte** as an MD & Head of Capital Markets, based in New York. Samonte joins from **SMBC**, where he was an ED in its Leveraged Capital Markets team.

HSBC has hired **Mitch VanZandt** as an MD & Co-Head of Corporate DCM – US, based in New York. VanZandt joins from **Morgan Stanley**, where he was MD in its DCM team.

JP Morgan has hired **Thomas Giuntini** as an MD in its Strategic Financing Solutions team, based in New York. Giuntini joins from **MUFG**, where he was an MD in its Global Financial Solutions team.

PNC has hired **Ryan Williams** as an MD & Business Development Officer, based in San Francisco. Williams joins from **Macquarie Group**, where he was an SVP.

Scotiabank has hired **Matthew Tuck** as an MD & Head of Leveraged Finance Syndicate, based in New York. Tuck joins from **Credit Suisse**, where he was an MD in its Leveraged Finance Syndicate team.

TD Securities has hired **Mayank Jain** as an MD & Global Head of Private Capital Markets, based in New York. Jain joins from **Guggenheim Partners**, where he was an MD in its Private Capital Markets team. The bank has also hired **Christopher Heron** as an MD & Head of CLO Primary, based in New York. Heron joins from **RBC Capital Markets**, where he was Head of CLO New Issue.





Truist has hired **Ken Thompson** as an MD & Head of FIG IG DCM, based in New York. Thompson joins from **Citi**, where he was an MD in its DCM team.

Wells Fargo has hired **Jeff Standish** as an MD in its IG DCM team, based in Charlotte. Standish joins from **Bank of America**, where he was an MD in its DCM team.

FUNDS

Audax Strategic Capital has hired **Ralph Yang** as a Co-Head of Strategic Capital, based in New York. Yang joins from **Blackstone**, where he was an MD in its Tactical Opportunities team.

Barings has hired **Ankit Aggarwal** as an MD & Head of Global CLO Issuance & Capital Markets, based in New York. Aggarwal joins from **Bank of America**, where he was an MD & Head of CLO Banking – US & CLO Equity Distribution.

Blackstone has hired **Richard Chand** as an MD in its Capital Markets Group, based in New York. Chand joins from **Citi**, where he was an MD in its Equity Capital Markets team.

Canyon Partners has hired **Andrea Lucido** as an MD in its Private Credit team, based in New York. Lucido joins from **Bain Capital**, where she was a Director in its Credit team.

Castle Hill Management has been founded by **David Richman**, based in New York. Richman joins from **AGL Credit Management**, where he was Head of Private Credit Underwriting.

Centerbridge Partners has hired **Jenny Zhao** as a Principal in its ABF team, based in New York. Zhao joins from **Rothsasy**, where she was an Investment Analyst.

Churchill Asset Management has hired **Noah Charney** & **Robin Russell** as Head of Capital Solutions and an MD in its Capital Solutions team respectively, both based in New York. Charney joins from **King Street Capital Management**, where he was an MD & Head of Capital

Markets. Russell joins from **Cyrus Capital Partners**, where she was a Principal in its Special Situations team.

Citadel has hired **Gavin Yates** as a Portfolio Manager in its Credit team, based in New York. Yates joins from **Arini**, where he was CEO – US.

Dawson Partners has hired **Katrina Wilson** as a Principal in its Sales & Marketing team, based in Toronto. Wilson joins from **Onex**, where she was a Principal in its Client & Product Solutions team.

Franklin Templeton has hired **Eric Meyers** as an MD in its Capital Markets Solutions team, based in New York. Meyers joins from **Apollo**, where he was an MD in its Capital Markets team.

Guggenheim Securities has hired **Todd Marr** as an SMD in its Investment Grade Private Credit team, based in New York. Marr joins from **26North**, where he was Head of Corporates & Fund Finance.

HarbourVest Partners has hired **Tony Ranaldi** as an MD & Portfolio in its Evergreen Credit team, based in Boston. Ranaldi joins from **Sixth Street**, where he was a Senior Advisor.

HIG Capital has hired **Tim Hsu** & **Chris Todisco** as MDs in its Credit Capital Formation team, based in San Francisco and New York respectively. Hsu joins from **Oaktree Capital Management**, where he was Head of Capital Formation – West Coast. Todisco joins from **Schroders Capital**, where he was Head of Fundraising – Credit.

King Street Capital Management has hired **Michael Lin** as Head of CLO Capital Formation, based in New York. Lin joins from **Sculptor Capital Management**, where he was an MD & Head of US CLO Capital Markets & Origination.

Linden Capital Partners has hired **Elizabeth Ko** as a Partner in its Structured Capital team, based in Chicago. Ko joins from **Crescent Capital**, where she was an MD in its Credit Solutions team, based in Los Angeles.

Northleaf Capital Partners has hired **JD Gettmann** as an MD & Global Head of Asset-Based Specialty Finance, based in Atlanta. Gettmann joins from **MidCap Financial**, where he was an MD & Head of Lender Finance.

Partners Group has hired **Joseph Castiner** as Head of Credit Secondaries – Americas, based in New York. Castiner joins from **JP Morgan Asset Management**, where he was an ED in its Private Credit Secondaries team.

Sagard has hired **Ken Jin** as a Partner in its Credit team, based in New York. Jin joins from **Future Standard**, where he was an MD in its Credit team.

Silver Point Capital has hired **Alan George** as an MD & Head of Credit Financing & Leverage Solutions, based in Charlotte. George joins from **Golub Capital**, where he was an MD & Head of Structured Products.

Square Nine Capital has hired **Bari Wiley** as Head of Business Development, based in New York. Wiley joins from **HarbourView Equity**, where she was an MD & Head of Business Development.

ADVISORY

Ankura has hired **Hannes Schenk** as an MD in its Turnaround & Restructuring team, based in Los Angeles. Schenk joins from **Houlihan Lokey**, where he was a Director in its Financial Restructuring team.

D.A. Davidson has hired **Ted Speyer** as an MD in its Financial Sponsors Group, based in New York. Speyer joins from **Stout**, where he was an MD in its Financial Sponsors Group.

Guggenheim Securities has hired **David Cannon** as an SMD in its Financial Sponsors team, based in New York. Cannon joins from **KeyBanc Capital Markets**, where he was an MD in its Financial Sponsors team. The firm has

also hired **Christian Wade** as an SMD in its Leveraged Finance & Debt Advisory team, based in New York. Wade joins from **Jefferies**, where he was an MD in its Leveraged Finance team.

Harris Williams has hired **Tucker Laurens** as an MD in its Financial Sponsors team, based in Richmond. Laurens joins from **Solomon Partners**, where he was an MD in its Financial Sponsors team.

Lazard has hired **Mark Hoban** as an MD in its Financial Sponsors team, based in New York. Hoban joins from **Bank of America**, where he was an MD in its Financial Sponsor Coverage team.

Moelis has hired **Megan Dwyer Agar** as an MD in its Capital Markets team, based in New York. Dwyer Agar joins from **Guggenheim Securities**, where she was an MD in its Structured Products Origination team. The firm has also hired **Justin Polselli** as an MD in its Capital Markets team, based in New York. Polselli joins from **Jefferies**, where he was Head of Middle Market & Direct Lending in its Leveraged Finance Capital Markets team. Additionally, the firm has hired **Russell Mason** as an MD in its Capital Structure Advisory team, based in Dallas. Mason joins from **Houlihan Lokey**, where he was an MD in its Financial Restructuring team.

Raymond James has hired **Drew Weisman** as an SMD & Head of Leveraged Finance & Debt Advisory, based in New York. Weisman joins from **Jefferies**, where he was an MD in its Private Debt Finance & Advisory team. The firm has also hired **Tim Bottrell** as an MD in its Capital Structure Advisory team, based in New York. Bottrell joins from **Stifel**, where he was an MD in its Alternative Sponsors Coverage & Capital Structure Advisory team.

Vistina has hired **Adrian Smith** as an MD in its Structured Credit Advisory team, based in New York. Smith joins from **Morgan Stanley**, where he was an ED & Head of Esoteric ABS Structuring.



SELECT NORTH AMERICA INVESTMENT BANKING MOVES

BANKS

Bank of America has hired **Asad Mahmood** as an MD in its Technology team, based in San Francisco. Mahmood joins from **Barclays**, where he was an MD in its Technology team. The firm has also hired **Kevin O'Hare** as an MD in its Diversified Industrials team, based in Chicago. O'Hare joins from **Truist Securities**, where he was an MD in its Industrials team. The firm has also been building out its Regional IB team with several hires. **Bob Berry** joins as an MD in its Regional IB – Northeast team, based in Boston. Berry joins from **Rothschild**, where he was a Senior M&A Banker in its Global Advisory team and Head of Boston. **Matt Dalton** joins as an MD in its Regional IB – Midwest team, based in Minneapolis. Dalton joins from **Lazard**, where he was an MD in its Industrials team. **Rick Florjancic** joins as an MD & Head of Regional IB – Chicago, based in Chicago. Florjancic joins from **BMO Capital Markets**, where he was Head of Regional IB. **Ian Mackay** arrives as an MD in its Financial Sponsors – Southeast team, based in Charlotte. Mackay joins from **BlackArch Partners**, where he was an MD in its Financial Sponsors team. **Joe Park** joins as an MD in its Regional IB – Midwest team, based in Detroit. Park joins from **Princeton NuEnergy**, where he was President & CFO. **Mitch Theiss** joins as a Vice Chair in its Regional IB team, based in West Palm Beach. Theiss joins from **Seabrook Partners**, where he was a Partner. **Daniel Webb** arrives as an MD in its Regional IB – Southwest team, based in Austin. Webb joins from **Aeries Technology**, where he was CFO & CIO. **Joe Winters** joins as an MD in its Regional IB – Pacific Southwest team, based in San Francisco. Winters joins from **JP Morgan**, where he was Head of Middle Market IB – Northern California & Pacific Northwest.

Barclays has hired **Mike Joo** as Co-CEO of IB, based in New York. Joo joins from **Bank of America**, where he was Co-Head of IB. The firm has also hired **Shawn Chen** as an MD in its Technology team, based in San Francisco. Chen joins from **Centerview Partners**, where he was an MD in its Technology team. Additionally, the firm has hired **Richard Duffield & Jonathan Armstrong** as Global Head of Equity Linked Origination and Head of ECM Derivatives – Americas respectively, both based in New York. Duffield joins from **RBC**, where he was Head of Equity Linked Origination and Armstrong joins from **Goldman Sachs**, where he was an MD & Head of Corporate Equity Derivatives Origination & Structuring – US. **Adam Baer** arrives as an MD in its M&A team, based in New York. Baer joins from **UBS**, where he was an MD in its M&A team.

BMO has hired **Simon Smith** as an MD & Head of Building Products, based in New York. Smith joins from **UBS**, where he was Global Co-Head of Industrials. The firm has also hired **Jeffrey Mast** as an MD in its Industrials team, based in New York. Mast joins from **Perella Weinberg**, where he was an MD in its Industrials team. Additionally, the firm has hired **Stephan Fuchs** as an MD & Head of Diversified Industrials, based in New York. Fuchs joins from **Deutsche Bank**, where he was an MD in its Diversified Industrials team.

CIBC has hired **Ivo Voynov** as an MD in its Sports Finance & Advisory team, based in New York. Voynov joins from **Citi**, where he was an MD & Head of Sports Finance. The firm has also hired **Rob Brown** as an MD & Head of Mining – Vancouver, based in Vancouver. Brown joins from **Hecla Mining Company**, where he was a VP in its Corporate Development team.

Citi has hired **Jeremy Parker** as Co-Head of Aerospace & Defense, based in New York. Parker joins from **Macquarie Capital**, where he was an SMD & Head of Aerospace, Defense & Government Services. The firm has also hired several MDs in its Technology team: **Chris Grosse**, based in New York, and **Florian Plath, Dhruv Fotadar, Anand Agarwal & Josh Sheets**, all based in San Francisco. Grosse joins from **Bank of America**, where he was an MD in its FinTech team. Plath, Fotadar & Agarwal join from **JP Morgan**, where they were MDs in its Technology team. Sheets joins from **UBS**, where he was an MD in its Software team. Additionally, the firm has hired **Rohan Sen** as Head of Technology Services, based in New York. Sen joins from **Bank of America**, where he was an MD in its Technology team. **Ben Selinger** arrives as an MD in its ECM team, based in New York. Selinger joins from **Deutsche Bank**, where he was an MD in its ECM team. The firm has also hired **Chris Power** as an MD & Global Co-Head of Chemicals, based in New York. Power joins from **JP Morgan**, where he was an MD & Global Co-Head of Chemicals. Additionally, the firm has hired **Josh Liner** as Head of Consumer Services, based in New York. Liner joins from **Bank of America**, where he was a Director in its Consumer & Retail team. Finally, the firm has hired **Emlen Fischer** as Head of Technology M&A, based in San Francisco. Fischer joins from **Centerview Partners**, where he was a Partner in its Technology team.

Deutsche Bank has hired **Ed Liu** as Global Head of TMT, based in New York. Liu joins from **Bank of America**, where he was Vice Chair in its Technology team and Global Head of Software. The firm has also hired **Ren Chen** as an MD & Global Head of Enterprise & AI Banking, based in New York. Chen joins from **WeRide**, where he was CSO.



Goldman Sachs has hired **Ross Cohen** as an MD in its Healthcare team, based in New York. Cohen joins from **Morgan Stanley**, where he was an ED in its Healthcare team. The firm has also hired **Ben Froehlich** as an MD in its FinTech team, based in Chicago. Froehlich joins from **Barclays**, where he was an MD in its FinTech team.

Greenhill Mizuho has hired **Matthew Welsford** as an MD in its Chemicals – North America team, based in Chicago. Welsford joins from **Deutsche Bank**, where he was an MD in its Chemicals team. The firm has also hired **William Stitt** as an MD in its Healthcare Services team, based in New York. Stitt joins from **Wells Fargo**, where he was an MD in its Healthcare team.

Jefferies has hired **Michael Lindenberg** as an MD in its Healthcare Services team, based in New York. Lindenberg joins from **Leerink Partners**, where he was an SMD in its Healthcare team.

JP Morgan has hired **Amy Lissauer** as an MD & Global Head of Shareholder Engagement & M&A Capital Markets, based in New York. Lissauer joins from **Bank of America**, where she was an MD & Global Head of Activism & Raid Defense. The firm has also hired **David Fishman** as a Vice Chair in its Technology M&A team,

based in New York. Fishman joins from **Bank of America**, where he was Co-Head of TMT M&A. Additionally, the firm has hired **Dan McDow** as an MD & Head of Technology – East Coast, based in New York. McDow joins from **Citi**, where he was Head of Software. **Ward Jones** arrives as Head of Mid-Cap Basic Materials, based in New York. Jones joins from **Deutsche Bank**, where he was Head of Building Products – Americas. The firm has also hired **David Casson** as Head of Mining – North America, based in Toronto. Casson joins from **Morgan Stanley**, where he was an MD in its Metals & Mining team. Additionally, the firm has hired **Michael Flynn** and **Arashin Farin** as a Head of Small-Cap and MD in the team respectively, based in New York & Los Angeles. Flynn joins from **G2 Capital Advisors**, where he was an MD and Farin joins from **Centerstone Capital**, where he was CEO. Finally, the firm has hired **David Blais** as an MD in its Healthcare M&A team, based in New York. Blais joins from **Guggenheim Securities**, where he was an SMD in its Healthcare team.

KeyBanc Capital Markets has hired **Kanisha Kelshikar** as an MD in its Paper & Packaging team, based in New York. Kelshikar joins from **Nomura**, where he was an MD in its Packaging team.

Morgan Stanley has hired **Emma Taylor** as Global Co-Head of Internet, based in New York. Taylor joins from **Barclays**, where she was Global Head of Internet. The firm has also hired **Alexander Mejia & Jeremy Duskin** as Co-Heads of Secondaries, both based in New York. Both join from **Baird**, where they were Global Co-Heads of GP Solutions. Additionally, the firm has hired **Adam Kweskin** as an MD in its Industrials team, based in New York. Kweskin joins from **Bank of America**, where he was an MD in its Diversified Industries team.

RBC has hired **Rob Brass** as Global Head of Semiconductors & Electronics, based in San Francisco. Brass joins from **Barclays**, where he was Global Head of Applied Technology.

Scotiabank has hired **James McKenna** as a Vice Chair in its Consumer, Industrial & Retail team, based in Toronto. McKenna joins from **Jefferies**, where he was an MD & Head of Diversified Industries – Canada.

Truist has hired **Craig Mineard** as Co-Head of TMT, based in New York. Mineard joins from **Jefferies**, where he was Global Co-Head of Media, Communications & Information Services. The firm has also hired **Rory Taggart** as an MD in its TMT team, based in San Francisco. Taggart joins from **Deutsche Bank**, where he was an MD in its Software team. Additionally, the firm has hired **Jeffrey Davis** as an MD in its Healthcare M&A team, based in New York. Davis joins from **Jefferies**, where he was an MD in its Healthcare M&A team.

UBS has hired **Phil Boyd** as Head of Healthcare M&A – Americas, based in New York. Boyd joins from **Leerink Partners**, where he was an SMD in its Healthcare M&A team. The firm has also hired **Nicole Su** as Head of AI IB – Americas, based in San Francisco. Su joins from **JP Morgan**, where she was an ED in its Technology team. Additionally, the firm has hired **Justin Kish** as an MD in its Building Products & Materials team, based in New York. Kish joins from **Rothschild**, where he was an MD in its Building Products, Materials & Distribution team. **Christian Hartenberger** arrives as an MD & Global Head of Aerospace & Defence, based in New York.

Hartenberger joins from **Santander**, where he was an MD in its Industrials team. The firm has also hired **Adam Reeder** as Vice Chair of Global Industrials, based in New York. Reeder joins from **Rothschild**, where he was a Partner & Head of Industrials – North America. Additionally, the firm has hired **Matthew Parr** as a Vice Chair & Head of Banking – Midwest, based in Chicago. Parr joins from **PJT Partners**, where he was a Partner. Finally, the firm has hired **Jeff Vergamini & Brian Willer** as MDs in its Industrials team, based in Chicago & New York respectively. Both join from **Deutsche Bank**, where they were MDs in its Industrials team.

Wells Fargo has hired **Tom Nicholls** as Head of Sports, based in Los Angeles. Nicholls joins from **PJT Partners**, where he was an MD in its Sports, Entertainment & Media team. The firm has also hired **Nikhil Goel** as an MD in its Healthcare M&A team, based in New York. Goel joins from **UBS**, where he was an MD in its Healthcare team. Additionally, the firm has hired **Joel Thompson** as an MD in its MedTech team, based in New York. Thompson joins from **UBS**, where he was an MD in its Healthcare team. **David Harkin** arrives as an MD & Co-Head of Technology, based in San Francisco. Harkin joins from **JP Morgan**, where he was Co-Head of Internet. The firm has also hired **Brian Gleason** as an MD in its Biopharma team, based in New York. Gleason joins from **Raymond James**, where he was Head of BioTech. Additionally, the firm has hired **Robert Lariviere** as an MD in its Mid-Cap Industrial Services & Technology team, based in San Francisco. Lariviere joins from **Morgan Stanley**, where he was an MD & Head of Industrial Technology. **Abhijit Bhide** arrives as an MD in its Diversified Industrials & Capital Goods team, based in New York. Bhide joins from **Bank of America**, where he was an MD in its Industrials team. The firm has also hired **Anthony Giuliano** as an MD & Head of Beauty & Wellness, based in New York. Giuliano joins from **Perella Weinberg**, where he was a Partner in its Consumer & Retail team. Finally, the firm has hired **Adam Wieden** as an MD in its Mid-Market Food, Beverage & Agriculture team, based in Minneapolis. Wieden joins from **Lazard**, where he was an MD in its Consumer & Retail team.





ADVISORY

Ardea Partners has hired **Nicholas Lyons** as an MD in its Secondaries team, based in New York. Lyons joins from **PJT Partners**, where he was an MD in its Park Hill team.

AXOM Partners has hired **Dan Sasi** as a Partner in its Software, AI & Technology M&A team, based in San Francisco. Sasi joins from **Qatalyst Partners**, where he was a senior member of its Software team.

Baird has hired **Dan Oxenham** as an MD in its Food & Beverage team, based in Charlotte. Oxenham joins from **Piper Sandler**, where he was an MD in its Consumer team. The firm has also hired **Garry Vaynberg** as an MD in its Distribution team, based in Minneapolis. Vaynberg joins from **Mesirow**, where he was an MD in its Industrials team. Additionally, the firm has hired **Brian Castiglioni** as an MD in its Healthcare Services team, based in New York. Castiglioni joins from **Jefferies**, where he was an MD in its Healthcare Services team.

BGL has hired **Tyler Leung** as an MD in its Technology team, based in Los Angeles. Leung joins from **Rothschild**, where he was a member of its Technology team.

BTIG has hired **John Vincent** as an MD in its TMT team, based in San Francisco. Vincent joins from **Bank of America**, where he was an MD in its Technology team. The firm has also hired **Mangesh Ghogre** as an MD in its Metals & Mining team. Ghogre joins from **ThinkEquity**, where he was an MD in its ECM team.

Canaccord Genuity has hired **Sherrick Murdoff** as an MD in its Technology, Media, Marketing & Information Services team, based in San Francisco. Murdoff joins from **RLH Equity Partners**, where he was a Senior Advisor.

Centerview Partners has hired **Bennett Schachter** as a Partner in its Capital Advisory team, based in New York. Schachter joins from **Elliott Management**, where he was an MD in its Capital Markets & Financing Solutions team.

CriticalPoint has hired **Kevin O'Brien** as an MD in its Food & Beverage team, based in Portland. O'Brien joins from **BMO Capital Markets**, where he was an MD in its Food, Consumer & Retail team.

D.A. Davidson has hired **Tim Meyer** as an MD in its ECM team, based in New York. Meyer was most recently at **Cowen**, where he was an MD in its Private Capital Solutions team.

Ducera Partners has hired **Philip Youn** as an MD in its M&A team, based in New York. Youn joins from **Bank of America**, where he was Head of Technology-Enabled Services M&A.

Eaton Partners has hired **Mickey Brunton** as an MD & Co-Head of GP-Led Secondaries, based in New York. Brunton joins from **Connaught**, where he was Head of Secondaries.

Evercore has hired **Dylan Tornay** as an SMD in its ECM team, based in New York. Tornay joins from **Citi**, where he was an MD & Head of Industrials, Power & Natural Resources ECM. The firm has also hired **Jean Stack** & **John Song** as SMDs in its Aerospace & Defense team, both based in Washington DC. Both join from **Baird**, where they were MDs & Co-Heads of Defense, Space & Government. Additionally, the firm has hired **Eric Rabinowitz** as an SMD in its Healthcare team, based in New York. Rabinowitz joins from **JP Morgan**, where he was an MD & Co-Head of Healthcare M&A.

Guggenheim Securities has hired **Dan Daul** as an SMD in its Technology team, based in Chicago. Daul joins from **William Blair**, where he was a Partner & Vice Chair in its Technology team. The firm has also hired **Blake Jones** as an SMD in its FIG team, based in Nashville. Jones joins from **William Blair**, where he was a Partner in its Financial Services team.

Houlihan Lokey has hired **Emil Fajersson** as an MD in its Equity Capital Solutions team, based in New York. Fajersson joins from **Northleaf Capital Partners**, where he was an MD & Head of GP-Led Investments & Co-Investments. The firm has also hired **Chris McMillan** as an MD in its FinTech team, based in Charlotte. McMillan joins from **3V Capital Partners**, where he was Founder.

Intrepid Investment Bankers has hired **James Miller** as Head of Business & Financial Services and **Chris Parides & Ryan Soer** as MDs in the same team, all based in Charlotte. All join from **Deloitte**, where they were MDs in its Corporate Finance team.

Jefferies has hired **J. Strock Moore** as an MD in its Insurance team, based in New York. Moore joins from **AllianceBernstein**, where he was a Client Advisor in its Insurance – US team. The firm has also hired **Matt Marrone** as an MD in its GP-Led Secondary Advisory team, based in New York. Marrone joins from **Lazard**, where he was an MD in its Private Capital Advisory team.

JEGI LEONIS has hired **Terence Rooney** as an MD in its Technology team, based in San Francisco. Rooney joins

from **AQ Technology Partners**, where he was a senior banker.

Lazard has hired **Omid Ahdieh** as an MD in its Pharma Services team, based in Charlotte. Ahdieh joins from **Bank of America**, where he was Global Head of Pharma Services. The firm has also hired **Daniel Burton-Morgan** as an MD & Head of ECM Advisory – North America, based in New York. Burton-Morgan joins from **Bank of America**, where he was Head of ECM Financial Sponsor Origination – Americas. Additionally, the firm has hired **Matt Spence** as Head of Defense Technology & Emerging Technology, based in San Francisco. Spence joins from **Barclays**, where he was Global Head of Venture Capital Banking. **Pranjal Gambhir** arrives as Head of MedTech, based in New York. Gambhir joins from **Citi**, where he was an MD in its MedTech team.

Moelis has hired **Rich Saltzman** as an MD & Head of GP-Led Advisory in its Private Capital Advisory team, based in New York. Saltzman joins from **Jefferies**, where he was an MD in its GP-Led Advisory team. The firm has also hired **Greg Guest** as an MD in its Private Capital Advisory team, based in New York. Guest joins from **Capital One**, where he was Head of Capital Solutions. Additionally, the firm has hired **Zachary Herr** as an MD & Head of LP-Led Advisory in its Private Capital Advisory team, based in New York. Herr joins from **Evercore**, where he was a member of its LP Solutions team.



Perella Weinberg has hired **Hamish Summerfield** as a Partner in its FIG team, based in New York. Summerfield joins from **Citi**, where he was Global Head of Asset Management.

Piper Sandler has hired **Tim Light** as an MD in its Secondary Capital Advisory team, based in New York. Light joins from **Guggenheim**, where he was an MD in its Secondary Advisory team.

Raymond James has hired **Dan Connolly** as an SMD & Head of Technology & Services, based in Chicago. Connolly joins from **William Blair**, where he was a Senior Director in its Technology team. The firm has also hired **Steve Tricarico, Hub Orr & Russ Shoemaker** as MDs in its Consumer & Retail team, with Tricarico and Orr based in Charlotte and Shoemaker in New York. All three join from **Jefferies**, where Tricarico was a Vice Chair and Orr & Shoemaker were MDs in its Consumer & Retail team. Additionally, the firm has hired **Will Stewart** as an MD in its ESOP Advisory team, based in Orlando. Stewart joins from **PCE**, where he led its ESOP practice.

Rothschild has hired **Brent Surber** as an MD & Head of Private Capital Markets – US, based in New York. Surber joins from **Guggenheim Securities**, where he was an SMD in its Capital Markets team.

Solomon Partners has hired **Jorge Mora** as a Vice Chair, based in New York. Mora joins from **Jacmel Partners**, where he was a Vice Chair in its Infrastructure team.

TripleTree has hired **Ben Brown** as an MD in its Pharma Services team, based in New York. Brown joins from

Leerink Partners, where he was an SMD in its Pharma Services team.

Union Square Advisors has hired **Eugene Song** as an MD & Head of Secondaries & GP Solutions, based in New York. Song joins from **Madison Bay Capital Partners**, where he was a Co-Founder & Managing Partner.

William Blair has hired **Michael Allwin** as an MD & Head of Biopharma IB in its Healthcare team, based in New York. Allwin joins from **Truist Securities**, where he was an MD in its Healthcare team. The firm has also hired **William Nay** as an MD in its Financial Services team, based in Atlanta. Nay joins from **Galway Holdings**, where he was Chief Acquisition Officer. Additionally, the firm has hired **Pete Dalrymple** as a Vice Chair in its Technology team, based in Boston. Dalrymple rejoins from **Cove Hill Partners**, where he was an MD in its Technology team.

Withum Capital has hired **Robin Kim** as an MD & Head of IB in its M&A & Strategic Advisory team, based in Los Angeles. Kim joins from **Kroll**, where he was a Director in its M&A & Strategic Advisory team.

OTHER

Alix has hired **Todd Holman** as CSO, based in San Francisco. Holman joins from **Union Square Advisors**, where he was an MD.



SELECT NORTH AMERICA PRIVATE EQUITY MOVES**FUNDS**

Abry Partners has hired **Yusef Kassim** as Head of Capital Strategy & Investor Relations, based in New York. Kassim joins from **Advent**, where he was an MD in its Capital Formation team.

AEA Investors has hired **Adam Biren** as a Partner & Head of Capital Formation – Americas, based in New York. Biren joins from **Apollo Global Management**, where he was an MD in its Client & Product Solutions team.

Apollo Global Management has hired **Jason Genrich** as a Partner & Head of Software Sector, based in New York. Genrich joins from **Elliott Investment Management**, where he was an Equity Partner & Senior Portfolio Manager, based in West Palm Beach.

Ardlussa Capital has hired **Drew Gleason** as an MD, based in Cincinnati. Gleason joins from **Fort Washington Investment Advisors**, where he was a Director in its Private Equity team.

Astorg has hired **Dan Rhoads** as an MD in its Investor Relations team, based in New York. Rhoads joins from **Schroders Capital**, where he was a Client Director in its Private Equity team.

Aviara Partners Capital has hired **Duran Curis** as a Managing Partner, based in Los Angeles. Curis joins from **Ocean Avenue Capital Partners**, where he was a Founding Partner.

Bain Capital has hired **Melissa Pietroforte** as an MD, based in New York. Pietroforte joins from **KKR**, where she was Head of Canada in its Global Client Solutions Group.

Blackstone has hired **James Carmichael** as an MD, based in New York. Carmichael joins from **American Securities**, where he was a Partner in its Investment Development & Capital Markets team.

Center Street Holdings has been co-founded by **Jake Lippe & Brian Pegno**, based in Chicago & Boston

respectively. Lippe & Pegno both join from **Charlesbank Capital Partners**, where they were Investors in its Consumer & Business Services Private Equity team.

Courseway Capital has been launched by **Russell Slater**, based in New York. Slater joins from **EagleTree Capital**, where he was a Partner.

CVC has hired **Kevin Ryan** as a Partner & Head of Healthcare – US, based in New York. Ryan joins from **Ares**, where he was a Partner & Head of Healthcare – US. The fund has also hired **Joshua Tamaroff** as an SMD in the same team, based in New York. Tamaroff joins from **Flexpoint Ford**, where he was an MD in its Healthcare team.

Ferghana Investment Partners has hired **William Callahan** as an SMD in its Origination team, based in New York. Callahan joins from **TZP Group**, where he was a Partner.

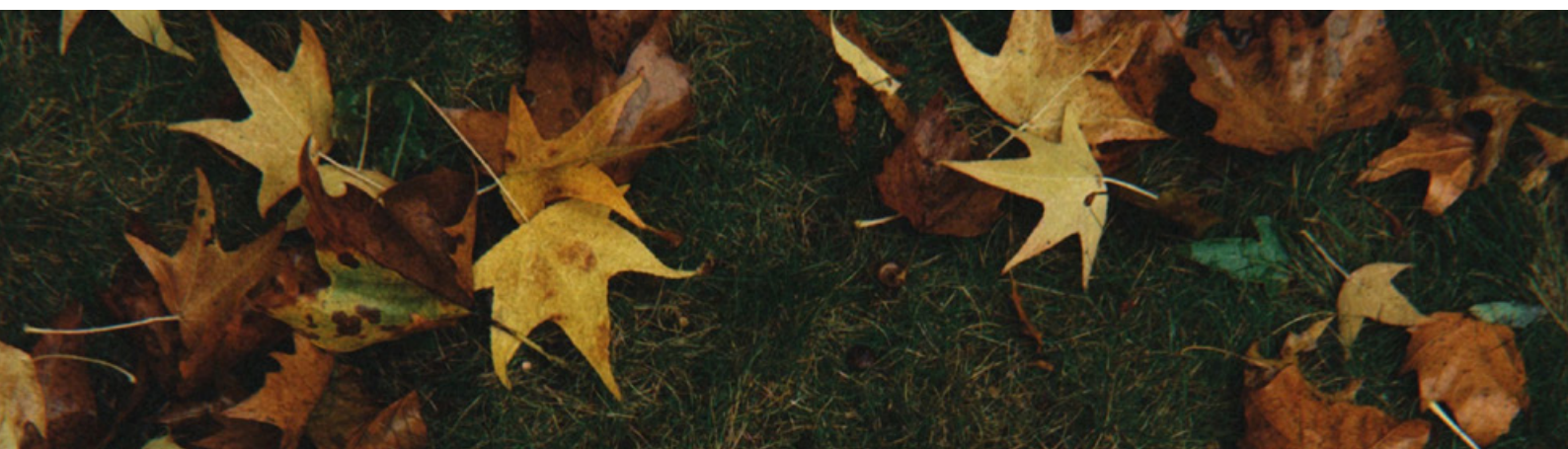
FirstPoint Equity has hired **Robert Carroll** as a Partner in its Fundraising team, based in New York. Carroll joins from **Travelers**, where he was an MD in its Private Equity Investments team.

Generational Growth Partners has been founded by **Mark Saadine**, based in New York. Saadine joins from **Bain Capital**, where he was an MD.

Golub Capital has hired **Matt Shafer** as an MD & Head of Equity Continuation Vehicles, based in New York. Shafer joins from **Northleaf Capital Partners**, where he was Global Head of Direct Private Equity.

Heartwood Partners has hired **Dave Fleming** as a Principal in its Business Development team, based in New York. Fleming joins from **Citizens Bank**, where he was an MD in its Building Products team.

Investcorp has hired **Dale O'Connell** as Head of Investor Relations & Fundraising – North America Private Equity, based in New York. O'Connell joins from **Palladium Equity Partners**, where she was an MD & Head of Fundraising & Investor Relations.



New Mountain Capital has hired **Alex Yu** as an MD in its Healthcare Private Equity team, based in New York. Yu joins from **Avista Healthcare Partners**, where he was a Partner in its Investment team. The firm has also hired **Andrew Koval** as an MD in its GP Solutions team, based in New York. Koval joins from **ICG**, where he was a Principal in its Private Credit & Special Situations team.

Novacap has hired **Catherine Xu** as a Partner, based in New York. Xu joins from **Searchlight Capital Partners**, where she was a Principal.

Shore Capital Partners has hired **Patrick Lucier** as a Partner & CIO, based in Detroit. Lucier joins from **SCS**, where he was an MD in its Private Investments team, based in Boston.

Star Mountain Capital has hired **Adam Fitzner** as an MD & Strategic Portfolio Partner, based in New York. Fitzner joins from **Hamilton Robinson Capital Partners**, where he was an MD.

Strategic Value Partners has hired **Matt Gibson** as President, based in New York. Gibson joins from **Goldman Sachs Asset Management**, where he was Head of Global Client Business.

Vance Street Capital has hired **Katherine Dowley** as Head of Investor Relations, based in Los Angeles. Dowley joins from **W Capital Partners**, where she was a member of its Fundraising & Investor Relations team.

Warburg Pincus has hired **Philip Nolan** as an MD & Head of Wealth – US, based in New York. Nolan joins from **Neuberger Berman**, where he was an MD & Head of National Accounts.

OTHER INVESTMENT MANAGERS

Adams Street Partners has hired **Alec Kersman** as a Partner & Global Head of Client Solutions, based in New York. Kersman joins from **PIMCO**, where he was an MD & Head of APAC, based in Hong Kong. The firm has also hired **Justine Huang Burns** as a Partner in its Venture Secondaries team, based in San Francisco. Huang Burns joins from **Goldman Sachs**, where she was an MD in its Industry Ventures XIG team.

Ariel Investments has hired **Rodney Cohen** as Co-CEO & CIO and **Melody Rollins** as EVP & Global Head of Distribution. Prior to joining the fund, Cohen was Head of Private Equity Strategies at **Black Diamond Capital Management**. Rollins joins **Bridgewater Associates**, where she was Global Head of Core Institutional Clients.

Barings has hired **Brian Maute** as an MD & Head of Wealth – US, based in Chicago. Maute joins from **DWS Group**, where he was Head of Wholesale Client Coverage – US & CEO of DWS Distributors.

Grafine Partners has hired **Suzanne Flannery** as an MD & Head of Strategic Initiatives, based in New York. Flannery joins from **Neuberger Berman**, where she was an MD & Head of Product Marketing Platform.

LDS Investments has hired **Paul Kwon** as an MD in its Private Equity team, based in New York. Kwon joins from **747 Capital**, where he was a Principal in its Private Equity team.

Mubadala has hired **Zach Fuchs** as a Senior Principal in its Technology team, based in New York. Fuchs joins from **Apax Digital**, where he was a Principal.

Rithm Capital has hired **Ann DeVries** as an MD & Head of Investor Relations, based in New York. DeVries joins from **Banc of California**, where she was Head of Strategic Finance & Investor Relations.

TIFF Investment Management has hired **Andrew Murray** as an MD & Head of Secondary Investing & **Stephen Grau** as an ED in its Secondaries team, both based in Philadelphia. Murray joins from **Mill Creek Capital Advisors**, where he was an MD & Head of Secondaries. Grau joins from **Jefferies**, where he was an SVP in its Private Equity Secondaries team.

SLC Management has hired **Dario Di Napoli** as an MD in its Private Markets Business Development team, based in Toronto. Di Napoli joins from **Franklin Templeton**, where he was an SVP in its Private Markets – Canada team.

PLACEMENT AGENTS / CAPITAL ADVISORS

Asante Capital Group has hired **Alexander Arden** as an MD in its Fundraising – US East Coast team, based in New York. Arden joins from **Rede Partners**, where he was a Principal in its Investor Coverage – US East Coast team.

Hyde Park Capital has hired **Justin Garrod** as an MD in its Sponsor Capital Solutions team, based in West Palm Beach. Garrod joins from **Mercury Capital Advisors**, where he was a Partner in its Secondary team, based in New York.

Taproot Capital has hired **Harry Bromley-Davenport** as a Partner in its Capital Formation team, based in New York. Bromley-Davenport joins from **Rede Partners**, where he was a Director.



SELECT NORTH AMERICA REAL ASSETS MOVES

FUNDS

AIMCo has hired **Dan Teper** as an MD & Global Head of Real Estate, based in Calgary. Teper joins from **ADIC**, where he was Global Head of Real Estate.

American Terawatt has hired **Luke Liu** as Head of Infrastructure Finance, based in New York. Liu joins from **Copenhagen Infrastructure Partners**, where he was a Director in its Infrastructure Investment team.

Arc Capital Partners has hired **Lauren Baker** as an SVP & Head of Capital Formation, based in Los Angeles. Baker joins from **Hackman Capital Partners**, where she was an Executive Vice President & Head of Investor Relations.

Banner Real Estate Group has hired **Michael Macias** as Head of Capital Formation, based in Los Angeles. Macias joins from **Kennedy Wilson**, where he was an MD in its Capital Formation team.

CIM Group has hired **Adam Lerer** as an MD in its Real Estate Investment team, based in Los Angeles. Lerer joins from **PIMCO Prime Real Estate**, where he was Head of Acquisitions & Special Situations.

Cliffwater has hired **Ryan Madani & Sam Walsh** as MDs in its Real Assets team, based in New York. Madani joins from **Partners Group**, where he was a member of its Real Estate Secondaries team, based in Denver. Walsh joins from **GIC**, where he was an SVP in its Real Estate Investment team.

Denham Capital Management has hired **Arturo Prieto** as an MD in its Sustainable Infrastructure Credit team, based in New York. Prieto joins from **Santander**, where he was an MD & Head of Private Debt Mobilization – Americas.

EIV Capital has hired **Kristin Kelly** as a Partner in its Investment team, based in Houston. Kelly joins from **EIG**, where she was an MD & Head of Traditional Energy – Americas.

Equitix has hired **Brian DeFee** as an MD & Head of Capital Formation – Americas, based in Dallas. DeFee joins from **Capstone Partners**, where he was a Partner in its Capital Formation team.

Fiera Capital has hired **Sergio Figueroa Sanz** as Head of Infrastructure Debt – US, based in Los Angeles. Figueroa Sanz joins from **First Citizens Bank**, where he was an MD in its Energy Finance team.

Goldman Sachs Asset Management has hired **Stephanie Gutleber** as an MD in its XIG Real Estate team, based in New York. Gutleber joins from **Future Standard**, where she was an SVP in its Real Estate team.

Grandview Partners has hired **Evan Abrams** as an MD in its Capital Formation team, based in New York. Abrams joins from **Madison International Realty**, where he was an MD & Co-Head of Global Equity Capital Markets & Investor Relations.

Harrison Street Asset Management has hired **Jon Glass** as an MD in its Senior Housing team, based in Atlanta. Glass joins from **PGIM**, where he was an ED & Head of Senior Housing Asset Management. The firm has also hired **Dan Fanelli** as an MD & Co-Head of Investor Solutions – US, based in New York. Fanelli joins from **PGIM**, where he was an MD & Head of Institutional Client Group – Southern US. Additionally, the firm has hired **Dan Kim** as an MD in its Infrastructure Product Specialist team, based in Chicago. Kim joins from **EQT**, where he was an MD & Head of Consultant Relations – North America.

Hawkeye Partners has hired **Jennifer Ciullo** as a Partner & Head of Client Solutions, based in New York. Ciullo joins from **Greystar**, where she was an SMD in its Investor Relations team.

Henderson Park has hired **Tyler Rothenberg** as an MD in its Investment team, based in Los Angeles. Rothenberg joins from **Cerberus Real Estate Capital Management**, where he was an MD & Head of Office Real Estate – West Coast.

Holt Lunsford Commercial has hired **Brad Davey** as a Managing Principal in its Industrial Acquisitions team, based in Dallas. Davey joins from **Clarion Partners**, where he was an MD in its Acquisitions team.

Inland Real Estate Group has hired **Dhaval Parikh** as Head of Institutional Capital Formation, based in New York. Parikh joins from **Parkview Financial**, where she was an MD & Head of Capital Raising & Investor Relations.

Kennedy Wilson has hired **Jaime Lee** as an SMD in its Capital Markets & Real Estate Investment team, based in Los Angeles. Lee joins from **Jamison Services**, where she was CEO.

LNL Capital has hired **Joel Tomlinson** as a Managing Partner in its Structured Debt & Equity team, based in San Diego. Tomlinson joins from **Ares**, where he was an MD in its Net Lease team.

Macquarie Asset Management has hired **Florestan Ferroux** as an MD in its Infrastructure Debt team, based in New York. Ferroux joins from **La Caisse**, where he was a Senior Director in its Infrastructure Debt team, based in Montreal.

MetLife Investment Management has hired **Chadwick Cunningham** as an MD & Head of Real Estate Capital Raising – Americas, based in Chicago. Cunningham joins from **LaSalle Investment Management**, where he was an SMD in its Capital Formation team.

Morgan Properties has hired **Jennifer Ellis** as Head of Investor Relations, based in Philadelphia. Ellis joins from **EQT**, where she was a Director in its Investor Services & Reporting team.

Partners Group has hired **Cassandra Pinamonti** as Head of Private Infrastructure Partnerships, based in New York. Pinamonti joins from **Ares**, where she was a Principal in its Infrastructure Secondaries team.

Principal Asset Management has hired **Drew Fung** as an MD in its Commercial Real Estate Debt Portfolio Management team, based in New York. Fung joins

from **Clarion Partners**, where he was Head of Debt Investment.

Sound Point Capital Management has hired **Faris AbiNader** as Head of Real Estate Capital Formation, based in New York. AbiNader joins from **Cerberus Capital Management**, where he was an MD in its Residential Capital Management team.

Starwood Capital Group has hired **Michael Eglit** as Head of Real Estate Debt Origination – US, based in New York. Eglit joins from **Blackstone**, where he was an SMD & Head of Real Estate Debt Origination – US.

Stonelake Capital Partners has hired **Buddy Carter** as an MD in its Investor Coverage team, based in New York. Carter joins from **Carlyle**, where he was a Principal.

Stream Realty Partners has hired **Shawn Kimble** as an Executive MD in its Investment team, based in Charlotte. Kimble joins from **Barings**, where he was an MD, COO & Head of Capital Markets & Strategy – US & Europe.

Tishman Speyer has hired **Joseph Ghazal** as an SMD & Global Head of Growth, based in New York. Ghazal joins from **Prologis**, where he was CIO, based in San Francisco.

UBS Asset Management has hired **JT Straub** as an MD & Head of Real Estate Client Solutions – US, based in New York. Straub joins from **AEW**, where he was an MD & Head of Real Estate Securities, based in Boston.

BANKING & ADVISORY

BGL has hired **Lauren Clark** as an MD & Head of Digital Infrastructure, based in Washington DC. Clark joins from **RBC Capital Markets**, where she was an MD in its Digital Infrastructure & Telecommunications team.

BTIG has hired **Michael Bodino & Chris Gibson** as MDs in its Energy & Infrastructure team, both based in Dallas. Both join from **Texas Capital**, where they were Co-Heads of Energy.

CBRE has hired **Robert Koontz** as an SMD & Head of Multifamily DCM, based in Washington DC. Koontz joins from **Freddie Mac**, where he was an SVP in its Multifamily Capital Markets team.

CIBC has hired **Ricardo Pereira** as an MD & Head of Power & Renewables Project Finance – US, based in New York. Pereira joins from **Santander**, where he was an ED in its Structured Finance team.

Citizens Capital Markets has hired **Whitney Mikell** as an MD in its Real Estate, Lodging & Leisure team, based in New York. Mikell joins from **UBS**, where he was an MD in its Real Estate team.

Edgar Matthews & Co has hired **Sanjay Patel** as an MD & Head of Residential Finance Advisory & Capital Markets, based in New York. Patel joins from **Nomura**, where he was an ED in its Specialty Finance M&A & Private Capital Raising team.

Fifth Third Bank has hired **Kevin Voelte** as Co-Head of Energy IB, based in Houston. Voelte joins from **Riveron**, where he was an MD.

Houlihan Lokey has hired **Dan Buffery** as an MD in its Secondaries team, based in New York. Buffery joins from **HarbourVest Partners**, where he was an MD in its Infrastructure & Real Assets team.

JP Morgan has hired **Christopher Dahan** as an MD in its Natural Resources M&A team, based in Houston. Dahan joins from **TPH**, where he was an MD in its Energy & Infrastructure M&A team. The firm has also hired **Greg Kantrowitz** as an MD in its Power, Renewables & Clean-Tech team, based in New York. Kantrowitz joins from **Citi**, where he was Head of Clean Energy Transition.

Lazard has hired **Brian McCabe** as an MD & Head of Energy – North America, based in Houston. McCabe

rejoins from **JP Morgan**, where he was an MD & Head of Midstream & Downstream.

Morgan Stanley has hired **Jens Becker** as an MD in its Energy M&A team, based in New York. Becker joins from **JP Morgan**, where he was Head of Energy & Mining M&A – Americas.

NorthInfra has hired **Jonathan Cody** as an MD in its Energy & Infrastructure team, based in New York. Cody joins from **Whitehall & Co**, where he was an MD in its Infrastructure team.

Santander has hired **Simon Leopold** as Head of Real Estate – US, based in New York. Leopold joins from **Deutsche Bank**, where he was Vice Chairman of its Real Estate, Gaming, Lodging & Leisure team.

Scotiabank has hired **Sasha Sadr** as an MD in its Real Estate team, based in Toronto. Sadr joins from **CIBC**, where he was an ED in its Real Estate team.

TD Securities has hired **Rob Edgell** as an MD & Head of Energy M&A – US, based in New York. Edgell joins from **Barclays**, where he was Co-Head of Sell-Side M&A.

UBS has hired **Pierre Bosse** as an MD in its Energy & Power team, based in New York. Bosse joins from **JP Morgan**, where he was an MD in its M&A team.



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