



# Musical Chairs: Q2 2025

Insight-driven **Solutions** for Financial **Leadership**



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## Dear All,

### Here Comes The Sun...

**As I write, it's a somewhat balmy 35 degrees C here in New York City and the first half is over. As many look forward to some well-deserved R&R over summer (I suspect many will continue to be busy...), it's clear that markets broadly and talent movement across our core sectors were better than had initially been expected going into the second quarter.**

Risk assets appear so far to have moved through the uncertainty of US tariff introductions (no doubt in part due to the temporary reprieve for negotiation with material trade counterparties) and focused on earlier and deeper rate cut action as a natural hedge given waning inflation and reasonable labour market data. While major geopolitical risks have oscillated over the period, oil prices have decreased and the relentless march of technology and productivity continues. The big, beautiful bill and the prospect of further deregulation have all contributed to a rosier picture for the second half of the year. We have also seen notable support from private market activity. Roll on Q2 earnings season as strong corporate performance and margins will be critical to near term opinion.

While risk remains, for the moment we are witnessing clients position to hire more aggressively for key strategic roles including those likely to drive growth and market share for the next part of the cycle. Plenty of the movement in the second quarter reflected post year-end outcomes that had taken longer than usual to consummate and now the focus has shifted to new activity.

In the private credit sector, hiring remains robust and focused particularly on opportunistic credit, infrastructure and real estate. Organisations are keen on acquiring talent that offers deep insights into the evolving dynamics of these sectors, especially as the demand for innovative financial solutions surges. Collaborations between credit funds, banks and insurers reflect this trend, suggesting a significant uptick in deal activity as these partnerships leverage each other's strengths.

In private equity, demand persists for professionals adept at managing and developing institutional LP relationships with additional focus on emerging client channels, including wealth. As firms continue to face pressure to divest and realise returns for investors, the search for seasoned talent capable of effectively guiding portfolio strategies and exits has intensified. The challenge lies both in execution and communication to key stakeholders.

Within investment banking, we have observed increased senior hiring activity and internal management reshuffles designed to realign banks' strategies with current and expected market dynamics. Selected institutions are attempting to provide clearer leadership, often by restructuring global reporting lines and breaking down silos. A number of these changes will likely lead to follow-on talent movement.

The Real Estate market has been characterised by better-than-expected retail and logistics underpinnings as well as more supportive fundraising conditions. We expect talent movement in the space to continue through the balance of this year.

Infrastructure has demonstrated significant resilience and been supported by meaningful capital inflow. We anticipate further hiring to bolster increased activity and optimise skills allocated to investment and structuring opportunities. It was a pleasure to interview Hadley Peer-Marshall, CFO of Brookfield Asset Management, who provided many useful insights which can be viewed through the Wessex Partners LinkedIn page. Following positive client feedback, we have a number of other senior finance leader interviews scheduled for the second half of the year and look forward to sharing them with you.

The team at Wessex Partners remains at the centre of talent dialogue and activity across our core sectors. We look forward to continuing to engage with you through the remainder of the year. In the meantime, should you have any questions please do not hesitate to contact any member of our team who can provide assistance with unique and current insights, a breadth of proprietary access to deep relationships, relevant strategic advice and talent execution. We wish you a pleasant summer and look forward to connecting soon.

Best wishes,



Michaela Rosbrook  
Managing Partner

### EUROPE | MIDDLE EAST | AFRICA

CREDIT .....	3
INVESTMENT BANKING.....	6
PRIVATE EQUITY .....	10
REAL ASSETS .....	14

### NORTH AMERICA

CREDIT .....	23
INVESTMENT BANKING.....	26
PRIVATE EQUITY .....	31
REAL ASSETS .....	35

## EMEA CREDIT MOVES

## BANKS

**BBVA** has hired **Nicholas Corrigan** as an MD & Head of Private Equity Sponsors – UK & EMEA, based in London. Corrigan was most recently at **Société Générale**, where he was an MD & Head of LBO – UK & Northern Europe. The firm has also hired **Louis L'Heureux** as an MD & Head of Leveraged Finance – EMEA, based in London. L'Heureux joins from **Santander**, where he was Co-Head of Leveraged Finance – EMEA. **Trang Nguyen** arrives as an ED in its FIG DCM team, based in London. Nguyen joins **Mizuho**, where she was a member of its FIG DCM team.

**Commerzbank** has hired **Anders Gauer Maehre** as a Director in its Leveraged Markets team, based in London. Maehre joins from **MUFG**, where he was a Director in its Leveraged Finance team.

**Deutsche Bank** has hired **Diego García González** as a VP in its CLO Structuring team. González joins from **Jefferies**, where he was an Associate in its CLO Structuring team.

**Goldman Sachs** has hired **Tommaso Ponselé** as an MD in its Capital Solutions team, based in London. Ponselé joins from **Citi**, where he was Head of Corporate DCM.

**ING** has hired **Paolo Frugis** as an MD in its Debt & Capital Advisory team, based in Milan. Frugis was most recently at **UniCredit**, where he was an MD & Head of High Yield Debt Origination – EMEA. The firm has also hired **Sebastien Aubriot** as a Director in its Debt & Capital Advisory team, based in Frankfurt. Aubriot joins from **HSBC**, where he was a Director in its Capital Advisory team. Also joining the firm is **Jesse Voorburgh** as a Director in its Financial Sponsor Coverage team, based in Amsterdam. Voorburgh joins from **McKinsey**, where he was a Consultant.

**JP Morgan** has hired **Fredrik Weege** as an MD & Head of Financial Sponsors – DACH, based in Frankfurt. Weege joins from **Goldman Sachs**, where he was an MD in its Financial Sponsors team. The firm has also hired **Theodoros Giatrakos** as an MD in its Financial Sponsors team, based in London. Giatrakos joins from **Citi**, where he was an MD in its Alternative Assets group. **Peter Maderthoner** joins as an ED in its Mid-Market Financial Sponsors team, based in Frankfurt. Maderthoner joins from **UBS**, where he was an ED in its Financial Sponsors team. **Frederic Neubert** arrives as an ED in its Mid-Cap Financial Sponsors Group – France, based in Paris. Neubert joins from **UniCredit**, where he was an MD in its Financial Sponsor Coverage team, based in London. Finally, the bank has hired **Varun Taneja** as a VP in its

Mid-Cap Coverage – UK team, based in London. Taneja joins from **HSBC**, where he was a VP in its Leveraged & Acquisition Finance team.

**Mizuho** has hired **Jeremie Levrat** as an ED in its DCM team, based in Dubai. Levrat joins from **RBS**, where he was a VP in its DCM team. The firm has also hired **Benno Sivakumaran** as an ED in its FIG DCM team, based in London. Sivakumaran joins from **Lloyds**, where he was a Director in its FIG DCM team.

**Natixis** has hired **Daniel Ritter** as an ED in its Acquisition & Strategic Finance team, based in London. Ritter joins from **NH Investment & Securities**, where he was Head of Leveraged Finance – Europe.

**Nomura** has hired **Alessandro Bigoni** as a VP in its Financial Sponsors team, based in London. Bigoni joins from **HSBC**, where he was a VP in its Financial Sponsors team.

**SMBC** has hired **Ben Payne** as an MD & Head of FIG & Securitised Products, based in London. Payne joins from **Goldman Sachs**, where he was Head of Financial Institutions Structured Finance – EMEA.

**Standard Chartered** has hired **Mikolaj Zieleznik** as an MD & Head of Leveraged Finance Syndicate – EMEA, based in London. Zieleznik joins from **Intesa Sanpaolo**, where he was Head of Loan Capital Markets. The bank has also hired **Constantin Hulst** as an ED in its CLO Origination team. Hulst joins from **Citi**, where he was a member of its CLO Structuring & Syndication team.

**UniCredit** has hired **Michele Luce** as an AD in its IG Financing Solutions team, based in Milan. Luce joins from **BNP Paribas**, where he was a VP in its Corporate Debt & Acquisition Finance team.

## FUNDS

**44 Hill Capital Management** has been founded by **Yves Blechner**, based in London. Blechner joins from **Man GLG**, where he was a Portfolio Manager in its Credit Opportunities team.

**AIMCo** has hired **Dominic Connelly** as a Senior Principal in its Private Debt team, based in London. Connelly joins from **CVC**, where he was a Director in its Private Credit team.

**Alantra** has hired **David Rodríguez** as an MD in its Private Debt – Europe team, based in Madrid. Rodríguez joins from **Ben Oldman Partners**, where he was an MD.



**AlbaCore Capital** has hired **Diarmuid Curran** as an MD & Portfolio Manager in its CLO team, based in London. Curran joins from **Napier Park Global Capital**, where he was a Portfolio Manager.

**Apera Asset Management** has hired **Xavier Hofmann** as a Principal in its Private Debt team, based in Paris. Hofmann joins from **DC Advisory**, where he was an ED in its Debt Advisory & Restructuring team.

**Apollo Global Management** has hired **Anne-Sofie Biltoft** as a Principal in its CLO Syndication & Investor Relations team, based in London. Biltoft joins from **Irradiant Partners**, where she was a Director in its CLO Investment team.

**Barings** has hired **Joshua Edwards** as a Senior Director in its Private Credit team, based in London. Edwards joins from **Ankura**, where he was an MD in its European Practice Group.

**Blackstone** has hired **Laura Coady** as Global Head of CLOs & Head of Liquid Credit Strategies – Europe, based in London. Coady joins from **Jefferies**, where she was Global Head of CLO Origination & Head of Securitised Markets – Europe. The firm has also hired **Jeremy Gabriel** as an MD in its Credit and Insurance team and Head of Institutional Client Coverage – France, based in Paris. Gabriel joins from **Goldman Sachs Asset Management**, where he was an ED in its Institutional Client Business – France team. The firm has also hired **Hesham Hussein** as an MD in its Credit & Insurance team, based in London. Hussein joins from **Morgan Stanley**, where he was an ED in its Securitised Products Group.

**Blue Owl Capital** has hired **Catherine Johnston** as an MD & Head of Fund Operations – EMEA, based in London. Johnston joins from **Arcmont Asset Management**, where she was an Associate Partner & Head of Product Development.

**Canyon Partners** has hired **Giacomo Greggio** as an SVP in its Capital Formation – EMEA team, based in London. Greggio joins from **Barings**, where he was a Senior Director in its Business Development – Southern Europe & France team.

**Capital Four** has hired **Ricky Martens** as an MD & Head of Client Relations – Benelux, based in Amsterdam. Martens joins from **Fidelity International**, where he was an Associate Director in its Sales – Benelux team.

**CVC** has hired **Erwan Pincet** as an Investment Professional in its Credit team, based in London. Pincet was most recently at **AlbaCore**, where he was an Investment Professional.

**DCCP** has hired **Johannes Messing** as an Investment Partner, based in Frankfurt. Messing joins from **Marlborough Partners**, where he was an MD in its Debt Advisory team.

**DunPort Capital Management** has hired **Rob de Bruin** as an Investment Director, based in Amsterdam. De Bruin was most recently at **H.I.G. Capital**, where he was a Principal & Head of Origination – Benelux.

**ECM Partners** has hired **George Exarchos** as Head of Greece, based in London. Exarchos joins from **Lone Star Funds**, where he was a Senior Advisor.



**Elmwood Asset Management** has hired **Michael Clarke** as Head of CLO Capital Markets – Europe, based in London. Clarke was most recently at **Barclays**, where he was an MD & Head of CLO Origination & Trading – Europe. The firm has also hired **Aly Hirji** as Head of Credit – Europe, based in London. Hirji joins from **BlackRock**, where he was Head of CLOs & Leveraged Loans – Europe.

**Fortress** has hired **Giovanni Luna** as Head of Origination – Europe, based in London. Luna joins from **King Street Capital**, where he was Head of Capital Markets – Europe.

**Hayfin** has hired **Jason Late** as Co-Portfolio Manager & Head of Research in its High Yield & Syndicated Loans team, based in London. Late joins from **Man Group**, where he was a Portfolio Manager.

**H.I.G. Capital** has hired **Henry Wright** as a Director in its Special Situations team, based in London. Wright joins from **Blantyre Capital**, where he was an Investment Executive in its Special Situations team.

**Investec** has hired **Daniel Emersleben** as a Director in its Direct Lending – DACH team, based in London. **Emersleben** joins from **Eurazeo**, where he was an Investment Director in its Private Credit team, based in Paris.

**Kartesia** has hired **Benjamin Schall** as Head of DACH, based in Munich. Schall joins from **Apera Asset Management**, where he was a Partner in its Private Debt – DACH team.

**M&G Investments** has hired **José Rivero Navarro** as an AD in its Structured & Private Assets team, based in Madrid. Navarro joins from **Santander Asset Management**, where he was an Investment Professional.

**NorthEdge** has hired **Serafina Di Felice** as an Investment Manager, based in Manchester. Di Felice joins from **Kartesia**, where she was an Investment Associate.

**Rothschild Five Arrows** has hired **Alessandro Mazza** as Head of Debt Capital Markets, based in London. Mazza joins from **Lone Star Funds**, where he was an MD in its Corporate Private Equity team.

**Sculptor Capital Management** has hired **Edward Adrian-Smith** as an MD and Head of Client Partner Group – Europe, based in London. Adrian-Smith joins from **Bluebell Capital Partners**, where he was MD & Global Head of Sales & Business Development.

**Tresmares Capital** has hired **Eva Lozano Doncel** as a member of its Investor Relations team, based in Madrid. Lozano Doncel joins from **Citi**, where she was a VP in its DCM team.

## ADVISORY

**Alvarez & Marsal** has hired **Mark Hawken** as an MD in its Global Restructuring & Turnaround team, based in London. Hawken joins from **Ankura**, where he was an SMD in its Global Restructuring & Turnaround team.

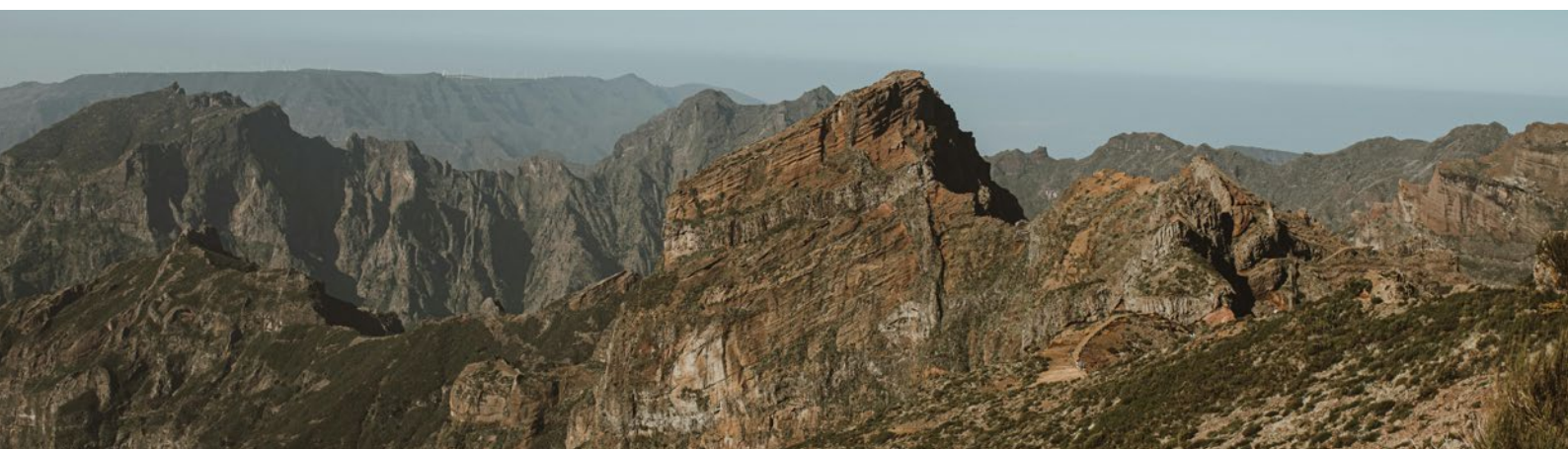
**CASE CASSIOPEA** has hired **Gian Matteo Bruni** as a Partner in its Debt Advisory team, based in Milan. Bruni joins from **Mediobanca**, where he was a member of its Debt Origination team.

**FRP Advisory** has hired **Jessica Ring** as Head of Financial Sponsor Coverage, based in London. Ring joins from **MML Capital Partners**, where she was an Investment Director.

**Interpath Advisory** has made several hires in Madrid, strengthening its platform with **KPMG's** Debt Advisory & Restructuring team, including **Gonzalo Montes Amayo** as CEO – Spain, alongside **Juan Jose Legarda**, **Jordi Castiñeira**, & **Alfonso Parejo Yanguas**, who join as MDs in its Debt Advisory team. Amayo was previously Head of Funding & Turnaround – Spain; Legarda & Castiñeira were Partners in its Debt Advisory & Restructuring team, and Yanguas was a Director in the same team.

**Lazard** has hired **Shannon Cox** as a Director in its Debt Advisory team, based in London. Cox joins from **Teneo**, where he was a Director in its Debt Advisory team.

**Raphaël Advisory** has hired **Nicolas Cofflard** as a Partner, based in Paris. Cofflard joins from **DC Advisory**, where he was an MD & Head of Debt & Restructuring Advisory – France.







## EMEA INVESTMENT BANKING MOVES

### BANKS

**Bank of America** has hired **Gary Weiss** as a senior member of its M&A team, based in London. Weiss joins from **JP Morgan**, where he was an MD in its M&A team.

**BNP Paribas** has hired **Marc-Daniel Zwysig** as an MD & Co-Head of FIG – Switzerland, based in Zurich. Zwysig joins from **UBS**, where he was a member of its FIG team. The firm has also hired **Sonia Zendejzaban Pareja** as an SVP in its Corporate Coverage – UK team, based in London. Zendejzaban Pareja joins from **NatWest**, where she was a VP in its Industrials team.

**Citi** has hired **Ed Sankey** as Head of ECM – EMEA, based in London. Sankey joins from **HSBC**, where he was Global Head of ECM. The firm has also hired **Jamie Manson-Bahr** as Head of ECM Cash Origination – UK, Europe & MEA, based in London. Manson-Bahr joins from **Morgan Stanley**, where he was Head of Equity Syndicate – EMEA.

**Deutsche Bank** has hired **Tom Swerling** as Global Head of ECM, based in London. Swerling joins from **Barclays**,

where he was Global Co-Head of ECM. The bank has also hired **Dan Bailey** as an MD in its TMT team, based in London. Bailey joins from **HSBC**, where he was Global Head of TMT. Additionally, the firm has hired **Martin Gehrmann** as a VP in its TMT team, based in Frankfurt. Gehrmann joins from **RBC**, where he was a VP.

**Goldman Sachs** has hired **Charles Degrove** as an ED in its Healthcare team, based in London. Degrove joins from **Greenhill**, where he was a VP in its Healthcare team.

**ING** has hired **Heiko Mittelhamm** as Head of M&A – DACH, based in Frankfurt. Mittelhamm joins from **HSBC**, where he was Head of M&A – Germany & Austria. The firm has also hired **Enrique Pinel** as Global Head of FIG, based in London. Pinel joins from **Barclays**, where he was Co-Head of FIG – EMEA. **Kai van der Kolk** arrives as an MD in its Food & Agriculture team, based in London. Van der Kolk joins from **JP Morgan**, where he was an ED in its Food & Beverages team. Additionally, the firm has hired **Haruyo Terada** as Head of Sustainable Solutions, based in Frankfurt. Terada joins from **UniCredit**, where she was a Director in its ESG Advisory team.



**Jefferies** has hired **Gabriel Gruber** as Co-Head of Chemicals, based in Milan. Gruber joins from **Barclays**, where he was Global Co-Head of Chemicals. The firm has also hired **Pablo Reboll** as an MD in its Iberia Coverage team, based in Madrid. Reboll joins from **Deutsche Bank**, where he was Head of M&A – Iberia. **Elad Narkiss** arrives as an MD in its Israel Coverage team, based in Tel Aviv. Narkiss joins from **Goldman Sachs**, where he was an ED in its Israel Coverage team.

**JP Morgan** has hired **Kamal Jabre** as Vice Chair of M&A, based in London. Jabre joins from **HSBC**, where he was Deputy Head of IB – EMEA. The firm has also hired **Casper Elnegaard** as an MD in its Nordics team, based in Copenhagen. Elnegaard joins from **Citi**, where he was an MD in its Nordics team.

**Macquarie** has hired **Emeric Hudault** as an MD in its Sports & Entertainment Capital Solutions team, based in London. Hudault joins from **Fosun**, where he was CFO for its Sports Group.

**Mizuho** has hired **Matthew Ponsonby** as Head of CIB – EMEA, based in London. Ponsonby joins from **BNP Paribas**, where he was Head of Global Banking – UK.

**MUFG** has hired **Matteo Merli** as Head of FIG – Italy, based in Milan. Merli joins from **Mediobanca**, where he was an ED in its FIG team.

**NatWest** has hired **Isabelle Girolami** as Head of CIB, based in London. Girolami joins from **The London Clearing House**, where she was CEO.

**RBC** has hired **Rob Jurd** as Head of Industrials – Europe, based in London. Jurd joins from **Citi**, where he was Head of Diversified Industrials – EMEA. The firm has also hired **Tom Raynsford** as an MD in its UK Corporate Broking team, based in London. Raynsford joins from **HSBC**, where he was an MD in its UK Coverage team.

**Société Générale** has hired **Alexis Kohler** as Group EVP & Chair in its IB team, based in Paris. Kohler joins from **Presidency of the French Republic**, where he was General Secretary.

**Standard Chartered** has hired **Jana Lowener** as a Director in its Industrials team, based in Frankfurt. Lowener joins from **Mizuho**, where she was a VP in its Industrials team.

**UBS** has hired **Marco Guarino** as an MD & Head of Equity Syndicate – EMEA, based in London. Guarino joins from **Morgan Stanley**, where he was a member of its ECM team. The firm has also hired **Guillermo García Serruya** as a Director in its Consumer & Retail team, based in London. García Serruya joins from **BNP Paribas**, where he was a VP in its M&A team. **Jacob Spens** arrives as a Vice Chair in its Nordics team, based in Stockholm. Spens joins from **BNP Paribas**, where he was a Vice Chair in its Nordics team.

**UniCredit** has hired **Boris Grünke** as an MD in its Technology team, based in Berlin. Grünke joins from **G&N Gruppe**, where he was CFO. The firm has also hired **Sandeep Chatterjee** as Head of Banks – UK & Ireland, based in London. Chatterjee joins from **SMBC**, where he was an ED in its Capital Structuring & Solutions team.

## ADVISORY

**Alantra** has hired **Jerome Breuneval** as an MD in its M&A team, based in Lyon. Breuneval joins from **UBS**, where he was an MD & Head of Mid-Market M&A – France. The firm has also hired **Maxime Moreira** as a Director in its M&A team, based in Lyon. Moreira joins from **UBS**, where he was an ED in its Mid-Market M&A team.

**Alvarez & Marsal** has hired **Alexander Bischoff** as Head of Corporate Finance – Germany, based in Frankfurt. Bischoff joins from **KPMG**, where he was a Partner & Head of M&A. The firm has also hired **Christian Ramme** as an MD in its Technology Corporate Finance team, based in Munich. Ramme joins from **Tenzing**, where he was Head of DACH.

**Amala Partners** has acquired **eCap Partners**.

**Arma Partners** has hired **Francois Prioux** as an MD in its Technology team, based in Paris. Prioux joins from **DC Advisory**, where he was an MD in its Technology team.

**Arrowpoint Advisory** has hired **Shahbaz Qasim** as a Director, based in Manchester. Qasim joins from **PwC**, where he was a Director in its Technology team.

**Ascensio Partners** has been founded by **Anthony West**, based in Zurich. West joins from **Deloitte**, where he was Head of Corporate Finance – Switzerland.

**AXECO** has hired **Willem Ariens** as a Partner, based in Amsterdam. Ariens joins from **RBC**, where he was an MD in its Benelux team.

**Cardinal Partners** has hired **Richard Locatelli** as a Partner in its Financial Services team, based in Paris. Locatelli joins from **Entoria**, where he was Deputy General Manager.

**Clearwater Advisory** has hired **Robert Voogd** as a Director in its M&A team, based in Amsterdam. Voogd joins from **PwC**, where he was an AD in its M&A team.

**DC Advisory** has hired **Ana Segurado** as an MD in its Technology team, based in Madrid. Segurado joins from **Alantra**, where she was Head of Venture Capital Advisory. The firm has also hired **Robert Hussey** as an MD in its Technology team, based in Dublin. Hussey joins from **EY**, where he was a Partner & Head of Technology M&A. **Martin Moser** arrives as an MD in its Healthcare team, based in Frankfurt. Moser joins from **Baird**, where he was Head of Healthcare – DACH.

**Evercore** has hired **Luigi De Vecchi** as Chair of Continental Europe, based in Milan. De Vecchi joins from **Citi**, where he was Chair of IB – EMEA. The firm has also hired **Mohammed Aldekmary** as Head of Saudi Arabia, based in Riyadh. Aldekmary joins from **Saudi Arabia Ministry of Investment**, where he was an Advisor.

**Fortlane Partners** has hired **Oliver Grigat** as an MD in its Industrials Technology team, based in Frankfurt. Grigat joins from **Oaklins**, where he was a Director & Co-Head of Frankfurt.

**FRP Advisory** has hired **Dan Sheahan** as a Partner in its Corporate Finance team, based in Leeds. Sheahan joins from **Investec**, where he was an MD in its UK Coverage team.

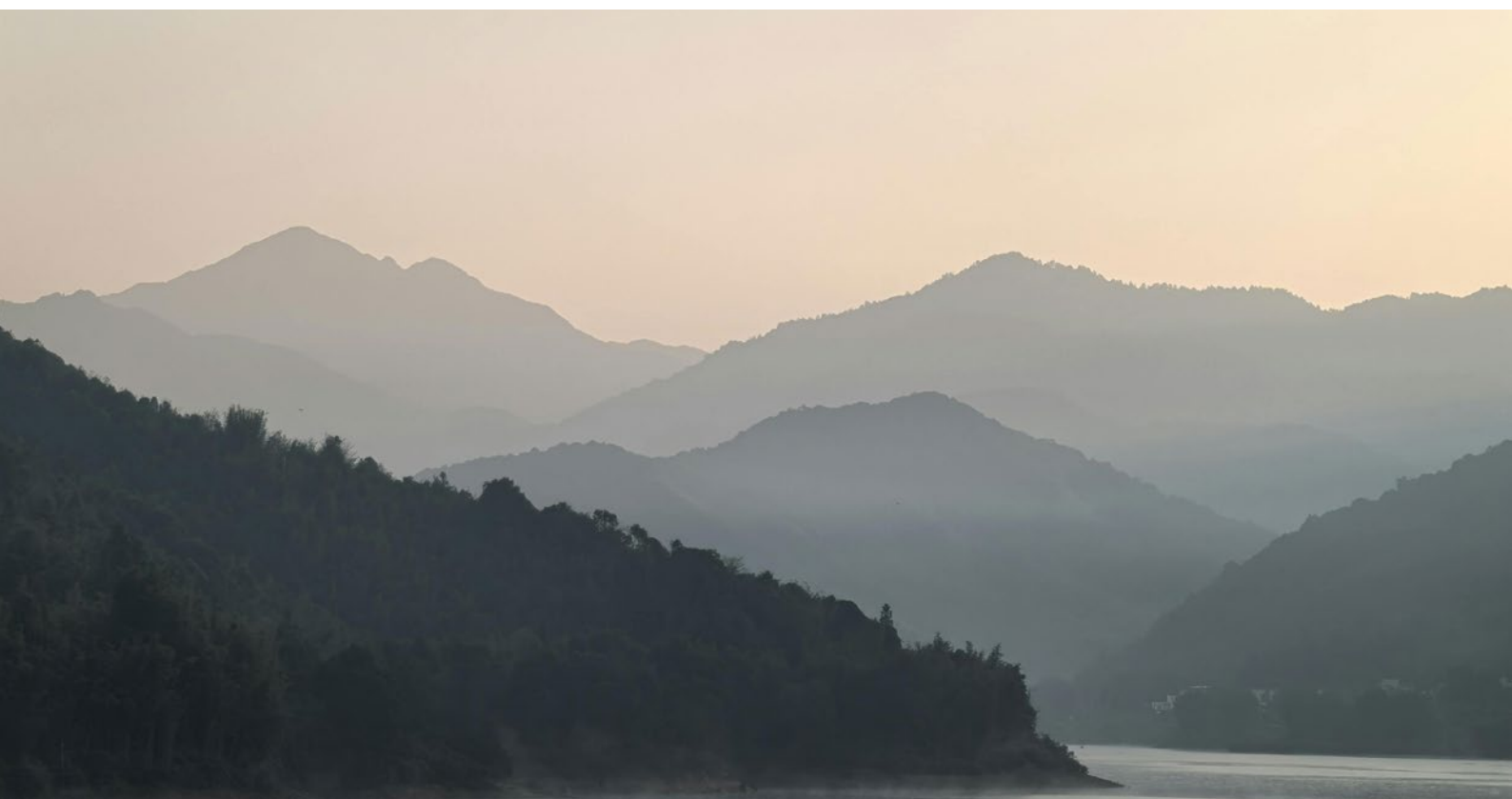
**Houlihan Lokey** has hired **Niclas Nink** as an SVP in its Primary Capital Advisory team, based in Frankfurt. Nink joins from **Edmond de Rothschild**, where he was an ED & Head of Sales – Germany & Austria.

**Interpath Advisory** has appointed **Neil Siri** as CEO – DACH & Global Head of Private Capital Solutions, based in Munich. He joins from **PwC**, where he was a Partner in its Deals team. The firm has also hired **Enrique Aguado & Álvaro Ruiz** as Head of M&A & Capital Markets – Spain and MD respectively, based in Madrid. Both join from **Mirabaud Group**, where Aguado was Global Co-Head of Corporate Finance & Capital Markets and Ruiz was an MD in its Corporate Finance team.

**Kitra Advisory** has hired **Silvano Lenoci** as a Managing Partner, based in Milan. Lenoci joins from **KPMG**, where he was Head of Corporate Finance – Italy & Co-Head of Financial Services M&A.

**La Financiere d'Orion** has hired **Guillaume Fenni** as a Director in its M&A team, based in Paris. Fenni joins from **Clearwater**, where he was a Director in its M&A team.

**Lazard** has hired **Hussain Altajir** as CEO – UAE, based in Abu Dhabi. Altajir joins from **HSBC**, where he was Head of Dubai.







**Leonard Curtis** has hired **Toby Rolls** as Head of M&A Advisory, based in London. Rolls joins from **Smith Square Partners**, where he was a Partner in its Corporate Finance team.

**Lincoln International** has hired **Byron Griffin** as a Senior Director in its Business Services team, based in London. Griffin joins from **Deloitte**, where he was a Partner in its Business Services M&A team.

**Moelis** has hired **Julien Oussadon** as an MD in its Technology team based in London. Oussadon joins from **Harris Williams**, where he was an MD in its Technology team. The firm has also hired **Mark Milano** as an MD in its Business Services team, based in London. Milano joins from **HSBC**, where he was an MD in its Services team.

**Perella Weinberg Partners** has hired **David Wyles** as a Partner, based in London. Wyles joins from **Greenhill**, where he was Head of EMEA. The firm has also hired **Will Forbes** as an MD in its FIG team, based in London. Forbes joins from **Evercore**, where he was an MD in its Insurance team.

**Piper Sandler** has hired **Christian Draisbach** as an MD in its Biopharma team, based in London. Draisbach joins from **Centerview Partners**, where he was an MD in its Healthcare & Life Sciences team.

**Pura Advisory** has been founded by **Richard O'Donnell**, **Gbolahan Ladipo** & **Dane Phillips**.

**PwC** has hired **Hugh Man** as a Partner in its Insurance Corporate Finance team, based in London. Man joins from **Jefferies**, where he was Head of Insurance – EMEA.

**Raven Partners** has hired **Shajeed Surani** as a Partner, based in London. Surani joins from **Arma Partners**, where he was an MD in its Technology team.

**Raymond James** has hired **Franck Portais** as Head of

France, based in Paris. Portais joins from **Alantra**, where he was a Managing Partner in its French team.

**Scalene Partners** has hired **Stephane Benouaich** as a Partner in its Financial Sponsors team, based in Paris. Benouaich joins from **Mirabaud Advisors**, where he was CEO.

**Singer Capital Markets** has hired **Sara Hale & Graham Hertrich** as Head of IB and Deputy Head of IB respectively, both based in London. Both join from **Davy**, where Hale was Head of Corporate Broking & Advisory and Hertrich was an MD in its Advisory team.

**S&W** has hired **Tom Lewin** as Head of Financial Services Deal Advisory, based in London. Lewin joins from **Investec**, where he was Head of FIG.

**William Blair** has hired **Delaney Brown** as a Senior Director in its Private Capital Advisory team, based in London. Brown joins from **Bregal Investments**, where he was Head of Capital Solutions. The firm has also hired **Tim-Oliver Seidel** as a Director in its Secondaries team, based in London. Seidel joins from **Moelis**, where he was an ED in its Secondaries team.

## OTHER

**FNZ** has hired **Edward Mitting** as Head of Strategy & Corporate Development, based in London. Mitting joins from **Rothschild**, where he was an MD.

**UK Government Investments** has hired **Harry Hampson** as Director of Corporate Finance, based in London. Hampson joins from **JP Morgan**, where he was Chair of IB.

**Rasan** has hired **Zaheer Hussain** as CIO, based in Dubai. Hussain joins from **Morgan Stanley**, where he was Head of FIG – MENA.

## EMEA PRIVATE EQUITY MOVES

## FUNDS

**Ambienta** has hired **Giacomo Forti & Yann Bak** as Partners in its Small-Cap PE team, based in Milan & Paris, respectively. Forti & Bak both join from **Ardian**, where the former was an MD in its Buyout team, and the latter was Head of Climate & Impact Solutions.

**Apollo** has hired **David Liebmman** as an MD in its Global Wealth Management Solutions – Insurance, based in London. Liebmman joins from **Utmost Group**, where he was a Director in its Sales team, based in Luxembourg. The firm has also hired **Dionysios Christopoulos** as an MD in its Client & Product Solutions team, based in London. Christopoulos joins from **Zurich Insurance**, where he was an ED & Head of Private Debt Balance Sheet Solutions. **Stefanie Grömling** arrives as Head of Family Offices – DACH, based in Munich. Grömling joins from **BlackRock**, where she was Head of Family Offices - DACH.

**Ares** has hired **Stephanie Rousset** as an MD in its Relationship Management – EMEA team, based in Paris. Rousset joins from **AXA Investment Managers**, where she was Head of Client Group – Continental Europe. The firm has also hired **Alessandro Verdirrame** as a Principal and Head of Wealth Management Solutions – Italy, based in Milan. Verdirrame joins from **Goldman Sachs Asset Management**, where he was an ED in its Client Solutions Group – EMEA.

**Astorg** has hired **Jérôme Triebel** as a Partner & Head of France & Benelux in its Mid-Cap Fund, based in Paris. Triebel joins from **Sagard**, where he was an MD in its Investment team.

**Axeleo Capital** has hired **Laure Goupil** as Head of Investor Relations, based in Paris. Goupil joins from **AXA Venture Partners**, where she was a VP & Head of Investor Relations. The firm has also hired **Paul Varrasso** as a Principal in its Investment team, based in Paris. Varrasso joins from **Founders Future**, where he was an Associate.

**Bregal Unternehmerkapital** has hired **Nicola Ferraris** as a Partner & Head of Italy, based in Milan. Ferraris

joins from **Investcorp**, where he was an MD in its Investment team.

**Bridgepoint** has hired **Zacchary Fournier** as a member of its Private Equity team, based in Paris. Fournier joins from **Bain Capital**, where he was an Investment Professional in its Special Situations team, based in London.

**Carlyle** has hired **Robert Steiner** as an MD & Head of Wealth Distribution – DACH, based in Zurich. Steiner joins from **Matrixport Asset Management**, where he was Head of Sales.

**Cobepa** has hired **Nicolas Darnaud** as an MD, based in Paris. Darnaud joins from **Ardian**, where he was an MD & Co-Head of Buyout – France.

**Coller Capital** has hired **Jonathan Aiach** as Head of Private Wealth Distribution – Southern Europe in its Private Wealth Secondaries Solutions team, based in London. Aiach joins from **CapMan**, where he was a Director in its PE & Real Assets Fundraising team.


**Crescentis Capital**, a Healthcare Investment firm, has been co-founded by **Signe Michel & Aleksandra Mysliwiec** based in London. Michel joins from **Astorg**, where she was an MD in its Healthcare Investment team. Mysliwiec was most recently at **GHO Capital Partners**, where she was a member of its Healthcare Investment team.

**CVC** has hired **Steve Krieger** as an Operating Director, based in London. Krieger joins from **Alter Domus**, where he was Head of its Key Client Partnerships team.

**Delight Capital Partners** has been founded by **Markus Widmer** as Managing Partner, based in Zug. Widmer joins from **Invision**, where he was a Director in its Value Creation team.

**Egeria** has hired **Nathalie Thébault** as Head of Investor Relations, Fundraising & ESG, based in Amsterdam. Thébault joins from **ScaleUp Capital**, where she was a Director and Head of Investment – DACH.





**Eldridge** has hired **Julian Schiller** as a Partner & Head of Capital Formation – EMEA, based in London. Schiller joins from **LCM Partners**, where he was Head of Capital Solutions.

**EQT** has hired **Ellinor Wargenbrant** as a VP in its Client Relations & Capital Raising team, based in Stockholm. Wargenbrant joins from **Vinge**, where she was a Manager in its M&A & Private Equity team.

**Fortress** has hired **Rob Reynolds** as Head of Institutional Business Development – Europe, based in London. Reynolds joins from **ICG**, where he was an MD & Head of Europe Insurance & UK Sales.

**Goldman Sachs Asset Management** has hired **Lambert Diacono** as an ED in its Growth Investment team, based in London. Diacono joins from **Keensight Capital**, where he was a Director in its Investment team. The firm has also hired **Romain Tanguy** as an ED in its Hybrid Capital team, based in London. Tanguy joins from **Ares**, where he was a VP in its Private Equity team.

**H.I.G. Capital** has **Antonin Marcus** as an MD in its Middle Market Private Equity team, based in Paris. Marcus joins from **Eurazeo**, where he was a member of its Middle Market LBO team, based in New York.

**ICG** has hired **Florian Thelenberg** as an MD in its Mid-Market – Europe team, based in Munich. Thelenberg joins from **ECM Equity Capital Management**, where he was most recently a Partner.

**IVP** has hired **Jimena Nowack** as a Partner, based in London. Nowack joins from **Dawn Capital**, where she was an Investor.

**Keensight Capital** has hired **Charles Cox** as a Partner & Global Head of Investor Relations, based in London. Cox joins from **GHO Capital Partners**, where he was an MD in its Investor Relations team.

**Keyhaven Capital Partners** has hired **Marta Miró Federico** as a member of its Investor Relations team, based in London. Federico joins from **VenCap**, where she was an Associate in its Investor Relations team.

**Munich Private Equity Partners** has hired **Bellal Haidari** as a Director in its Investor Relations team, based in Frankfurt. Haidari joins from **Palladio Partners**, where he was a Senior Manager in its Sales team.

**Nordic Capital** has hired **Pontus Norell** as an MD in its Investment team, based in Stockholm. Norell joins from **EQT**, where he was a Director & Head of Transportation & Logistics – Europe.

**Nordstar** has hired **Ethan Kok** as a VP in its Investment team, based in London. Kok joins from **Temasek**, where he was an AVP in its Technology & Consumer Investment team.

**Oakley Capital** has hired **Soufiane Aliati** as a Technology Investor, based in London. Aliati joins from **Hg**, where he was an Investment Professional in its B2B Software & Services Growth Buyout team.

**Pacific Avenue Capital Partners** has hired **Damien Faujour** as a VP in its PE team, based in Paris. Faujour joins from **OpenGate Capital**, where he was a VP.

**PAI Partners** has hired **Manda Chan** as an MD in its Client & Capital Group, based in London. Chan joins from **Evercore**, where she was an MD & Co-Head of Asia-Pacific in its Private Funds Group.

**Perwyn** has hired **Yann Chareton** as a Partner, based in Milan. Chareton joins from **Ardian**, where he was an SMD in its Buyout team.

**PF Multi Family Office** has hired **Mathias Lejeune** as a Partner, based in Monaco. Lejeune joins from **CBRE Investment Management**, where he was a Senior Director in its Infrastructure Solutions team, based in London.

**Preservation Capital Partners** has hired **Giulia Monteduro** as a VP in its Investment team, based in Milan. Monteduro joins from **EQT**, where she was a VP in its Investment team.

**Sovereign Capital Partners** has hired **Mandy Hadley** as an Investment Executive, based in London. Hadley joins from **Evolution Capital**, where she was an Originator.





**Strategic Value Partners** has hired **Grégoire Paepegaey** as an MD in its Investment team, based in London. Paepegaey joins from **TDR Capital**, where he was an MD in its Private Equity team.

**Vista Equity Partners** has hired **Andre-Lennon Smith** as Head of International Wealth, based in London. Smith joins from **KKR**, where he was Head of Strategic Accounts.

**Vorsprung Management** has hired **Joachim Ringer** as a Partner, based in Frankfurt. Ringer joins from **Credit Suisse**, where he was Head of IB – Germany.

**Xenon** has hired **Raffi Salibian** as a Partner in its Origination team, based in Milan. Salibian joins from **Houlihan Lokey**, where he was an SVP in its Technology team.

**YFM Equity Partners** has hired **Kit Maclaren** as an Investment Director, based in London. Maclaren joins from **NatWest**, where he was an MD in its Mid-Market Leveraged Finance team.

#### OTHER INVESTMENT MANAGERS

**Aberdeen** has hired **John McCareins** as Chief Client Officer, based in London. McCareins joins from **Northern Trust Asset Management**, where he was Head of International.

**Aware Super** has hired **Frank Bulman** as Head of Private Equity – Europe, based in London. Bulman joins from **Park Town Equity Partners**, where he was a Co-Founder.

**BDT & MSD Partners** has hired **Andrea Pelliccia** as an MD in its Healthcare Investment team, based in London. Pelliccia joins from **LetterOne**, where he was a Principal in its Healthcare Investment team.

**Dawson Partners** has hired **Chuck Sandilya** as a Senior Principal in its Asset Management team, based in London. Sandilya joins from **Astorg**, where he was an MD in its GP Equity Solutions team. The firm has also hired **Rishi Minocha** as a Principal in its Asset Management

team, based in London. Minocha joins from **GIC**, where he was an AVP.

**Edmond de Rothschild Asset Management** has hired **Bertie Milward** as Head of LP Coverage – Nordics & UK, based in London. Milward joins from **Quest Fund Placement**, where he was also Head of LP Coverage – Nordics & UK.

**Fidelity International** has hired **Iris Grümm** as Head of Sales – Austria, based in Vienna. Grümm joins from **BlackRock**, where she was a VP in its iShares & Wealth Sales team.

**Fidus** has hired **Andreas Schmidt** as a Partner & Portfolio Manager, based in Frankfurt. Schmidt joins from **FOCAM**, where he was Head of Securities.

**First Sentier Investors** has hired **Jamie Downing** as Head of Distribution – EMEA, based in London. Downing joins from **bfinance**, where he was an MD & Global Head of Client Consulting.

**LPB AM** has hired **Sophie Vergez** as Co-Head of Fund of Funds in its Capital Solutions team, based in Paris. Vergez joins from **Omada**, where she was a Director in its Investment team.

**Liontrust Asset Management** has hired **Philip Rosenberg** as Head Distribution – Middle East & Asia, based in London. Rosenberg joins from **GAM Investments**, where he was an MD & Head of Distribution – Middle East.

**M&G Investments** has hired **Neil Godfrey** as Global Head of Client Group, based in London. Godfrey joins from **Barings**, where he was an MD & Head of Global Distribution.

**NatWest Cushon** has hired **Rahil Ram** as Head of Investment Strategy, based in London. Ram joins from **Fulcrum Asset Management**, where he was a Director in its Multi-Asset Investment team & Head of Climate Investing.

**New York Life Investments** has hired **Martin Haarmans** as an MD in its Fundraising & Investor Relations – EMEA team, based in London. Haarmans joins from **Eurazeo**, where he was a Director and Head of Client Coverage – UK.

**Nomura Asset Management** has hired **Douglas Stewart** as Head of Distribution – EMEA, based in London. Stewart joins from **Silicon Valley Bank**, where he was an MD in its Global Strategy team.

**Northern Trust Asset Management** has hired **Pedro Guazo** as Head of International, based in London. Guazo joins from **United Nations Joint Staff Pension Fund**, where he was a member of its Investment Management team.

**Santander Asset Management** has hired **Zlatil Davidov** as a Manager in its Private Markets Product & Investment Specialist team, based in Madrid. Davidov joins from **Arcano**, where he was a Director in its Private Markets Business Development team.

**Schroders** has hired **Matt Oomen** as Global Head of Client Group, based in London. Oomen joins from **BNY**, where he was Global Head of Distribution.

**Titanbay** has hired **Sheryl Needham** as Global Head of Distribution, based in London. Needham joins from **AllianceBernstein**, where she was an Independent Consultant.

**T. Rowe Price** has hired **Ryan Cosson** as a Relationship Manager, based in London. Cosson joins from **Polar Capital**, where he was a Manager in its Sales team.

#### PLACEMENT AGENTS / CAPITAL ADVISORS

**Quest Fund Placement** has hired **Gianluca Torreggiani** as a Client Manager, based in London. Torreggiani joins from **BearingPoint**, where he was a member of its M&A Deal Advisory team.

**StepStone Group** has hired **Mazen Aref** as a VP in its Private Markets Fundraising – Middle East team, based in London. Aref was most recently at **Connaught**, where he was a member of its Capital Advisory team.





## EMEA REAL ASSETS MOVES

## FUNDS

**Aam2core Holding** has hired **Lukas Kuhn** as a Director in its Portfolio Management team, based in Frankfurt. Kuhn joins from **Heitman**, where he was a VP in its Investment & Fund Management team.

**Aboria Capital** has hired **Issie Armstrong** as Head of Client Capital, based in London. Armstrong joins from **DWS**, where she was a Director & Head of Real Estate Specialists – EMEA ex Germany & Austria.

**Abu Dhabi Capital Group** has hired **David Dobler** as a Director in its Real Estate team, based in Abu Dhabi. Dobler joins from **APG Asset Management**, where he was a Portfolio Manager in its Real Estate team.

**AFIAA** has hired **Holger Herb** as Head of Asset Management & Transactions, based in Zurich. Herb was most recently at **Credit Suisse Asset Management**, where he was Head of Real Estate – EMEA and Global Head of Real Estate Investments & Asset Management ex Switzerland.

**AIP Management** has hired **Elliot Behan** as a Senior Manager in its Investor Relations team, based in London. Behan joins from **Astrid Advisors**, where he was a Director in its Infrastructure Fundraising Advisory team.

**Apriose** has hired **Arthur Phelan** as a Director in its Asset Management team, based in London. Phelan joins from **Forvis Mazars**, where he was a Director.

**a.s.r. Real Assets Investment Partners** has hired **Laurens-Jan Portier** as a Senior Portfolio Manager in its Investments team, based in Amsterdam. Portier joins from **Shell Asset Management**, where he was a Portfolio Manager in its Real Estate team.

**AustralianSuper** has hired **James Winpenny** as an AD in its Real Estate Investment team, based in London. Winpenny joins from **Catalina Re**, where he was a Manager in its Real Estate Investment team.

**Aware Super** has hired **Steve Ingham & Katie Robertson** as Associate Portfolio Managers for Infrastructure & Real Estate respectively, both based in London. Ingham joins from **Digital Alpha**, where he was a VP. Robertson joins from **KKR**, where she was a Principal in its Real Estate Investment team.

**Aviva Investors** has hired **Wallise Wu** as an AD in its Infrastructure Equity team, based in London. Wu joins from **EIG**, where he was an Associate in its Energy Investment team.

**Barings** has hired **Matthias Landsberg** as a Director in its Real Estate Asset Management team, based in Munich. Landsberg joins from **Quantum Immobilien**, where he was an Asset Manager. The firm has also hired **Taran Liddar** as an AD in its Real Estate Credit team, based in London. Liddar joins from **Standard Chartered**, where he was an AD in its Global Credit Markets team.

**Blackstone** has hired **Alice Schmitt** as a Principal in its Real Estate Debt Capital Markets team, based in London. Schmitt joins from **Morgan Stanley**, where she was a VP in its Real Estate Asset-Backed Financing team. The firm has also hired **Caleb Butler** as a Principal in its Infrastructure team, based in London. Butler joins from **McKinsey & Co.**, where he was an Associate Partner in its Infrastructure & PE Commercial Due Diligence & Value Creation team.

**Bob W.** has hired **Badis Boudjakdji & Renato Sciannimanico** as Directors in its Real Estate Investment team, based in Madrid & London respectively. Boudjakdji joins from **Urban Campus**, where he was in its Real Estate Investment team. Sciannimanico joins from **Tristan Capital Partners**, where he was a Director in its Investment team.





**Bouwinvest** has hired **Saskia van den Bronk** as a Director in its Investment – Europe team, based in Amsterdam. Van den Bronk joins from **Patrizia**, where she was a Director in its Capital Markets team.

**Brotherton Real Estate** has hired **Ralph Weichelt** as an MD in its Data Centre Investments – Europe team, based in London. Weichelt joins from **Triple Point Investment Management**, where he was Head of Debt Capital Markets.

**CapMan** has acquired Real Estate Debt platform **Caerus Debt Investments**. Founder **Michael Morgenroth** joins as a Managing Partner. The firm has also hired **James O'Neill** as an MD in its Investor Relations team, based in London. O'Neill joins from **CBRE Capital Advisors**, where he was an ED & Head of Equity Placement – UK.

**Castlelake** has hired **Francesco Cariati** as a Director in its Real Assets team, based in London. Cariati joins from **KKR**, where he was a Director in its Real Estate Debt team.

**The Cherwell Group** has hired **Ben Clark** as a Director in its Commercial Real Estate Investment team, based

in London. Clark joins from **Infinium Logistics**, where he was a Manager in its Acquisition team.

**Cited Property** has hired **Tim Saull** as a Director in its Capital Markets team, based in London. Saull joins from **McMullen Real Estate**, where he was Head of Investment.

**Copenhagen Infrastructure Partners** has hired **Annabel Wiscarson** as a Partner & Global Head of Investor Relations, based in London. Wiscarson joins from **Low Carbon**, where she was CEO. The firm has also hired **Ezgi Karaca** as a VP in its Investment team, based in Amsterdam. Karaca joins from **PGGM Investments**, where she was an AD in its Infrastructure Investment team.

**Cordiant Capital** has hired **Haig Bezan** as an MD in its Infrastructure Credit team, based in London. Bezan was most recently at **DigitalBridge**, where he was an MD in its Capital Markets team.

**Covivio** has hired **Clemence Le Petit** as Head of Asset Management – Hotels, based in Paris. Le Petit joins from **AXA IM**, where she was the Sector Lead for Hospitality – Southern Europe.



**CVC DIF** has hired **Gareth George** as an MD for its Ottoway REIT, based in London. George joins from **Abodus Living**, where he was a Director in its Fund Management team.

**Eastnine** has hired **Julia Racewicz-Lewandowska** as Country Manager – Poland, based in Warsaw. Racewicz-Lewandowska joins from **Savills Investment Management**, where she was Head of Asset Management – Poland.

**EDGE Technologies** has hired **Jan-Felipe Salzmänn** as Co-Managing Director – Germany, based in Berlin. Salzmänn joins from **Greystar**, where he was Senior Director and Head of Germany & Austria, based in Frankfurt.

**Edmond de Rothschild** has hired **Klaus Schmitz** as CIO – Europe in its Real Estate Investment Management team, based in London. Schmitz joins from **Ares**, where he was an MD in its Real Estate Investment – DACH team.

**EQT** has hired **Hanna Kunzmann** as a VP in its Infrastructure Investment team, based in Munich. Kunzmann joins from **KKR**, where she was an Associate in its Infrastructure Investment team.

**Erste Asset Management** has hired **Günter Schleip** as an MD in its Real Estate team, based in Frankfurt. Schleip joins from **Bauwens Invest**, where he was a Business Partner in its Capital Markets team.

**European Bank for Reconstruction & Development** has hired **Greg Guyett** as First VP & Head of Client Services, based in London. Guyett joins from **HSBC**, where he was Head of Global Banking & Markets.

**Feldberg Capital** has hired **Stefan Schade** as a Director in its Investment team, based in Frankfurt. Schade joins from **Garbe Industrial Real Estate**, where he was a Senior Manager in its Investment team.

**Firma Partners** has hired **Omega Poole** as Head of Capital Markets, based in London. Poole joins from **LendInvest**, where she was Head of Funds Management.

**GARBE Industrial Real Estate** has hired **Tom Herrschaft** as Head of Real Estate Management, based in Hamburg. Herrschaft joins from **Commerz Real**, where he was Head of Retail.

**GIP** has hired **Prateek Maheshwari** as an MD in its Investment team, based in London. Maheshwari joins from **OMERS Infrastructure**, where he was an MD & Head of Energy Transition, Natural Systems Transport and Logistics.

**Goldman Sachs Asset Management** has hired **Florence Deschuyteneer** as an ED in its Infrastructure Investment team, based in London. Deschuyteneer joins from **Macquarie Group**, where she was a SVP in its Infrastructure & Energy Capital team.

**GPE** has hired **Harry Buxton** as an Investment Manager, based in London. Buxton joins from **Orchard Street**, where he was an Associate.

**GreenScale Data Centres** has hired **Stephen Hibbert** as a Director in its Land Acquisition – Europe team, based in London. Hibbert joins from **St. Modwen**, where he was a Senior Manager in its Logistics Investments team.

**Greykite** has hired **Miguel Izquierdo** as a VP in its Real Estate Investment team, based in London. Izquierdo joins from **Starwood**, where he was a VP in its Real Estate Investment team.

**Grosvenor** has hired **James Conolly** as a Director in its Credit Origination team, based in London. Conolly joins from **Topland Group**, where he was a Director in its Real Estate Structured Finance team.

**Hahn Gruppe** has hired **Paul Hillmann** as Head of Business Development, based in Hamburg. Hillmann joins from **HT Group**, where he was an MD in its Business Development & Fund Management.

**Hauck Aufhäuser Lampe** has hired **Peter Pohlschröder** as a Director and Co-Head of Digital Infrastructure, based in Frankfurt. Pohlschröder joins from **NDC-GARBE Data Centres Europe**, where he was an MD.

**Hayfin** has hired **Antonio Gomez-Tembleque** as an MD in its Real Estate Credit Investment team, based in Madrid. Gomez-Tembleque joins from **Apollo**, where he was an MD in its Investment & Asset Management team as part of Lapithus Management.

**Hilltop Property Partners**, a UK Rental Housing Investment platform, has been founded by **Michela Hancock** as CEO and **Meiko Savard** as CIO, based in London. Hancock joins from **Greystar**, where she was an MD. Savard was most recently at **Telford Homes**, where he was a Director & Head of Investment.

**Hines** has hired **Marco Zorretto** as an MD in its Investment team, based in Milan. Zorretto joins from **Panattoni**, where he was an MD & Head of Logistics Development & Acquisitions – Italy. The firm has also hired **Adam Kane** as an MD in its Institutional Investor Solutions team, based in Dubai. Kane joins from **Goldman Sachs**, where he was an ED in its Institutional Client Coverage – MENA team.

**Homes England** has hired **Simon Century** as CIO, based in London. Century joins from **L&G**, where he was Head of Capital Investing.

**Icade** has hired **Elodie Jaubron** as Head of Financing, based in Paris. Jaubron joins from **Société Générale**, where she was a VP in its Advisory & Acquisition Finance team.

**Infranity** has hired **Caroline Kragerud** as Head of Distribution & Investor Relations, based in Paris. Kragerud joins from **Omnes**, where she was a Partner in its Investor Relations & Fundraising team.

**I Squared Capital** has hired **Ali Mandour** as an MD in its Investment team, based in Abu Dhabi. Mandour joins from **Evercore**, where he was an MD in its Restructuring team, based in London. The firm has also hired **Thomas Honig** as a Principal in its Global Credit team, based in London. Honig joins from **Blackstone**, where he was a Principal. Additionally, **Daniel Myohl & Georgie Newman** join as a Principal & VP respectively, in its Investor Relations team, based in London. Myohl joins from **Stonepeak**, where he was a Principal in its Investor Relations team. Newman joins from **Brookfield**, where she was a VP in its Global Client Group.

**Kennedy Wilson** has hired **Jack Mannix** as a Senior Asset Manager, based in London. Mannix joins from **PGIM Real Estate**, where he was a Senior Associate in its Investment & Asset Management team.

**King Street Capital Management** has hired **Michael Fuller** in its Real Estate Investment team, based in London. Fuller joins from **Brookfield**, where he was an MD in its Core-Plus Real Estate Investment team. The firm has also hired **Adam Lawrence** as a member of its Asset Management team, based in London. Lawrence joins from **Starwood**, where he was an MD & Head of Debt Asset Management – Europe. Additionally, the firm has hired **Ranveer Bassey** as a member of its

Real Estate team, based in London. Bassey joins from **Strategic Value Partners**, where he was a VP in its Real Estate team.

**Knight Frank Investment Management** has hired **Alistair Dryer** as a Partner in its Business Development & Strategy team, based in London. Dryer joins from **LaSalle Investment Management**, where he was Head of Global Solutions – Europe.

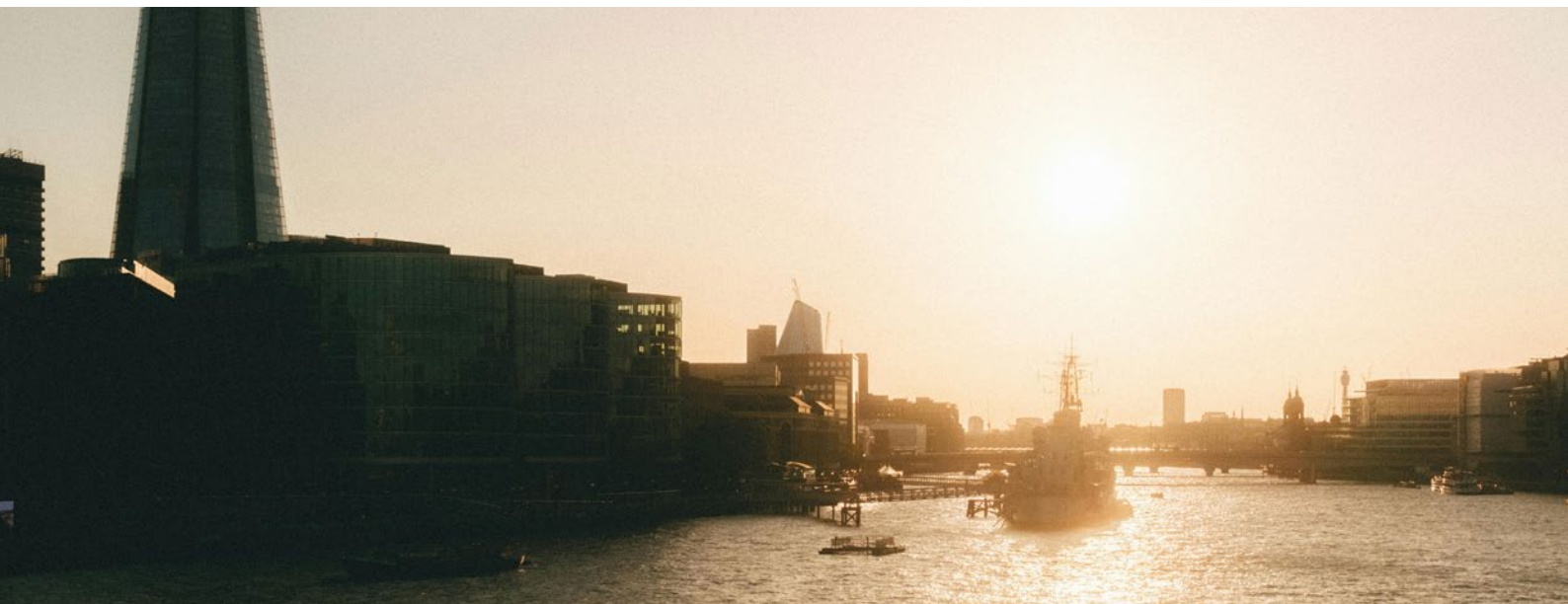
**L&G Investments** has hired **Emma Pullen** as a Director in its Real Estate Capital Raising team, based in London. Pullen joins from **LaSalle Investment Management**, where she was a SVP in its Investor Relations team. The firm has also hired **Tyisha Rivas** as a Director in its Real Assets Capital Raising team, based in London. Rivas joins from **UBS Asset Management**, where she was an Investment Specialist in its Real Estate & Infrastructure team.

**Leumi** has hired **Neil Kermode** as a Director in its Business Development team, based in London. Kermode joins from **Canary Wharf**, where he was a Director & Head of Development Finance.

**Lugus Capital** has hired **James Ghent** as a Managing Partner – UK, based in London. Ghent joins from **Goldman Sachs Asset Management**, where he was an ED in its Infrastructure Investment team.

**M&G Real Estate** has hired **Dominic Ketteringham** as a Director in its Asset Management team, based in London. Ketteringham joins from **Hillview Real Estate**, where he was an Asset Manager and a member of its Acquisitions team.

**Matter Real Estate** has hired **Shahad Alani-Stevens** as Head of Investor Relations, based in London. Alani-Stevens joins from **EQT**, where she was a Director in its Business Development & Capital Raising team.





**Mera Investment Management** has hired **Rajinder Bath** as a Director in its Portfolio Management, Capital & Reporting team, based in London. Bath joins from **Topland**, where he was a member of its Structured Finance team.

**Modal** has hired **Emma Bruce-Smythe** as a Director in its Asset Management team, based in London. Bruce-Smythe joins from **St. Modwen**, where she was a Director in its Logistics Asset Management team.

**Montano Real Estate** has hired **René Sellner** as Head of Fund Management, based in Munich. Sellner joins from **Patrizia**, where he was a Real Estate Product Specialist.

**Morgan Stanley Investment Management** has hired **Kevin Tilson** as an ED in its Real Estate team, based in London. Tilson joins from **BP**, where he was Global Head of Capital Projects.

**Muse** has hired **Simon Harding-Roots** as an MD and Head of South, based in London. Harding-Roots joins from **The Crown Estate**, where he was an MD in its London team.

**New Forests** has hired **Anne Dillé-Weibel** as Head of Institutional Fundraising – UK & Europe, based in Paris. Dillé-Weibel joins from **Nomura Asset Management**, where she was an ED in its Business Development – EMEA team.

**NHOOD** has hired **Cecile Imbault** as Head of Fund Management, based in Paris. Imbault joins from **AIMCo**, where she was a Principal.

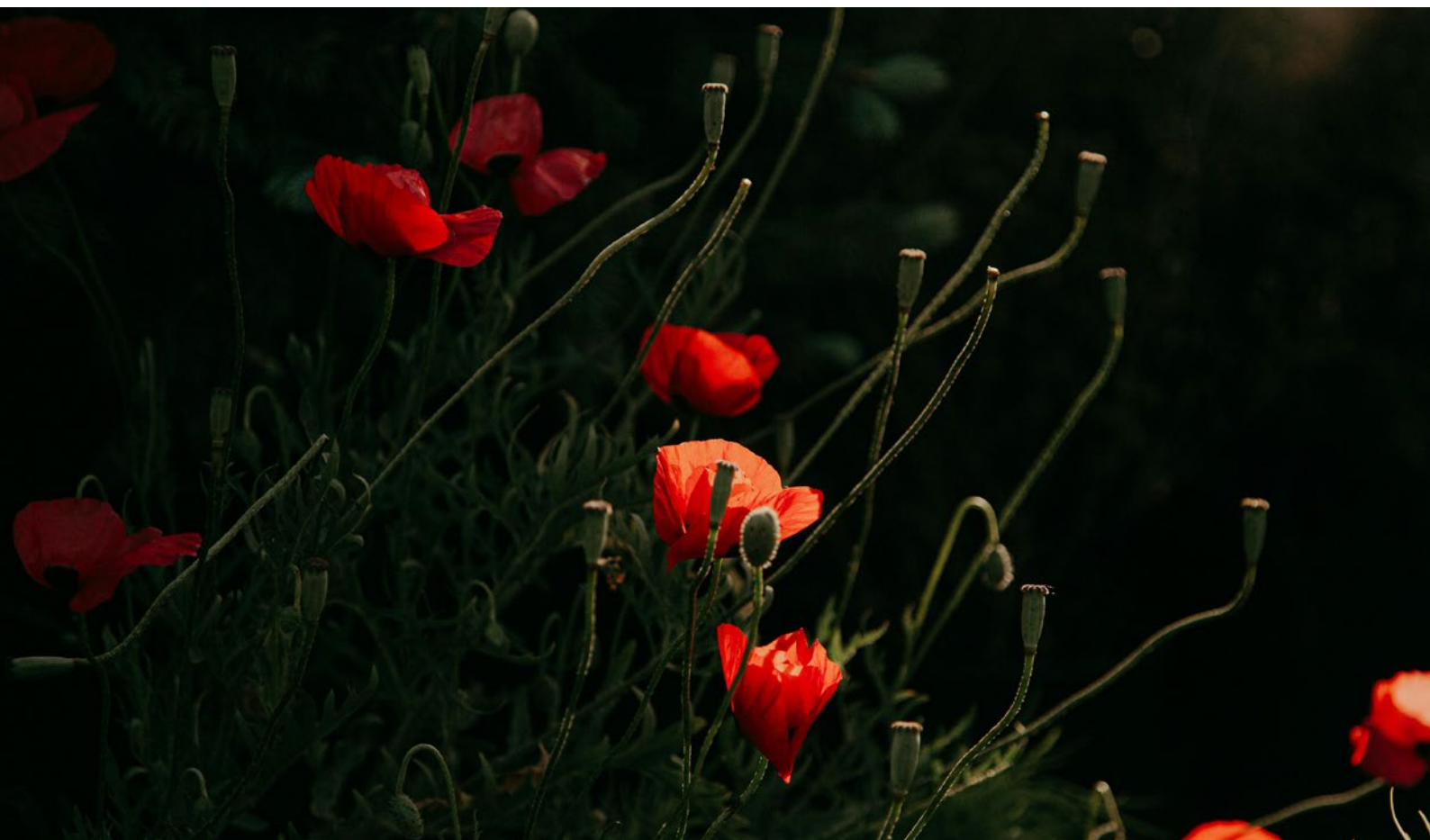
**Norges Bank Investment Management** has hired **Alexander Knapp** as Global Head of Real Estate, based in London. Knapp joins from **Hines**, where he was CIO – Europe.

**Octopus Capital** has hired **Rodrigo Cortes** as Head of Client Partnerships – Europe, based in Madrid. Cortes joins from **AA Advisors**, where he was Head of Real Estate. The firm has also hired **Ellie Vlavianou** as an Investment Director in its Affordable Housing team, based in London. Vlavianou joins from **L&Q**, where she was Head of New Business.

**Omnes** has hired **Archer Kilpatrick** as a Director in its Renewable Energy team, based in Paris. Kilpatrick joins from **Actis**, where he was a Director in its Energy Infrastructure team.

**Pamera** has hired **Daniele Provenzano** as Head of Transactions, based in Frankfurt. Provenzano joins from **JLL**, where he was a Senior Team Leader in its Investment – Western Germany team.

**Panattoni** has hired **Alexandre Daoud** as Head of Capital Markets – ME, based in Dubai. Daoud joins from **JLL**, where he was Head of International Capital Coverage – MENA.





**Patrizia** has hired **Simon Redman** as Head of Product in its Client team, based in London. Redman joins from **Invesco**, where he was an MD in its Real Estate Client Portfolio Management – Europe team.

**Patron Capital** has hired **Henry Randolph** as a Partner in its newly launched Real Estate Credit team, based in London. Randolph joins from **CBRE Capital Advisors**, where he was a Senior Director in its Lending team.

**People's Partnership** has hired **Marija Simpraga** & **Raymond Wright** as Co-Heads of Real Assets, both based in London. Simpraga joins from **Legal & General Investment Management**, where she was an Infrastructure Strategist. Wright joins from **London LGPS**, where he was a Portfolio Manager in its Private Markets team.

**PGIM Real Estate** has hired **Rory Morrison** as Head of Core Strategies – Europe, based in London. Morrison joins from **Invesco**, where he was an MD in its Real Estate Strategy.

**Pithos** has hired **Vincent Bitton** as a VP in its Real Estate Investment team, based in Geneva. Bitton joins from **Carlyle**, where he was a VP in its Real Estate Investment team, based in Paris.

**Pluto Finance** has hired **Ciaran Singh** as an MD in its Real Estate Credit Investment – Europe team, based in London. Singh joins from **DRC Capital**, where he was a Principal in its Real Estate Credit Investment team. The firm has also hired **Eduardo Martin** as a Director in its Real Estate Credit Investment – Iberia team, based in Madrid. Martin was previously an Independent Consultant providing Real Estate Capital Structuring advice.

**The Portman Estate** has hired **Emma Padget** as a Senior Asset Manager, based in London. Padget joins from **British Land**, where she was an Asset Manager.

**Principal Asset Management** has hired **Julien Jaoui** and **Léa Peyran** as a Director & Manager respectively in its Business Development & Distribution team, based in Paris. Both join from **Praemia REIM**, where they were a Principal & Manager respectively in its Retail Business Development team.

**Proximity (Blackstone Company)** has hired **Guido Piñol** as CEO, based in Frankfurt. Piñol joins from **Office First**, where he was CEO. The firm has also hired **Thomas Macziek** as Head of Finance, based in Frankfurt. Macziek also joins from **Office First**, where he was Head of Portfolio Management.





**P3 Logistics Parks** has hired **Chris Zeuner** as CEO, based in Prague. Zeuner joins from **7RSA**, where he was Co-CEO.

**Resolution Property** has hired **Stéphanie Mareschal** as a Senior Asset Manager, based in Brussels. Mareschal joins from **AXA Investment Management**, where she was a Senior Development & Project Manager.

**Royal London Asset Management** has hired **Ben Penaliggon & Freddie Richards** as Head of Healthcare and Head of Healthcare Transactions & Asset Management respectively, both based in London. Both joins from **Shoreline Partners**, where they were Directors in its Healthcare Real Estate Investment team. The firm has also hired **Paul Ruston** as Fund Manager for its Living Fund, based in London. Ruston joins from **Heylo**, where he was a Portfolio Director.

**Savills Investment Management** has hired **Camilla Bergesen** as Head of Investor Relations – Europe, based in London. Bergesen joins from **Round Hill Capital**, where she was Head of Investor Relations.

**Schroders** has hired **Jérôme Hamelin** as Head of Real Estate – France, based in Paris. Hamelin joins from **LaSalle Investment Management**, where he was Head of Transactions – Western Continental Europe.

**SevenCitiesLdn**, a UK Cities Investment & Development firm, has been formed by **Giles Hoare & Cameron**

**Mitchell**, backed by **SevenCapital**. Both join from **Thackery Estates**, where Hoare was a Director in its Investment team and Mitchell was a Director in its Development team.

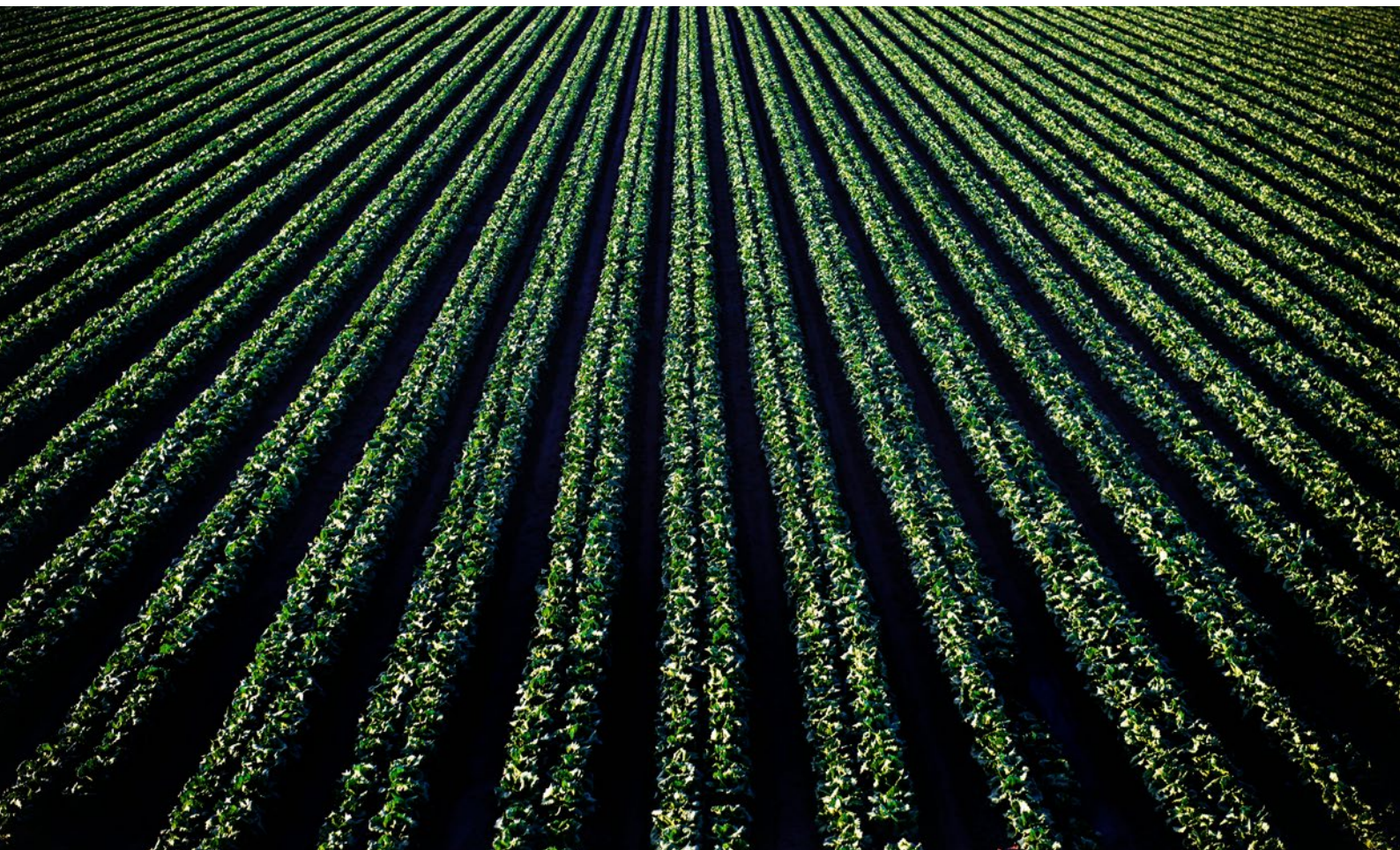
**Sicore Real Assets** has hired **Dominique Göller** as a Director in its Institutional Capital team, based in Hamburg. Göller joins from **Privatbank Donner & Reuschel Aktiengesellschaft**, where she was a Director in its Real Estate team.

**Starwood Capital** has hired **Magdalena Gonzalez** as a VP in its Capital Raising team, based in London. Gonzalez joins from **Ares**, where she was a Senior Associate in its Investor Relations team.

**Talvion** has hired **Alejandro Herraiz** as CEO of Asset Management, based in Valencia. Herraiz joins from **Värde Partners**, where he was a Senior Advisor.

**Urbanitae** has hired **Carlo Pasquale** as an Investment Director, based in Milan. Pasquale joins from **H.I.G. Capital**, where he was a Director in its Real Estate Investment team.

**Waypoint** has hired **Luke Mackenzie** as a Director in its Business Development team, based in London. Mackenzie joins from **Avison Young**, where he was a Principal in its Capital Markets team.





**Zenith Real Estate Partners** has hired **Tom Lomax** as a Director in its Asset Management team, based in London. Lomax joins from **Grosvenor**, where he was an Asset Manager.

**Zenzic Capital** has hired **John Bigley** as a Principal, based in London. Bigley joins from **DRC Capital**, where he was a Principal.

#### BANKS & ADVISORY

**Art Capital** has hired **Alexander (AJ) Storton** as Head of Real Estate Leveraged Advisory, based in London. Storton joins from **JP Morgan**, where he was Head of Commercial Real Estate Back Leverage & Loan Capital Markets – EMEA.

**Bank of Ireland** has hired **Kate Tuohy** as Head of Sustainable Energy & Infrastructure, based in London. Tuohy joins from **MUFG**, where she was a Director in its Power & Renewables team.

**BNP Paribas** has hired **Gabriele Riva** as an MD in its Real Estate, Lodging & Healthcare team, based in London. Riva joins from **Tecma Solutions**, where he was a General Manager, based in Milan. The firm has also hired **Bertrand Goettmann** as a Director in its Real Estate Capital Markets team, based in Frankfurt. Goettmann joins from **Société Générale**, where he was a VP in its Real Estate Structured Finance team.

**Catella** has hired **Rikke Lykke** as CEO, based in Copenhagen. Lykke joins from **DEAS Asset Management**, where she was CEO. The firm has also hired **Alexandre Boucly** as Head of Retail, based in Paris. Boucly was most recently at **Avison Young**, where he was an MD in its Project Management & Capital Markets team.

**CBRE** has hired **Rishi Bhuchar** as CEO – UK & Ireland, based in London. Buchar joins from **Jefferies**, where he was an MD & Global Co-Head of Real Estate and Head of REGL – EMEA.

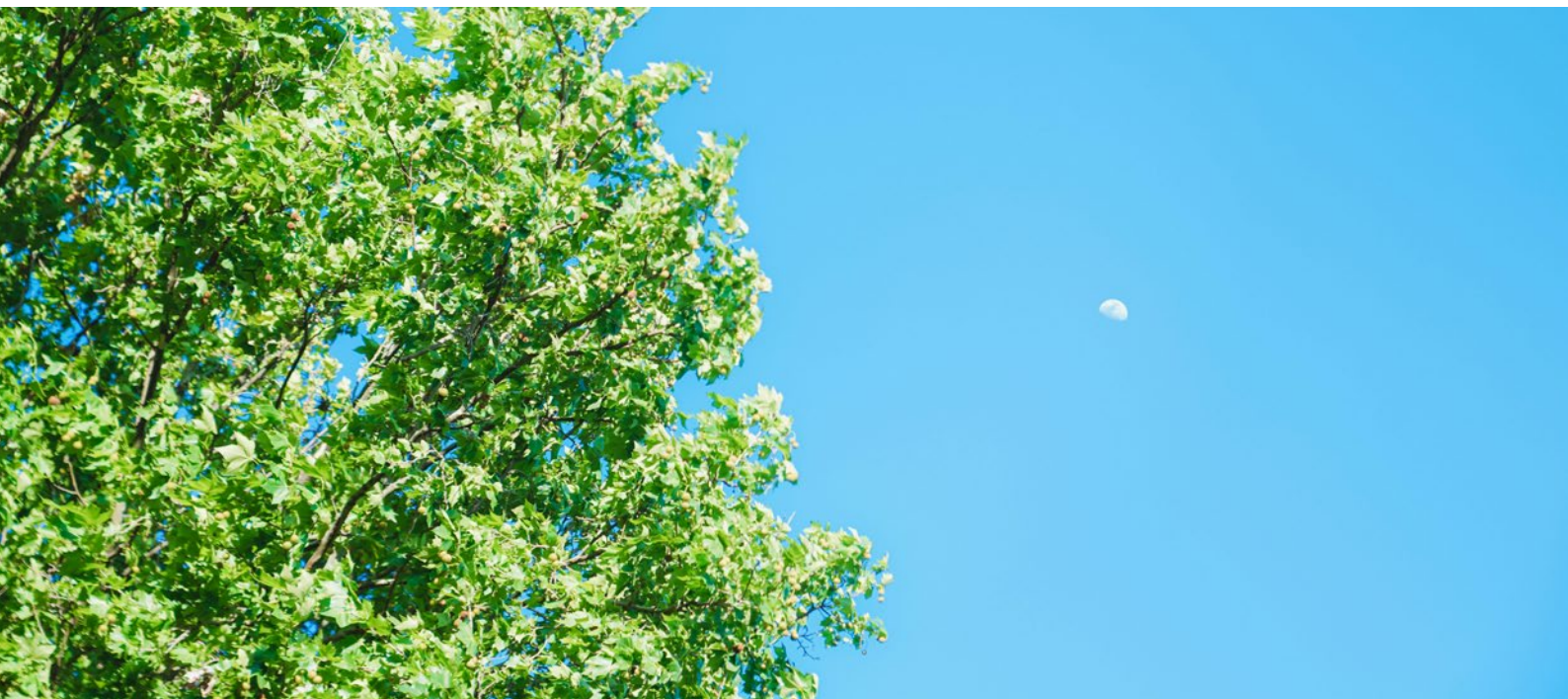
**Colliers** has hired **Miro Karttunen** as an MD & Head of Finland, based in Helsinki. Karttunen joins from **CapMan**, where he was Head of Residential Property Management.

**Crédit Agricole** has hired **Mylene Namvong** as a Director in its TMT Structured Finance team, based in Paris. Namvong joins from **Natixis**, where she was a VP in its Infrastructure & Energy Finance team.

**Deutsche Bank** has hired **Adriana Elizondo** as a Director in its Natural Resources Finance team, based in London. Alizondo joins from **DNB**, where she was a Relationship Manager in its Energy team. The firm has also hired **Philipp Borkowsky** as a VP & Lead Structurer in its Infrastructure & Energy Finance team, based in Frankfurt. Borkowsky joins from **Clifford Chance**, where he was a Senior Associate in its Infrastructure Finance & Project Finance team.

**Equita Real Estate** has hired **Andrea Calzavacca** as a Director and Head of Investment Advisory, based in Milan. Calzavacca joins from **CBRE**, where he was a Director & Head of Loan Advisory & Alternative Investments – Italy.

**Greenhill** has hired **Dolly Meena** as a Principal in its Energy Infrastructure & Transition team, based in London. Meena joins from **UBS**, where she was an ED in its Energy & New Energies team.





**InfinitSpace** has hired **Heiko Himme** as Head of Real Estate – Continental Europe, based in Berlin. Himme joins from **Cushman & Wakefield**, where he was an International Partner & Head of Berlin.

**ING** has hired **Jaime Segimon** as an MD & Head of Energy Transition – EMEA, based in Madrid. Segimon joins from **KPMG**, where he was a Partner in its Energy & Infrastructure team.

**Lombard Odier Group** has hired **Daniel Matson** as Global Head of Private Assets, based in Geneva. Matson joins from **Patrimium**, where he was a Partner, based in Dubai.

**Macquarie** has hired **Moritz Mueller** as an MD in its Infrastructure M&A team, based in Frankfurt. Mueller joins from **DC Advisory**, where he was an MD in its Infrastructure M&A team.

**Neoshare Real Estate** has hired **Monica-Elena Popescu** as Head of Portfolio & Capital Advisory, based in Munich. Popescu joins from **Henley Investment Management**, where she was an AD in its Investment team. The firm has also hired **Tim Grözing** & **Julian Tabares** as Director in its Industrial & Logistics Transaction team, based in Munich & Frankfurt respectively. Grözing joins from **JLL**, where he was an Associate in its Industrial & Logistics Investment & Capital Markets team. Tabares joins from **Colliers**, where he was an AD in its Industrial & Logistics Investment team.

**PJT Partners** has hired **Emile Daher** as an MD in its Real Estate team, based in Paris. Daher joins from **Goldman Sachs**, where he was an MD & Head of Real Estate & Lodging – France, Belgium & Southern Europe.

**Santander** has hired **Jamie Gregory** as a VP in its Energy Structured Finance team, based in London. Gregory

joins from **Crédit Agricole**, where he was a VP in its Infrastructure Project Finance team.

**Savills** has hired **Patrick Kallenvret** as an MD and Head of Capital Markets – Nordics, based in Stockholm. Kallenvret joins from **CBRE**, where he was an MD & Head of Capital Markets – Nordics.

**Standard Chartered** has hired **Max Merrill** as an AD in its Commercial Real Estate Structured Finance team, based in London. Merrill joins from **NatWest**, where he was an Associate in its Securitised Products team.

**UniCredit** has hired **Florian Jäger** as a Director in its Real Estate Syndicate team, based in Munich. Jäger joins from **LBBW**, where he was an ED in its Real Assets Debt Markets team.

**Virellian** has been founded by **Grégory Roquier** & **Charles-Henri Larreur**, both based in Paris. Both join from **DC Advisory**, where they were members of its Infrastructure team.

**Wells Fargo** has hired **James Hawkins** as Head of Real Estate Capital Markets – Europe, based in London. Hawkins joins from **Standard Chartered**, where he was a member of its Global Credit Markets team.

**Westbridge Advisory** has hired **Benita Schneider** as Chief Commercial Officer, based in Frankfurt. Schneider was most recently at **DWS**, where she was an MD & Head of Real Estate Asset Management – Europe.

**WPV Advisory & Asset Management** has hired **Stephan Austrup** as Head of Real Estate, based in Dusseldorf. Austrup was most recently at **INTERBODEN**, where he was a member of its Investment & Asset Management team.



## SELECT NORTH AMERICA CREDIT MOVES

## BANKS

**Bank of America** has hired **Martin Cameo** as an MD in its Structured Finance – Latin America team, based in New York. Cameo joins from **Deutsche Bank**, where he was a member of its Structured Finance team.

**Barclays** has hired **Marc Warm** as Global Co-Head of Capital Markets, based in New York. Warm joins from **UBS**, where he was Global Head of Leveraged & Debt Capital Markets. The firm has also hired **Jason Short** as an MD in its Financial Sponsors – West Coast team, based in San Francisco. Short joins from **Deutsche Bank**, where he was an MD in its Financial Sponsors Group.

**BNP Paribas** has hired **Rachel Morris** as an MD in its Financial Sponsor Coverage team, based in Los Angeles. Morris joins from **Bank of America**, where she was an MD in its Financial Sponsors team. The firm has also hired **Eamonn Smith** as an MD in its Financial Sponsor Coverage team, based in New York. Smith joins from **Morgan Stanley**, where he was an ED in its Sponsor Coverage team.

**Crédit Agricole** has hired **Nils Hansen** as Head of Syndicate – Americas, based in New York. Hansen joins from **HSBC**, where he was an MD in its IG Debt Syndicate team.

**Deutsche Bank** has hired **Jackson Merchant** as an MD in its Leveraged Finance Capital Markets team, based in New York. Merchant rejoins the firm from **Mizuho**, where he was an MD in its Leveraged Finance Capital Markets team.

**Huntington Capital Markets** has hired **Jeff Abt** as an SMD & Head of Leveraged Finance Syndicate, based in New York. Abt joins from **Macquarie Capital**, where he was an MD & Co-Head of Syndicate, Credit Sales & Trading.

**JP Morgan** has hired **Anthony Diamandakis** as a Vice Chair in its Strategic Investor Group, based in New York. Diamandakis joins from **Citi**, where he was Global Co-Head of Asset Managers.

**Mizuho** has hired **Jim Boland** as an MD in its Leveraged Capital Markets team, based in New York. Boland joins from **The Benchmark Company**, where he was an MD.





**Standard Chartered** has hired **Nikko Hayes** as an MD in its Leveraged & Acquisition Finance team, based in New York. Hayes joins from **Acme Capital**, where he was a Managing Member.

**Texas Capital** has hired **Robert Chen** as Head of Capital Markets, based in New York. Chen joins from **Guggenheim Securities**, where he was an SMD in its Leveraged Finance team.

**UBS** has hired **Peter Toal** as Global Head of Leveraged & Debt Capital Markets, based in New York. Toal joins from **Barclays**, where he was Global Head of Fixed Income Syndicate.

**Wells Fargo** has hired **Tucker Sampson** as an MD in its Financial Sponsors team, based in Washington DC. Sampson joins from **Bank of America**, where he was an MD & Head of Middle Market Financial Sponsors – US. The firm has also hired **Chris Sheehan** as an MD in its Syndicated & Acquisition Finance team, based in Charlotte. Sheehan joins from **Bank of America**, where he was an MD in its Syndicated & Acquisition Finance team.

## FUNDS

**Apollo** has hired **Kevin Pluff** as a Partner & Co-Head of Capital Markets, based in New York. Pluff joins from **HPS Investment Partners**, where he was Head of Capital Markets. The firm has also hired **Lindsay Dreilinger Basloe** as an MD in its Strategic Relationship Management team, based in New York. Basloe joins from **Goldman Sachs**, where she was an MD in its Leveraged Finance Sales team. **Arjun Misra** joins as an MD in its Direct Lending team, based in New York. Misra joins from **Ares**, where he was an MD in its Direct Lending team. **Alex Bavifard** joins as an MD in its Capital Solutions team, based in New York. Bavifard joins from **Bank of America**, where he was an MD in its Leveraged Finance team. The firm has also hired **Layne Hirsch** as an MD in its Institutional RIA sales team, based in Los Angeles. Hirsch joins from **PIMCO**, where he was an SVP and Head of RIA Sales – West Coast.

**Ares** has hired **Todd Gordon**, **Dan Berger**, & **Nathan Brenneman** as MDs in its Healthcare Asset Based Lending team, based in Washington DC. They all join from **Huntington National Bank**, where they were SVPs in its Healthcare Asset Based Lending team.

**Ballast Rock Capital** has hired **Max Jackson** as an MD & Portfolio Manager in its Private Credit team, based in Charleston. Jackson joins from **KeyBanc**, where he was a VP in its Utilities, Power & Renewable Energy Capital Markets team.

**Barings** has hired **Kevin Mihelic** as an MD in its Global Private Finance Group, based in New York. Mihelic joins from **Antares Capital**, where he was an SVP.

**Bayview Asset Management** has hired **Michael Timms** & **Colin Doherty** as Co-Heads of Fund Finance, based in San Francisco and New York, respectively. Timms joins from **17Capital**, where he was an MD in its Investment team. Doherty joins from **JP Morgan**, where he was an MD in its Structured Equity Financing team.

**Blue Owl** has hired **Steve Donovan** as an MD in its Institutional Clients Group, based in Denver. Donovan joins from **Invesco**, where he was a VP in its RIA Client Coverage team.

**Blue Torch Capital** has hired **Eric Nortman** as an MD in its Portfolio Management team, based in New York. Nortman joins from **Blackstone**, where he was an MD in its Multi-Asset Investing team.

**Carlyle** has hired **Zach Axelrod** as an MD in its Credit Investor Relations team, based in Los Angeles. Axelrod joins from **Irradiant Partners**, where he was Head of Investor Relations.

**Cerberus** has hired **Brett Lowrey** as an MD in its Business Finance team, based in Dallas. Lowrey joins from **Houlihan Lokey**, where he was an MD in its Corporate Finance team.



**Clearlake Capital** has hired **Josh Lederman** as Head of Capital Markets, based in Santa Monica. Lederman joins from **KKR**, where he was an MD in its Capital markets team.

**Corinthia Global Management** has hired **Frank Cahill** as an MD in its Origination, based in New York. Cahill joins from **Bank of Ireland**, where he was Head of Leveraged Finance – US.

**KKR** has hired **Allen Merrill** as an MD in its Private Credit & Capital Markets team, based in New York. Merrill joins from **Morgan Stanley**, where he was an MD in its Financial Sponsor Coverage team.

**Lane42** has hired **Robert Ruberton** as Co-Founder & Portfolio Manager, based in New York. Ruberton joins from **Apollo**, where he was a Partner & Co-Head of Hybrid Value.

**Littlejohn & Co** has hired **Faith Harty** as an MD in its Capital Formation team, based in Greenwich. Harty joins from **Marathon Asset Management**, where she was a Director in its Client Solutions & Business Development team.

**Nomura Capital Management** has hired **Ashu Pal** as Head of Portfolio Management, based in New York. Pal joins from **Maryland State Retirement & Pension System**, where he was a Senior Portfolio Manager, based in Washington DC.

**Oaktree Capital Management** has hired **Brian Benvenisty** as an MD in its Restructuring team, based in New York. Benvenisty joins from **GoldenTree Asset Management**, where he was an MD in its Restructuring team. They have also hired **Ethan Allen** as a VP in its Institutional Capital Raising team, based in London. Allen joins from **Ninety One**, where he was a Manager in its Institutional Sales & Client Management team.

**Pemberton** has hired **Daniel Oudiz** as an MD in its NAV Financing & GP Solutions team, based in New York. Oudiz joins from **Houlihan Lokey**, where he was an MD in its

Capital Solutions Group. The firm has also hired **David Canale** as Head of Business Development – Canada, based in Toronto. Canale joins from **Further Capital Partners**, where he was an SVP & Co-Head of Private Capital Formation.

**Square Nine Capital** has been co-founded by **Nicole Musicco** & **Peter Ma**, based in Toronto & Los Angeles, respectively. Musicco joins from **CalPERS**, where she was its CIO, based in Sacramento. Ma joins from **Morgan Stanley**, where he was an MD in its Private Credit team, based in Los Angeles.

**TPG** has hired **Jim Hughes** as Global Head of CLOs, based in New York. Hughes joins from **Citi**, where he was an MD in its CLO team.

**TriplePoint Capital** has hired **Tom Caramanico** as an MD and Head of Capital Markets & Credit Investments, based in San Francisco. Caramanico joins from **SVB**, where he was an MD in its Financial Sponsors team.

**Upper90** has hired **Michael Graver** as Head of Investor Relations, based in New York. Graver joins from **Mercury Capital Partners**, where he was a Partner.

## ADVISORY

**Ducera Partners** has hired **Joe Leone** as an MD in its Capital Markets team, based in New York. Leone joins from **Goldman Sachs**, where he was a member of its Leveraged Finance team.

**Evercore** has hired **Mike Addeo** as an SMD in its Private Capital Advisory team, based in New York. Addeo joins from **Blackstone**, where he was MD & Head of Restructuring in its Credit & Insurance team.

**Intrepid Investment Bankers** has hired **Dan Kraft** as an MD in its Financial Sponsor Coverage team, based in Boston. Kraft joins from **B.Reilly**, where he was an MD in its Sponsor Coverage team.



SELECT NORTH AMERICA INVESTMENT  
BANKING MOVES

## BANKS

**Barclays** has hired **Andrew Woeber** as Global Head of M&A, based in New York. Woeber joins from **Centerview Partners**, where he was a Partner in its M&A team.

**Cantor Fitzgerald** has hired **Andrew Underwood** as an MD in its FIG team, based in Atlanta. Underwood joins from **PNC**, where he was an MD in its FIG team. The firm has also hired **Bob Brown** as an MD in its Financial Services team, based in Los Angeles. Brown joins from **Diligence Capital Management**, where he was an Operating Partner.

**CIBC** has hired **Alfred Traboulsi** as Head of IB – US, based in New York. Traboulsi joins from **HSBC**, where he was Head of IB – Americas.

**Citi** has hired **Drago Rajkovic** as Global Co-Head of M&A, based in San Francisco. Rajkovic joins from **JP Morgan**, where he was Chair of M&A.

**Goldman Sachs** has hired **Jenny Gianna Kim** as an MD in its Music team, based in New York. Kim joins from **Morgan Stanley**, where she was an MD in its Sports & Entertainment Wealth Management team.

**Jefferies** has hired **Richard Thomas** as an MD & Global Head of Activism Defense, based in New York. Thomas joins from **Lazard**, where he was Co-Head of Equity Advisory. The firm has also hired **Robert Bartlett**, **Jalil Musayev**, **Nash Abu-Zahra** & **Gaurav Thakur** as MDs in its West Coast Technology team, all based in San Francisco. All join from **Guggenheim**, where Bartlett was an SMD and Musayev, Abu-Zahra & Thakur were MDs in its Technology team.

**JP Morgan** has hired **Carl Torrillo** as an MD for its Middle Market Capital Goods team, based in New York. Torrillo

joins from **Moelis**, where he was an MD in its Industrials team. The firm has also hired **Andrew Sinclair**, as an MD in its Middle Market Industrials team, based in Chicago. Sinclair joins from **Bank of America**, where he was an MD & Head of Midwest Emerging Growth & Regional Coverage. **Duncan Herrington** & **Lyndon Park** join as MDs in its Global Shareholder Engagement and M&A Capital Markets team, both based in New York. Herrington joins from **Jasper Street Partners**, where he was a Managing Partner in its Shareholder & Activism Advisory team and Park joins from **ICR**, where he was a Managing Partner in its Global ESG Advisory & Shareholder Activism team.

The Technology team at JP Morgan has made several hires, including **Mark Garcia**, **Eric Quanbeck**, **Brett Miller** & **Peter Duda**. Garcia joins as Vice Chair & Global Head of Semi-Conductors, based in San Francisco. Garcia arrives from **Bank of America**, where he was Head of Semi-Conductors & Co-Head of Mobility. Quanbeck joins as Head of Applied Technology, based in San Francisco, and Miller joins as Co-Head of Enterprise & Cloud, based in Seattle. Both join from **Goldman Sachs**, where they were MDs in its Technology team. Duda joins as an MD in its Software team, based in San Francisco. Duda was previously at **Lazard**, where he was also an MD in its Technology team.

**Morgan Stanley** has hired **Jon Swope** as an MD & Head of Healthcare Technology, based in New York. Swope joins from **Barclays**, where he was an MD in its Healthcare team. **Mark Filenbaum** also joins as an MD in its Healthcare Services team, based in New York. Filenbaum arrives from **UBS**, where he was an MD in its Healthcare team. The bank has also hired **David Kostel** as Vice Chair in its Healthcare team, based in New York. Kostel was formerly Global Co-Head of Coverage & Global Head of Healthcare at **UBS**. Additionally, **Michael Pierre** has been appointed an MD in its Media & Communications team, based in New York. Pierre joins from **Bank of America**, where he was an MD in its Business Services & Space Technology teams. **David Hammond** also joins as an MD in its Metals, Mining &





Basic Materials team, based in New York. Prior to this role, Hammond served as Global Head of Metals & Mining at **Goldman Sachs**. In San Francisco, **Ilene Chau** arrives as an MD in its Technology team. Chau joins from **JP Morgan**, where she was an MD in its M&A team.

**RBC** has hired **Troy Wagner** as Global Head of Private Capital Markets, based in New York. Wagner joins from **JP Morgan**, where he was an MD in its Private Capital Markets team. The firm has also hired **Roman Lefranc** as an MD in its Investment Banking Solutions team, based in Los Angeles. Lefranc joins from **Fifth Third Bank**, where he was an MD in its Capital Markets Strategy team. **Gary Antenberg** arrives as a Vice Chair in its FIG team, based in New York. Antenberg joins from **Barclays**, where he was Global Chair of IB.

**Scotiabank** has hired **Matt Eilers** as Global Co-Head of CIB, based in New York. Eilers joins from **UBS**, where he was Global Co-Head of Alternative Capital Group.

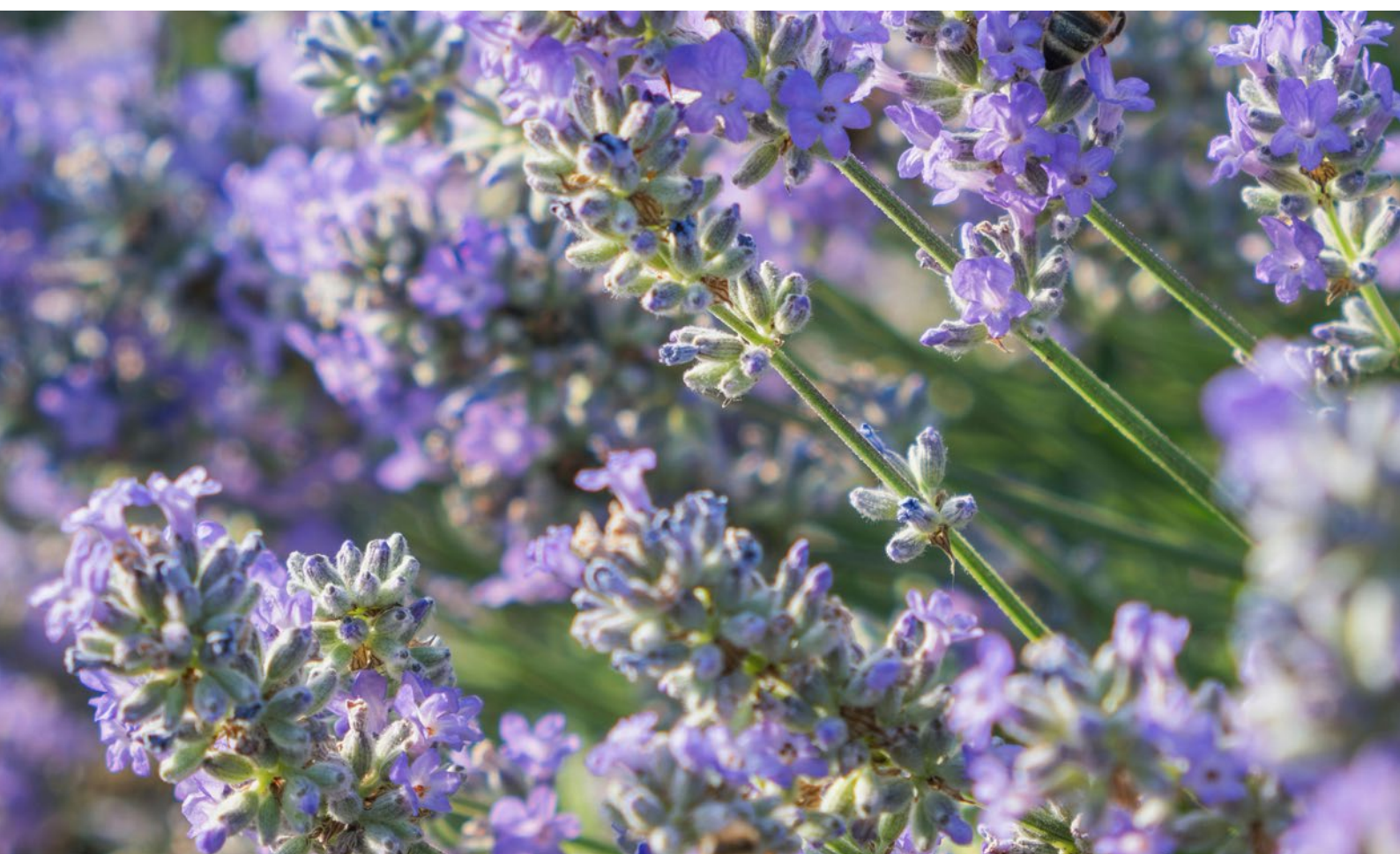
**Texas Capital Securities** has hired **Ryan Bernath** as an MD & Head of Diversified Industrials, based in Dallas. Bernath joins from **B Riley Securities**, where he was an SMD in its Industrials team.

**Truist** has hired **Don Devendorf, Douglas Jarl & Josh Prangley** as MDs in its Industrials team, with Devendorf & Jarl based in New York and Prangley based in Chicago. Devendorf joins from **Bluejay Advisors**, where he was an

MD in its Transportation & Logistics team. Jarl joins from **Cowen**, where he was an MD in its Aerospace & Defense team. Prangley joins from **Greenhill**, where he was an MD in its Basic Materials team.

**UBS** has hired **Kelvin Quezada** as an MD in its Unified Global Banking team, based in New York. Quezada joins from **Barclays**, where he was an MD in its M&A team. The firm has also hired **Evan Raine** as Head of Media & Telecom M&A – Americas, based in New York. Raine joins from **Adams Outdoor**, where he was CFO. The firm has also hired **David Larsen & Robert Michlovich** as MDs in its Technology team, both based in New York. Larsen & Michlovich both join from **Bank of America**, where they were both MDs in its Technology team. **Jeremy Murphy** arrives as an MD in its Consumer & Retail team, based in New York. Murphy joins from **Stifel**, where he was an MD in its Consumer team.

**Wells Fargo** has hired **Chris DiOrio** as an MD & Head of Industrials M&A, based in New York. DiOrio joins from **Goldman Sachs**, where he was an MD in its Industrials M&A team. The firm has also hired **Eric Moskal** as Chair of Industrials, based in New York. Moskal joins from **UBS**, where he was an MD & Global Co-Head of Industrials. **Christie MacDonald** arrives as an MD in its ECM team, based in New York. MacDonald joins from **Bank of America**, where she was an MD in its ECM team. Additionally, the firm has hired **Muir Paterson** as an MD & Head of Shareholder Advisory, based in New York.







Paterson joins from **Citi**, where he was an MD & Global Head of Shareholder Advisory & Defense. **Kieran Ryan** joins as an MD & Head of Sponsors M&A, based in New York. Ryan was most recently at **Goldman Sachs**, where he was an MD in its Sponsor M&A team. Lastly, the firm has hired **Tej Shah** as an MD & Co-Head of Software, based in San Francisco. Shah joins from **Deutsche Bank**, where he was an MD & Head of Software – West Coast.

#### ADVISORY

**Alantra** has hired **Zeke Navar** as an MD in its Healthcare team, based in New York. Zeke joins from **Union Square Advisors**, where he was an MD & Head of HealthTech.

**BGL** has hired **Patrick Gillin** as an MD in its Consumer & Residential Services team, based in Chicago. Gillin joins from **William Blair**, where he was a member of its Consumer Products & Services team. The firm has also hired **Cael Pulitzer** as an MD in its Packaging team, based in Charlotte. Pulitzer joins from **BlackArch Partners**, where he was Head of Packaging. **Michael Doyle** joins as an MD in its Consumer team, based in Chicago. Doyle joins from **William Blair**, where he was a Partner in its Consumer team.

**BTIG** has hired **Karen Flaherty** as an MD & Co-Head of MedTech based in New York. Flaherty joins from **Wells Fargo**, where she was an MD in its Healthcare team.

The firm has also hired **Hassan Khan** as an MD in its Chemicals team, based in New York. Khan joins from **Barclays**, where he was an ED in its Industrials team.

**Dinan Capital Advisors** has hired **Michael Brill** as an MD & Head of Private Capital Markets team, based in New York. Brill joins from **B.Reilly Securities**, where he was an SMD.

**Evercore** has hired **Bennett Blau** as an SMD in its Medical Technology team, based in San Francisco. Blau joins from **Goldman Sachs**, where he was an MD in its Healthcare team.

**Greenhill** has hired **Fritz Franz** as an MD in its Aerospace, Defense & Government Services team, based in New York. Franz joins from **Bank of America**, where he was an MD in its Industrials team.

**Guggenheim Securities** has hired **Nader Roustas** as an MD in its Aerospace & Defense team, based in Los Angeles. Roustas joins from **Lazard**, where he was a Director in its Aerospace & Defense team.

**Houlihan Lokey** has hired **Billy Goldstein** as an MD in its Digital Infrastructure team, based in New York. Goldstein joins from **CDX Advisors**, where he was a Partner in its Digital Infrastructure team. The firm has also hired **Craig Rogowski** as an MD in its Infrastructure Software team,



based in New York. Rogowski joins from **Bank of America**, where he was an MD in its Infrastructure Software team.

**Intrepid Investment Bankers** has hired **Duncan Dashiff** as Co-Head of Healthcare & Life Sciences, based in Nashville. Dashiff joins from **Row Associates**, where he was a Senior Managing Partner.

**Investec** has hired **Jonathan Saxon** as Head of Distribution – North America, based in New York. Saxon joins from **Stifel**, where he was an MD & Head of Equities – UK & Europe.

**Lazard** has hired **John Schoellerman** as an MD in its MedTech, Diagnostics & Life Science Tools team, based in New York. Schoellerman joins from **Oxford Nanopore Technologies**, where he was an SVP in its Corporate & Business Development team. The firm has also hired **Nicholas Letizia** as an MD in its Consumer & Retail team, based in New York. Letizia joins from **Guggenheim Securities**, where he was an MD in its Consumer & Retail team.

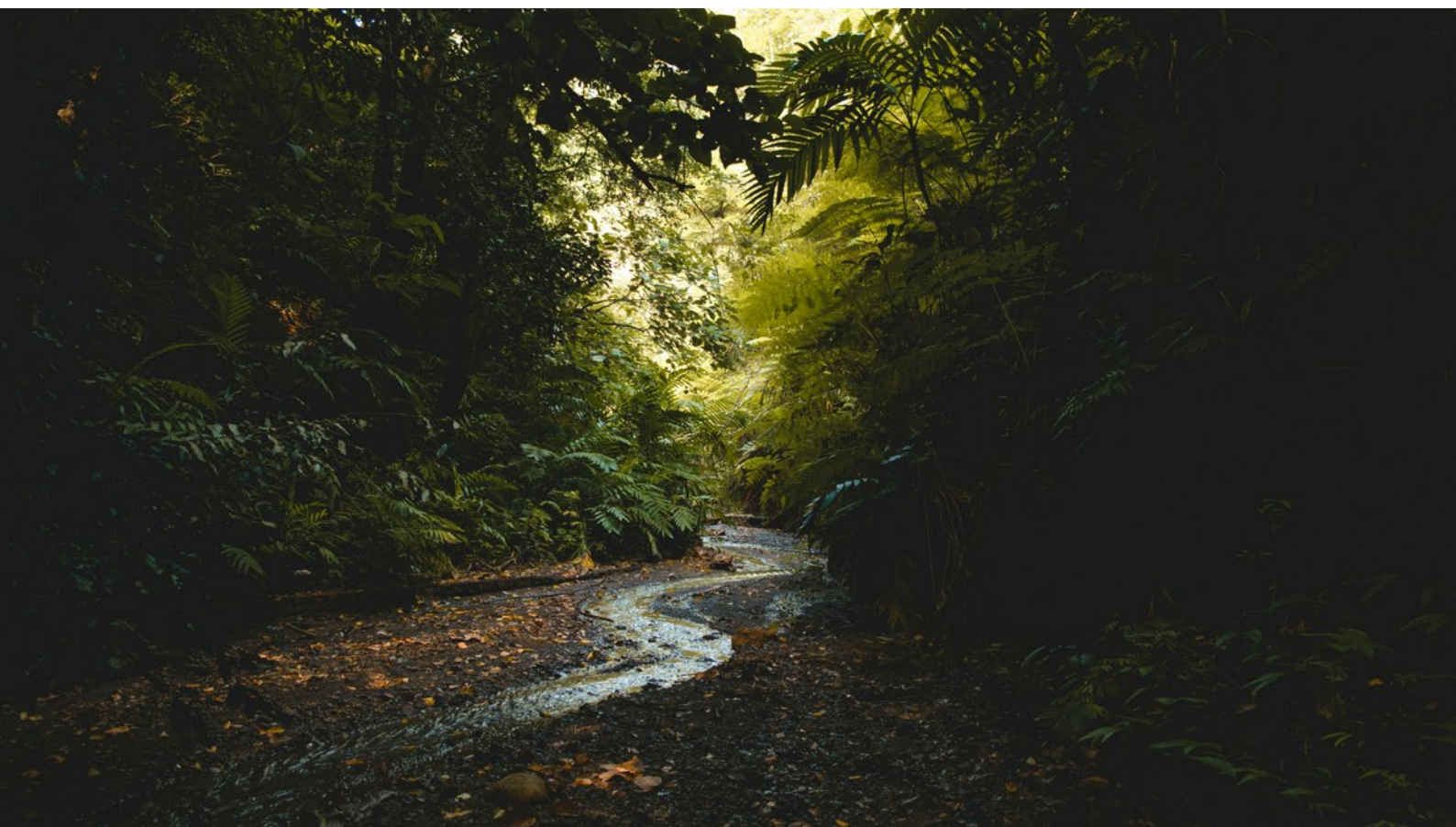
**Lincoln International** has hired **Darren O'Brien** as an MD in its Private Funds Advisory team, based in Chicago. O'Brien joins from **Campbell Lutyens**, where he was an MD in its GP-led Secondaries team. The firm has also hired **Ryan O'Toole** & **Eric Cartier** as MDs in its Aerospace & Defense team, both based in Los Angeles. O'Toole & Cartier both join from **Houlihan Lokey**, where they were both MDs in its Aerospace & Defense team.

**Moelis** has hired **Paul Sanabria** & **Jeff Hammer** as senior members of its Secondaries team, based in New York. Both join from **Manulife Investment Management**, where they were SMDs & Global Co-Heads of Secondaries.

**Piper Sandler** has hired **Andy Nick** as an MD & Global Co-Head of Secondary Capital Advisory, based in San Francisco. Nick joins from **Jefferies**, where he was an MD in its Private Capital Advisory team. The firm has also hired **Jim Roney** as an MD in its Technology team, based in Chicago. Roney joins from **Guggenheim Securities**, where he was an MD in its Legal & GRC Technology & Services team. Additionally, **Alex Ring** as an MD in its Insurance team, based in Chicago. Ring joins from **Lincoln International**, where he was an MD in its Financial Services team.

**Perella Weinberg Partners** has hired **Will Whiffen** as an MD in its Transportation, Leasing & Logistics team, based in New York. Whiffen joins from **Greenhill**, where he was an MD in its Transportation team. The firm has also hired **Barry Blake** as a Partner in its Healthcare team, based in New York. Blake joins from **Leerink**, where he was Global Co-Head of IB & Global Co-Head of Healthcare. **Bohong Yang** arrives as an MD in its Industrials team, based in New York. Yang joins from **Lazard**, where he was a Director in its Industrials team.

**Raymond James** has hired **John Mack** as Co-Head of Security & Safety, based in St. Petersburg. Mack joins from **Imperial Capital**, where he was Co-Head of IB & Head of Security.







**Rothschild** has hired **Ralph Lerman** as an MD in its Business Services team, based in New York. Lerman joins from **Moelis**, where he was an ED in its Business Services team.

**Solomon Partners** has hired **Jon Pritti** as a Partner in its Healthcare Technology team, based in New York. Pritti joins from **Guggenheim Securities**, where he was an SMD in its Private Equity Advisory team. The firm has also hired **Tannon Krumpelman** as a Partner in its Financial Institutions team, based in New York. Krumpelman joins from **Evercore**, where he was an SMD in its Financial Services team.

**Stifel** has hired **Adrian Merkt** as an MD & Global Co-Head of Chemicals & Head of Chemicals – US, based in

New York. Merkt joins from **Jefferies**, where he was an MD in its Chemicals team.

**Tidal Partners** has hired **Bill Shope** as a Partner in its Technology team, based in New York. Shope joins from **Humane**, where he was CFO.

#### **OTHER**

**General Catalyst** has hired **Madhu Namburi** as an MD in its Creation Fund, based in San Francisco. Namburi joins from **JP Morgan**, where he was Global Chair of Technology.





## SELECT NORTH AMERICA PRIVATE EQUITY MOVES

### FUNDS

**Altamont Capital Partners** has hired **Ailyn Fun** as a Director & Head of Investor Relations, based in San Francisco. Fun joins from **Altaris**, where she was a member of its Investor Relations team.

**Apollo** has hired **Christopher Lvoff** as an MD in its Cross-Asset Client Portfolio Management team, based in New York. Lvoff joins from **Strategic Investment Group**, where he was a President & Co-CIO, based in Washington DC.

**Arcline Investment Management** has hired **Andrey Yoffe** as a Partner in its Investment team, based in New York. Yoffe joins from **BMO Capital Markets**, where he was an MD in its Aerospace & Defence Investment Banking team.

**Ares** has hired **Ashley Wolff** as an MD in its Secondaries Product Management & Investor Relations team, based in New York. Wolff joins from **Goldman Sachs**, where she was a VP in Secondaries Investment team.

**Aterian Investment Partners** has hired **Rahul Sawhney** as an MD in its Investment team, based in Miami. Sawhney joins from **Z Capital Group**, where he was an SMD in its Investment team, based in New York.

**Bain Capital** has hired **Nick Mouradian** as an MD in its Special Situations – Technology team, based in New York. Mouradian joins from **Coatue**, where he was a Partner in its Tactical Solutions team.

**Barings** has hired **Doug Byrkit** as an MD and Head of Institutional Distribution – Midwest, based in Austin. Byrkit joins from **Matthews Asia**, where he was Head of Distribution & Client Services.

**Blackstone** has hired **Joseph Cassanelli** as an SMD in its Tactical Opportunities team, based in New York. Cassanelli joins from **Lazard**, where he was Co-Head of FIG – US. The firm has also hired **Jennifer Abate** as an SMD & Head of RIA Channel in its Private Wealth team. Abate joins from **Lazard Asset Management**, where she was an MD in its Financial Institutions Sales & Business Management team. **Raymond Strecker** also arrives as an MD in its Client Solutions team. Strecker joins from **Oak Hill Advisors**, where he was a Principal in its Client Solutions & Product Specialist team.



**Brookfield** has hired **Alper Daglioglu** as a Managing Partner & Head of Investment Solutions, based in New York. Daglioglu joins from **Morgan Stanley**, where he was an MD & Head of Portfolio & Investment Manager Solutions.

**Coalesce Capital** has hired **John Mulflur** as an MD in its Business Services Investment team, based in New York. Mulflur joins from **Permira**, where he was an MD in its Investment team.

**CVC** has hired **John Kelleher** as a Managing Partner & Global Head of Portfolio Operations, based in Toronto. Kelleher joins from **McKinsey & Co.**, where he was a Senior Partner in its Turnaround team. The fund has also hired **Kate Thomas** as a Partner & Head of Distribution – North America, based in New York. Thomas joins from **Sixth Street**, where she was an MD in its Capital Formation team.

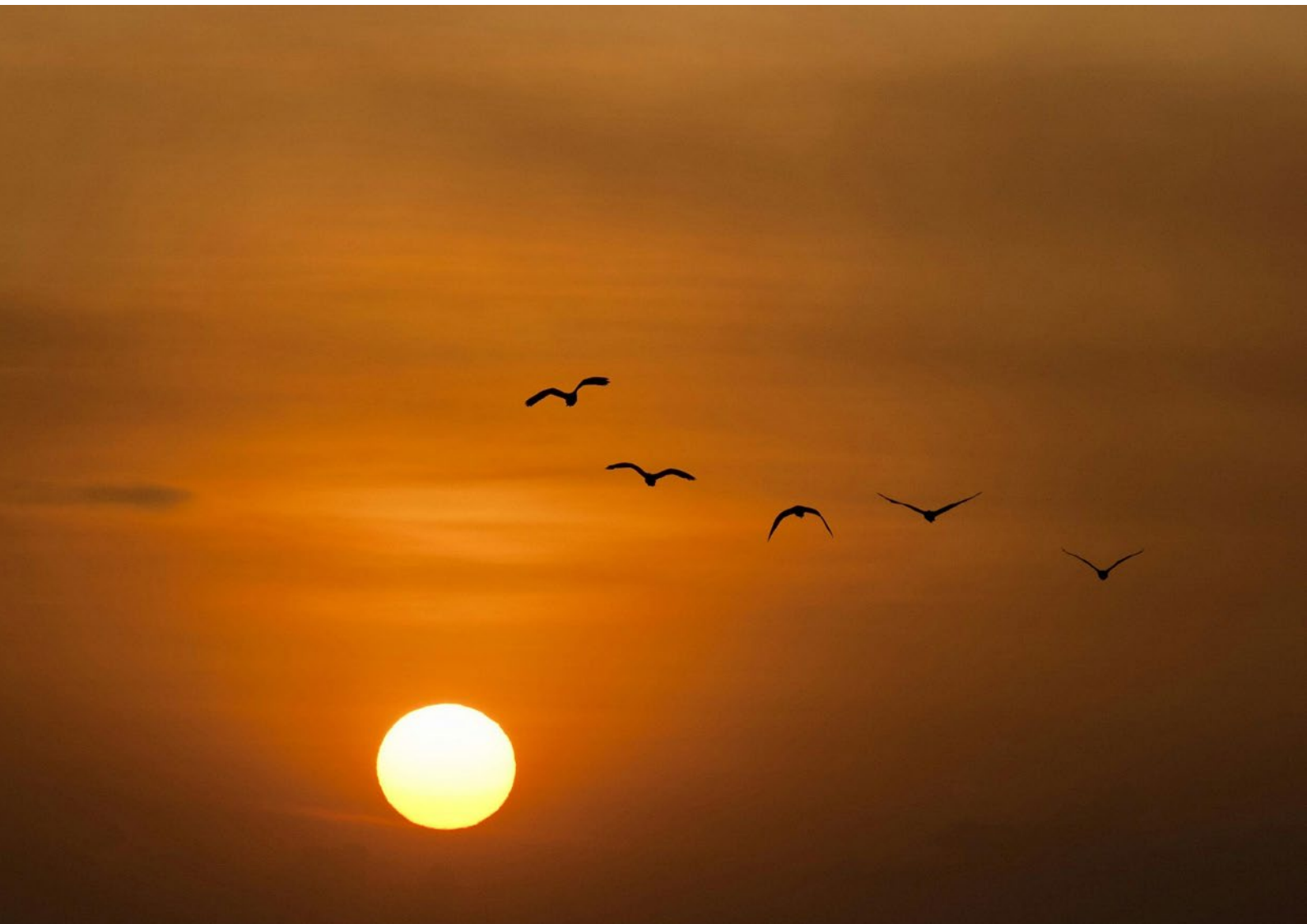
**Dawson Partners** has hired **Paul Shopiro** as a Senior Principal in its Investment team, based in Toronto. Shopiro joins from **CPPIB**, where he was an MD in its Credit Investment team.

**Edgewater Capital Partners** has hired **Joel Rathbun** as a Partner in its Investment team, based in Cleveland. Rathbun joins from **Avient Corporation**, where he was an SVP in its M&A team.

**Eldridge** has hired **Leo van den Thillart** as Global Head of Capital Formation, based in London. Van den Thillart joins from **CBRE Capital Advisors**, where he was Global Head of IB. The firm has also hired **Robert White** as a Partner & Head of Capital Formation – Americas, based in Miami. White joins from **Brookfield**, where he was a Managing Partner & CEO of Credit Solutions. Additionally, **Eric Weber** joins as a Partner in its Wealth team, based in New York. Weber joins from **Wakati**, where he was a Managing Partner in its Wealth & Retirement Advisory team.

**Juniper Capital Management** has hired **Braden Eddy** as a Partner, based in Dallas. Eddy joins from **Hastings Equity Partners**, where he was an SVP in its Industrials team.

**Lane42** has hired **Alexis Otto** as a Partner in its Marketing & Investor Relations team, based in New York. Otto joins from **Oaktree Capital Management**, where he was an MD in its Fundraising team.







**Marcourt Capital** has been launched by **Bassem Mansour**, based in Cleveland. Mansour joins from **Resilience Capital Partners**.

**May River Capital** has hired **Kevin Butts** as an MD in its Investor Relations & Fundraising team, based in Chicago. Butts joins from **50 South Capital**, where he was an MD in its Investment & Investor Relations team.

**New Enterprise Associates** has hired **Anna Golynskaya** as Head of Capital Formation & LP Relations, based in New York. Golynskaya joins from **General Atlantic**, where she was an MD in its Capital Partnering team.

**New Road Capital** has hired **Vincent Love** as a Partner & Head of its Consumer team, based in Boulder. Love joins from **Sunrise Strategic Partners**, where he was a Co-Founder & Managing Partner.

**Nine Dean** has been launched by **Aren LeeKong**, based in New York. LeeKong joins from **Carlyle**, where he was CEO of Secured Lending.

**Oaktree Capital Management** has hired **Samuel Riter** as Global Head of Marketing & Client Relations, based

in New York. Riter joins from **BlackRock**, where he was Head of Global Credit Product & Business Strategy.

**Partners Capital** has hired **Andy Canovali** as an MD & Head of Secondaries, based in New York. Canovali joins from **Performance Equity Management**, where he was Head of Secondaries.

**Rally Equity Partners**, a mid-market PE firm, has been founded by **Evan Eason & Uzair Dossani**, based in New York. Both join from **ICG**, where they were MDs in its Mid-Market Investment – North America team.

**SK Capital Partners** has hired **John Novak** as an MD & Head of Business Development, based in New York. Novak joins from **Paine Schwartz Partners**, where he was Head of Investment Development & Capital Markets, based in Chicago.

**Warburg Pincus** has hired **Sarah Foster** as an MD in its Fundraising & Investor Relations team, based in New York. Foster joins from **Blackstone**, where she was an MD in its Capital Raising team.



## OTHER INVESTMENT MANAGERS

**A&M Capital Advisors** has hired **Jeremy Weisberg** & **Jared Wien** as Managing Partners in its Secondaries team, both based in New York. Weisberg joins from **CPP Investments**, where he was an MD in its Secondaries team. Wien joins from **Sun Capital Partners**, where he was an MD & Head of New York.

**Invesco** has hired **Matt Balanda** as an MD and Head of Institutional Sales – Northeast, based in Boston. Balanda joins from **Schroders**, where he was an MD in its Institutional Client Group.

**Morgan Stanley Investment Management** has hired **Thomas Mikula** as an MD in its Secondaries team, based in New York. Mikula joins from **Newbury Partners**, where he was an MD.

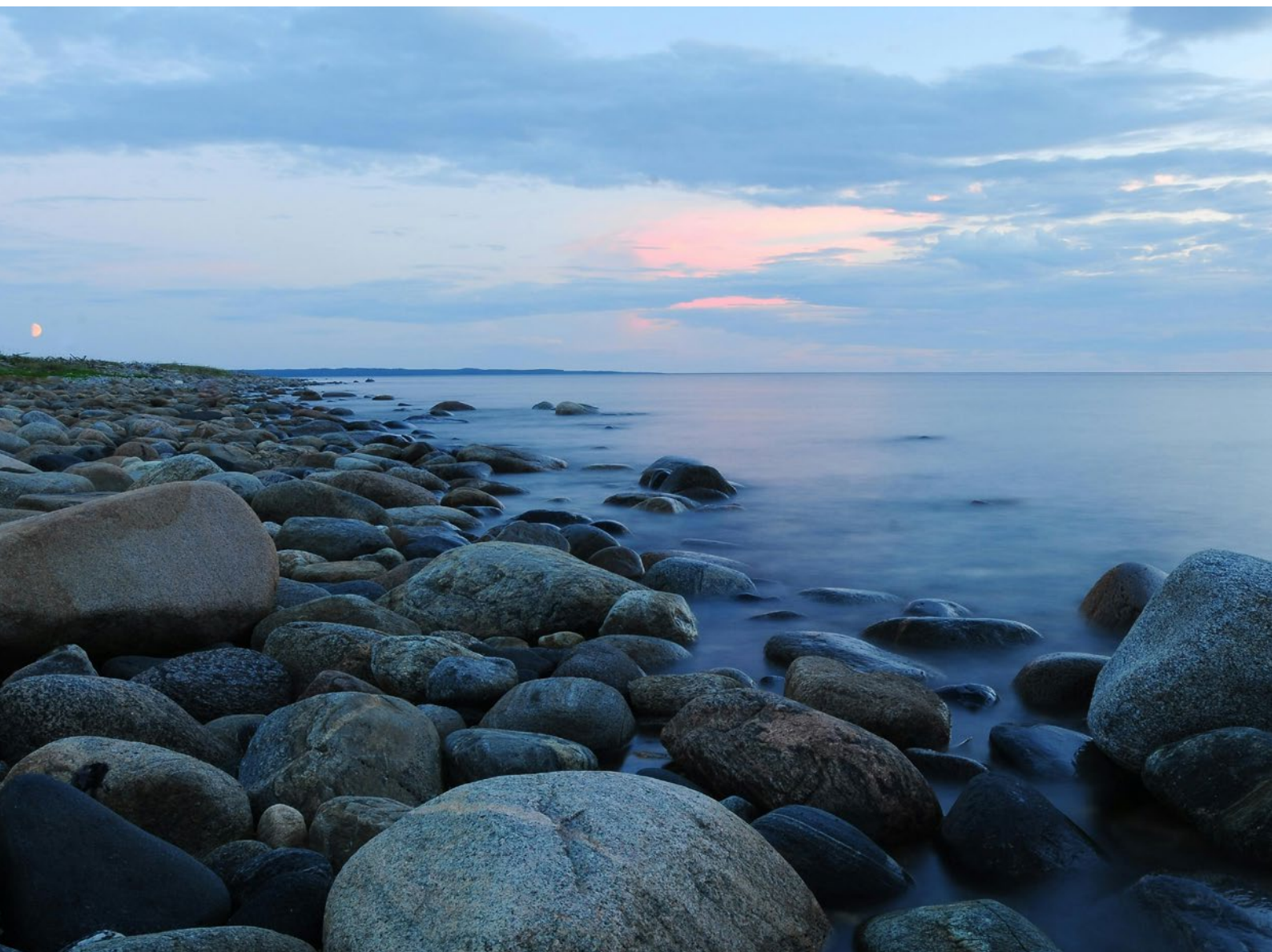
**PGIM Private Capital** has hired **John McNichols** as Head of Investment Product & Strategy, based in Charlotte. McNichols joins from **Barings**, where he was an MD in its Multi Strategy Portfolio team & Head of Portfolio Solutions.

## PLACEMENT AGENTS / CAPITAL ADVISORS

**Atlantic-Pacific Capital** has hired **Shawn Schestag** as a Partner & Co-Head of Capital Solutions, based in New York. Schestag joins from **Harris Williams**, where he was an MD & Co-Head of Capital Solutions.

**PNC** has acquired **Aqueduct Capital Group**, a placement agent based in New York.

**Växa Partners** has hired **Thomas Burke** as a Partner, based in New York. Burke joins from **Temporis Capital**, where he was CEO & President.





## SELECT NORTH AMERICA REAL ASSETS MOVES

### FUNDS

**3650 Capital** has hired **Eric Kraft** as an MD in its Real Estate Credit Solutions team, based in Los Angeles. Kraft joins from **Benefit Street Partners**, where he was an MD in its Commercial Real Estate Debt & Structured Finance team.

**Aermont** has hired **Adam Crawford** as a Principal in its Investor Relations team, based in London. Crawford joins from **Harrison Street**, where he was a VP in its Portfolio Management team.

**AEW** has hired **Lauren Holden** as an MD & Head of Retail, based in Boston. Holden joins from **ShopCore Properties**, where she was an EVP & Chief Operating Officer.

**AON** has hired **Benjamin Abramov** as a Partner & Global Head of Infrastructure, based in Toronto. Abramov joins from **LaSalle Investment Management**, where he was an MD and Head of Institutional Client Group – Canada & Israel.

**Apollo** has hired **Abhishek Sharma** as an MD in its Digital Infrastructure Principal Structured Finance team, based in Seattle. Sharma joins from **AWS**, where he was a Senior Director & Head of Global Energy Strategy and Investments. The firm has also hired **Jenna Young** as an MD in its Clean Transition Capital team, based in Los Angeles. Young joins from **Irradiant Partners**, where she was an MD in its Credit & Energy Transition Investment team.

**Ara Partners** has hired **Onur Goker** as an MD in its Infrastructure Investment team, based in Boston. Goker joins from **Anthelion Capital**, where he was an MD in its Investment team.





**Barings** has hired **John Lippmann** as an MD & Head of Real Estate Capital Markets – US, based in New York. Lippmann was most recently at **New York Life Real Estate Investors**, where he was an MD & Head of Structured Debt. The firm has also hired **John Bryant Gerber** as an MD in its Real Estate Debt team, based in New York. Gerber joins from **Ares**, where he was a Partner and Head of Real Estate Debt Origination.

**Basalt Infrastructure** has hired **Daniel Covre** as Global Head of Capital Formation, based in New York. Covre joins from **Copenhagen Infrastructure Partners**, where he was an MD & Head of Fundraising – North America.

**Blackstone** has hired **Jeremy Smilovitz** as an MD in its Infrastructure & Asset Based Credit team, based in New York. Smilovitz joins from **Morgan Stanley**, where he was an ED in its Infrastructure Project Finance team.

**Brookfield** has hired **David Lanterman** as an MD in its Asset Management team, based in New York. Lanterman joins from **White Lodging**, where he was an EVP & COO, based in Chicago.

**Building Ontario Fund** has hired **Anca Drexler** as CIO, based in Toronto. Drexler joins from **OMERS**, where she was an EVP & Head of Treasury.

**CBRE Investment Management** has hired **Adam Gallistel** as Co-CEO & CIO, based in New York. Gallistel joins from **GIC**, where he was an MD & Head of Real Estate – Americas. The firm has also hired **Brandon McMenemy** as a Senior Director in its Client Solutions team, based in New York. McMenemy joins from **CBRE**, where he was an ED in its Capital Markets team.

**CIM Group** has hired **Matthew Borstein** as an MD & Co-Head of Credit, based in New York. Borstein joins from **Oak Hill Advisors**, where he was a Partner, Portfolio Manager & Head of Commercial Real Estate. **Barry Schanker** joins as an MD & Head of Private Wealth, based in New York. Schanker joins from **FS Investments**, where he was Head of Wealth Solutions & Client Portfolio Management.

**Clarion Partners** has hired **Brett Kahn** as an MD & Head of Asset Management – Housing, based in Los Angeles. Kahn joins from **JP Morgan Asset Management**, where he was an MD & Head of Asset Management – West Coast and Co-Head of Real Estate Investment – West Coast.

**Crow Holdings** has hired **Paul Mouchakkaa** as an SMD in its Investment team, based in Dallas. Mouchakkaa joins from **Alberta Investment Management**, where he was an Executive MD & Head of Real Estate, based in Toronto.





**Denham Capital Management** has hired **Paul David** as an Operating Partner in its Sustainable Infrastructure Credit team, based in New York. David joins from **Allianz Global Investors**, where he was Head of Infrastructure Debt – Asia Pacific, & Head of New Initiatives.

**Derby Lane Partners**, a Real Estate Credit firm, has been formed by **Adam Piekarski** & **Kory Klebanoff** who join as CEO & Partner respectively, based in New York. Piekarski joins from **BDT & MSD Partners**, where he was Co-Head of Real Estate Credit. Klebanoff joins from **ACORE Capital**, where he was an MD.

**Fengate Asset Management** has hired **Warren Roll** as an MD & Head of Digital Infrastructure, based in Miami. Roll joins from **DigitalBridge**, where he was an MD & Head of Fiber. The firm has also hired **Darcy Wilson** as an MD in its Infrastructure Investment team, based in Houston. Wilson joins from **Oaktree Capital**, where he was an MD in its Infrastructure Investment team.

**Five Point Infrastructure** has hired **Jeff Eaton** as a Partner in its Investment team, based in Houston. Eaton joins from **Stifel**, where he was a Senior Advisor.

**GIP** has hired **Nic DiLoretta** as an MD, based in San Diego. DiLoretta joins from **Aksia**, where he was an MD & Head of Real Assets.

**Grubb Properties** has hired **Skip Schwartz** as Deputy CIO, based in Chattanooga. Schwartz joins from **Heitman**, where he was a Senior Advisor and MD in its Real Estate Investment team.

**Harbert Management Corporation** has hired **Cynthia Ho** as an MD in its Capital Formation team, based in New York. Ho joins from **Mercury Capital Advisors**, where she was a Partner in its Origination & Product Management team.

**Harrison Street** has hired **Penny Christy** as an MD & Global Head of Investor Services, based in Charlotte. Christy joins from **Hines**, where she was an MD & Head of Investor Services.

**Health Wave Partners** has hired **John Cobb** as CEO, based in Chicago. Cobb joins from **Blueprint**, where he was an Executive MD.

**Hines** has hired **Adam Chaffee** as an SMD in its Living Asset Management team, based in Chicago. Chaffee joins from **Fairfield Residential**, where he was an SVP in its Asset Management team. The firm has also hired **Christopher Brandt** as an SMD in its Asset Management – East Coast team, based in New York. Brandt joins from **Paramount Group**, where he was an SVP & Head of Asset Management.

**Investcorp** has hired **John McCarthy** as an Advisory Director in its Real Assets team, based in New York. McCarthy joins from **Starwood**, where he was Chair of Starwood Credit Real Estate Income Trust.

**ITE Management** has hired **Jonathan Atkeson** as Deputy CIO, based in New York. Atkeson joins from **Fortress Group**, where he was an MD in its Infrastructure team.

**L&G Asset Management** has acquired **Proprium Capital Partners**, a Real Estate Investment Platform.

**Lime Rock Partners** has hired **Ryan Haselden** as an MD in its Investor Relations & Fundraising team, based in Houston. Haselden joins from **Eaton Partners**, where he was a Director in its Energy & Infrastructure Capital Raising team.

**Macquarie Asset Management** has hired **Jim Larocque** as an SMD & Head of Waste & Environmental Services – Americas, based in New York. Larocque joins from **Carlyle**, where he was an MD in its Energy Investment team.

**Manulife Investment Management** has hired **Jeff Reimer** as Head of Asset Management – US, based in Chicago. Reimer joins from **DWS**, where he was a Director and Senior Asset Manager in its Commercial Real Estate team.

**MC Companies** has hired **Jim Cowan** as an MD in its Capital Markets team, based in New York. Cowan joins from **Morgan Stanley Investment Management**, where he was an MD in its Real Estate team.

**Mill Creek Residential Trust** has hired **Brent Elkins** as an EMD in its Investor Engagement team, based in Boston. Elkins joins from **Avenue One**, where he was Head of Real Estate Capital Partnerships.

**Morrison** has hired **Nathalie Klein** as an ED in its Investor Solutions team, based in New York. Klein joins from **Blackstone**, where she was an SVP in its PE Investor Product Strategy team.

**Olympus Housing Capital** has hired **Andrew Brausa** as CEO, based in New York. Brausa joins from **Brookfield**, where he was an MD & Head of Homebuilder Capital.

**OMERS Infrastructure** has hired **Sara Petrov** as an MD in its DCM team, based in New York. Petrov joins from **Bank of America**, where she was an MD in its Leveraged Finance team.

**Quantum Capital** has hired **Dwight Scott** as Executive Vice Chairman, based in New York. Scott was most recently at **Blackstone**, where he was Chair of Credit & Insurance.

**Quinbrook Infrastructure Partners** has hired **Giulia Siccardo** as an MD & Head of North America, based in New York. Siccardo joins from **US Department of Energy**, where she was a Director.

**Realstar** has hired **Randy Hoffman** as CEO, based in Toronto. Hoffman joins from **Oxford Properties Group**, where he was EVP & Head of US.

**Rivage Investment** has hired **Jazib Hasan** as an MD & Head of North America, based in New York. Hasan joins from **EIG**, where he was an MD in its Energy team.

**RREAF Holdings** has hired **Ethan Blum** as an MD in its Capital Markets team, based in New York. Blum joins from **Hearthfire Holdings**, where he was a Director in its Capital Markets team.

**Shrewsbury River Capital** has hired **Steven Kuhn** as Head of Marketing & Business Development, based in New York. Kuhn joins from **Saluda Grade**, where he was an MD in its Business Development team.

**Starwood Capital Group** has hired **Jonathan Pollack** as President, based in New York. Pollack joins from **Blackstone**, where he was Global Head of Real Estate Credit.

**Texas Municipal Retirement System** has hired **John Ritter** as an MD & Head of Real Assets, based in Austin. Ritter joins from **University of California**, where he was an MD & Head of Real Assets.

**THERME Group** has hired **Kellan Florio** as CIO, based in New York. Florio joins from **VICI Properties**, where he was CIO.

**Tioga Capital** has hired **Taylor Moister** as an MD in its Real Estate Investment team, based in Atlanta. Moister joins from **Lone Star Funds**, where he was a Director in its Real Estate Investment team.

**TPG** has hired **Juan Diego Vargas** as a Partner in its Rise Climate Transition Infrastructure team, based in New York. Vargas joins from **EQT**, where he was a Partner in its Infrastructure team. The firm has also acquired **Peppertree**, headed by **Howard Mandel & Ryan Lepene**.

**UBS Asset Management** has hired **Adi Mayan** as Head of Real Estate Asset Management – US, based in Dallas. Mayan joins from **CBRE Investment Management**,

where she was Head of Logistics Asset Management.

**Westcore** has hired **Faris Mansour** as an MD & Head of Portfolio Management, based in New York. Mansour joins from **PGIM Real Estate**, where he was Head of Business Development – Americas & EMEA.

## BANKS & ADVISORY

**Barclays** has hired **Terence Neafsey** as an MD in its Energy Transition team, based in New York. Neafsey joins from **BMO Capital Markets**, where he was an MD in its Energy Transition team.

**B. Riley Securities** has hired **Eric Dobi** as an SMD in its Real Estate Investment Banking team, based in New York. Dobi joins from **Wedbush Securities**, where he was an MD in its Real Estate team.

**Cushman & Wakefield** has hired **Adam Pastor** as Vice Chair in its Industrial Investment Banking team, based in Los Angeles. Pastor joins from **Eastdil Secured**, where he was an MD in its Real Estate Investment Banking team.

**Desjardins** has hired **Richard Dansereau** as Vice President & Head of Real Estate, based in Montreal. Dansereau joins from **Woodbourne Capital Management**, where he was a SVP.

**Houlihan Lokey** has hired **Andy Hull** as an MD & Head of Midstream, based in Houston. Hull joins from **RBC**, where he was an MD in its Energy team.

**Macquarie Capital** has hired **Sean Yajnik** as an MD & Head of Digital Infrastructure, based in New York. Yajnik joins from **TD Securities**, where he was an MD in its Digital Infrastructure team.

**Newmark** has hired **Ricky Braha** as an SMD in its Debt & Structured Finance team, based in New York. Braha joins from **Madison Realty Capital**, where he was a Director in its Acquisition & Debt Origination team.

**Rothschild** has hired **Matthew Greenberger** as an MD & Head of Real Estate – North America, based in New York. Greenberger joins from **Citi**, where he was an MD & Global Head of Real Estate, Gaming & Lodging. The firm has also hired **Doug Fordyce** as an MD & Head of Energy – North America. Fordyce joins from **Lazard**, where he was an MD & Head of Houston.

**Santander** has hired **John Grause** as an MD in its Infrastructure Financial Sponsors team, based in New York. Grause joins from **Rothschild**, where he was a Director in its Infrastructure, Power & Renewables team.





## OTHERS

**AtkinsRéalis** has hired **Louis Véronneau** as COO, based in Montreal. Véronneau joins from **PSP Investments**, where he was an SMD & Global Head of Real Estate Investments.



## Wessex Partners: About Us

Insight-driven **Solutions** for Financial **Leadership**

Wessex Partners is a specialist financial services executive search boutique.

We strongly believe that executive search requires specialist consultants, not generalists. This is the ethos on which the firm is based.



97% +

Completion rate

100%

Commitment to  
delivering diversity

2015

Established

50+

Cities where we have  
delivered globally