

# 'Musical Chairs' Q2 2022





# **EUROPEAN CREDIT MOVES**

#### **BANKS**

Bank of America have made a number of hires. Rahul Bhandari has joined as Co-Head of Private Capital Markets – EMEA. Bhandari joins the firm from JP Morgan where he was Head of Private Capital Markets – EMEA. Fabian Ansorg has joined as an MD in its Leveraged Finance Capital Markets team, based in London. Ansorg joins the firm from M&G, where he was Co-Head of Leveraged Finance Research. The firm has also hired Jack Roberts as a VP in the ABS Syndicate team, based in London. Roberts joins from Lloyds Bank, where he was an AD in a similar team.

BNP Paribas has hired Sami Al-Bakri as a Director in its Loan Capital Markets & Acquisition Finance team, covering the UK, Ireland, & the Nordics, based in London. Al-Bakri joins the firm from HSBC where he was a VP in its Leveraged & Acquisition Finance team.

Citi has promoted **Theo Giatrakos** to Head of the Alternative Assets Group – EMEA, based in London. **Tobi Ali** has been appointed as Head of VC & Family Offices – EMEA, based in London. Ali previously worked as Co-Head of Loans and Leveraged Finance – EMEA.

Credit Suisse has hired Madison Pearlstein as a VP in its Financial Sponsor team. Pearlstein joins from RBC Capital Markets where she was a VP in their Leveraged Finance team.

**Deutsche Bank** has hired **Slavko Andrejevic** as an MD in its Financial Sponsor Coverage team. Andrejevic will report to **Tim Wiedelmann**, Head of Financial Sponsors, and joins from **Nomura** where he was an MD with a similar focus.

**HSBC** has promoted **Joshua Neish** to Head of Financial Sponsor Coverage, based in London. Neish previously worked as Deputy Head of Leveraged Corporates. **Borja Azpilicueta** has been promoted to Global Head of the Capital Solutions Group, based in London. Azpilicueta was previously Global Head of the Private Capital Group.

Jefferies has hired Efe Kapanci to join their Leveraged Finance unit. Kapanci joins the team from HSBC where he was an MD in the Financial Sponsor Coverage team. They have also hired Mark Collier as Head of Securitisation – EMEA, based in London. Collier joins from Citi, where he was Co-Head of ESG for Global Spread Products.

**JP Morgan** has appointed **Tom Cassin** as Global Vice-Chair of DCM. Cassin was appointed from his role as

Global Head of Investment Grade Finance. Taking over as Global Co-Head of Investment Grade Finance are Marc Baigneres and John Servidea. Baigneres was promoted from Head of Investment Grade Finance – Europe, Japan, & Australia while Servidea was an MD in the firm's DCM team. The role of Head of Investment Grade Finance – Europe will be taken over by Matthias Reschke who was Head of Investment Grade Finance – Northern Europe and Head of Leveraged Finance – Germany & Austria.

**JP Morgan** has hired **Gokul Mani** as Head of ECM Emerging Market – EMEA. Mani joins from **LSEG** where he was Head of Primary Markets – EMEA & India.

Macquarie Group has hired Susana Leith-Smith as a Senior MD in their Capital Markets Transactions, Infrastructure & Real Asset team, based in London. Leith-Smith joins from Barclays, where she was the Head of EME Leveraged Finance.

Nomura has hired Alberto Procario as an ED & Head of DCM – Italy, based in Milan. Procario joins the firm from **Scotiabank** where he was a Director in their DCM team with a special focus on SSA & FIG.

**Société Générale** has hired **Thomas Coulon** as a VP in its Leveraged & Acquisition Finance team, based in Paris. Coulon joins the firm from **Schelcher Prince Gestion** where he was a Manager in their Private Debt team.

#### **FUNDS**

Alantra has hired Alberto Pierotti as an MD in its Private Debt team, based in Madrid. Pierotti joins from Seaport Global Holdings, where he was an MD in the Credit, Distressed & Special Situations team. They also hired Jean-Philippe Lantrade, as an MD in the Private Debt team, based in Madrid. Lantrade joins from Be Spoke Capital, where he was an MD, Head of Credit – Spain. Alantra has also hired Alfonso Sousa Riobó, as a Director in its Private Debt team, based in Madrid. Riobó joins from Avenue Capital Group, where he was a Senior VP.

Apera Asset Management has hired Louis-Matthieu Heck as a Partner, based in Paris. Heck was previously at H.I.G WhiteHorse as Head of Direct Lending – France.

Blackstone Credit have made a number of hires. Andra-Cezara Olaru has joined as an Associate in the Capital Markets team, based in London. Olaru was previously an ED at Goldman Sachs. Florent Trichet has been hired as an MD, based in Paris. Trichet joins the firm from BlackRock where he was Head of Private Debt – France. They have also hired Mark Glengarry as a Senior MD & Head of APAC, based in Sydney.



Glengarry joins the firm from **Anchorage Capital** where he was an MD with a similar focus.

**CBRE** has hired **Mads Romild** as a Director of Debt & Structured Finance – Denmark in its Capital Markets team, based in Copenhagen. Romild will report to **Christian Bro Jansen**, Senior Director and Head of Capital Markets – Denmark, and joins the firm from **Scope Investment** where he was a Senior Portfolio Manager.

Cheyne Capital has hired Emmanuel Mouchoux as an Investment Professional in the Strategic Value Credit team. Mouchoux will be based in London and report to Anthony Robertson. Mouchoux previously worked at The Carlyle Group where he held a similar role. They have also hired Markus Hunold as a Partner & Senior Portfolio Manager in Hybrid Credit, based in London. Hunold joins from Nebula Capital Partners where he was Founder & MD.

Fidelity has hired Raphael Charon as Head of Direct Lending Origination, based in London. Charon joins from Bank of Ireland, where he was Deputy Global Head of Leveraged Acquisition Finance & CEO – France. The firm has also hired Marc Preiser as a Portfolio Manager in the Direct Lending team, based in London. Preiser joins from Apollo Global Management, where he was an MD, Head of European Private Credit.

Fidelity also hired Pierluigi Volini as Head of Credit & Performance Management, based in London. Volini joins from Credit Suisse, where he was the Head of European Special Situations Desk Strategy. Additional hires include, Tim Johnston as an MD in the Direct Lending team, based in London. Johnstone joins from Beechbrook Capital, where he was a Partner in the

Direct Lending Transactions team. The team has also hired **Ben Forman** as a Director in the Direct Lending team, based in London. Forman joins from **Mizuho**, where he was a Director in the International Acquisition Finance team. **Mikko Iso-Kulmala** has been hired as an Investment Director in the Private Credit team, based in London. Iso-Kulmala joins from **Barings**, where he was an MD in the Fixed Income team.

**FIRSTavenue** has promoted **Nick Chronias** to Global Head of the Capital Solutions Group, based in London. Chronias was previously Co-Head of Private Placements.

**Goldman Sachs** has hired **Ojas Agarwal** as an Associate in its Private Credit Group, based in London. Agarwal joins the firm from **H.I.G. Capital** where he was a Senior Associate in the firm's **WhiteHorse** team.

**Hg** has hired **Chelsea Lau** as a Principal in the Capital Markets team, based in London. Lau joins from **Apollo Global Management**, where she was a Principal in the Credit team.

ICG has hired Nicolas Kogevinas as an MD in the Direct Lending team, based in London. Kogevinas joins from Citi, where he was a Director in the Leveraged Finance team. They also hired Benjamin Zuelch as an MD, Head of Direct Lending – Germany. Zuelch joins from Hayfin Capital Management, where he was an MD in the Private Credit Investment team.

Morgan Stanley has hired Jean-Charles Deudon and Timothée Delisle as VPs in their European Private Credit team. Both join from Alcentra where they held similar roles. Tom Cresswell joins the firm as Chief



Operating Officer for European Private Credit, based in London. Cresswell joins from **Alcentra** where he was an MD & Head of Direct Lending Operations.

Pemberton Asset Management has hired Adrian Grammerstorf as an ED in the Origination DACH team, based in Munich. Grammerstorf joins from Allianz, where he was a Director in the Private Debt team. The firm has also hired Guillaume Goarin as an AD in their Private Debt team, based in Paris. Goarin joins from ING where he was a VP in its Leveraged Finance team.

Permira have made a number of hires. Ian Jackson has joined as Head of Permira Strategic Opportunities, based in London. Jackson joins from The Carlyle Group where he was an MD and Head of Carlyle Strategic Partners. Kenneth Waterston and Florian Pyttel have joined as ADs based in London. Waterston joins from ICG, whilst Pyttel joins from Jefferies where he was a VP in their Leveraged Finance team.

**Pricoa Private Capital** has hired **Elise Moulinier** as a Principal in their Direct Lending team, based in Paris. Moulinier joins from **Allianz** where she was a Director in the Private Debt team.

Oscar von Reis founded ROYC Group, based in London. Von Reis left **The Blackstone Group** where he was in the Tactical Opportunities (Special Situations) team.

## **ADVISORY**

**DC Advisory** has hired **Ed Kulik** as a Director in its restructuring team, based in London. Kulik joins from **PJT Partners** where he was a VP in its Restructuring & Special Situations team.

KPMG have made a number of hires for their Special Situations & Turnaround team including Paul Richards as an MD, based in London. Richards joins the firm from Alvarez & Marsal where he was a Senior Director in its Company Side Restructuring team. Chris Coley is joining the Deal Advisory team as a Partner, Coley comes from Kroll where he was an MD in its Restructuring team. Brian Horn joins as a Partner, Horn was previously at Alix Partners where he was an MD in its Restructuring team. All will report to David Fletcher, who is a Partner in the firm's Deal Advisory team.

**Lincoln** has hired **Sophie Pollitt** as a VP in its Debt Advisory team, based in London. Pollitt joins the firm from **KPMG**, where she was an AD, with a similar focus.

**PwC** has promoted **Richard Siddall** to Head of Debt & Capital Advisory, based in Leeds.

William Blair has hired Shane Dulabdas as a Director

in its Debt Advisory team, based in London. Dulabdas joins the firm from **Houlihan Lokey** where he was a Director with a similar focus.

## **EUROPEAN INVESTMENT BANKING MOVES**

#### **BANKS**

Bank of America has hired Bob Douglas as Co-Head of Consumer & Retail IB – EMEA. Douglas joins the firm from Deutsche Bank where he was an MD in the Consumer & Retail Finance – EMEA team. Alexander Lotz has joined as a VP in its Global Corporate & Investment Banking team – Austria & Germany, based in Frankfurt. Lotz joins the team from Lazard where he was a VP in M&A – Austria & Germany.

Barclays has made a number of hires. Ed Skilton has been named Global Co-Head of Insurance within the bank's FIG Group and Head of FIG – UK. Skilton reports to Enrique Piñel, Head of FIG – EMEA, and joins from Nomura where he was an MD & Head of FIG – EMEA. The firm has also hired Alexis De Rosnay as Chairman of Healthcare Investment Banking, based in London. De Rosnay was previously Vice Chairman at Oddo BHF. Jeff Ammerman has been hired as Global Head of Specialty Pharmaceuticals Investment Banking, based in San Francisco. Ammerman was previously at Piper Sandler Cos. as Global Head of Specialty Pharma.

**BNP Paribas** has hired **Sydney Chaillon** as an MD in its Sponsor Coverage team, based in London. Chaillon joins the firm from **RBC** where he was an MD with a similar focus.

Citi has hired Kabir Chhatwani as an MD in its TMT team, based in Frankfurt. Chhatwani joins the firm from Barclays where he was an MD with a similar focus. The bank has also hired Patrick Frowein as Vice-Chair of Banking, Capital Markets & Advisory – EMEA, based in London. Frowein will report to Nacho Gutiérrez-Orrantia, Head of Banking, Capital Markets & Advisory – EMEA, and joins the firm from Deutsche Bank, where he was the Global Chair of IB & Advisory. Vassilios Maroulis has been appointed as Global Head of Shipping, based in London. Maroulis was appointed from his role as Head of Shipping – EMEA. The firm has also promoted Alexander Stiris to Head of Commercial Banking – EMEA. Stiris was previously Co-Head of Capital Markets & Advisory – Nordics.

Credit Suisse has made several hires including Francesca McDonagh as Group CEO, McDonagh joins the firm from Bank of Ireland where she was CEO. Nacho Moreno joins as Head of Investment Banking & Capital Markets – Spain & Portugal, based in Madrid. Moreno will report to Jen Haas and Giuseppe



**Monarchi,** Moreno joins from **Barclays** where he was Head of Investment Banking – Spain.

Credit Suisse has hired Jasper Reiser as an MD. Reiser joins from BNP Paribas where he was Head of Private Placements – EMEA. Dimitri Reading-Picopoulos has joined as an MD, based in London. Reading-Picopoulos joins from JP Morgan where he was an MD and Head of Metal & Mining – EMEA. Both will report to Jonathan Grundy and Antonia Rowan, Co-Heads of Investment Banking and Corporate Broking – UK.

**Deutsche Bank** has promoted **Marco Campo** to MD, Co-Head of FIG Italy, alongside **Alessandro Vangelisti**. Campo is based in London and Vangelisti is based in Milan.

**Deutsche Bank** has also promoted **Paolo Maestri** to Coordination of Origination & Advisory, based in Milan. Paolo will assume this role alongside his previous role as Head of the Corporate Bank Division – Italy.

**HSBC** have moved **James Horsburgh** into a new role as Global Head of the Private Capital Group, based in London. Horsburgh was previously an MD in the Advisory & IB Coverage team.

Jefferies has hired Richard Gostling as Chairman of Business Services – EMEA, based in London. Gostling was formerly at Morgan Stanley where he was Head of Business Services – EMEA. The bank has also hired Gavriel Lambert as Head of Consumer and Retail, based in London. Lambert joins the team from Barclays where he was the Head of Consumer and Retail Investment – EMEA.

Jefferies has also promoted Luca Erpici to Joint Head of European ECM, based in London. Erpici was previously MD & Head of European Equity Syndicate. Erpici has been promoted alongside Oliver Diehl, based in Frankfurt. Oliver Berwin will assume the role of Head of European Equity Syndicate.

JP Morgan has hired Chetan Singh as Co-Head of FIG – EMEA. Singh will report to Laurent Nevi, Global

Head of FIG, and joins from **Aviva** where he was an MD in the Annuities & Equity release team. JP Morgan has promoted **Nicolas Skaff** to Head of Private Capital Markets – EMEA, based in London. Skaff was previously Head of ECM Emerging Markets – EMEA. **David Krap** joins in its consumer and retail sector, based in London. Krap joins from **Credit Suisse** where he was an MD & Head of TMT M&A – EMEA.

Morgan Stanley has hired Tammo Buennemeyer as an MD in its Technology team, based in Frankfurt. Buennemeyer joins the firm from **Deutsche Bank**, where he was an MD with a similar focus.

**RBC Capital Markets** has hired **Giuseppe Chiusa** as an MD & Head of European Business Services Investment Banking, based in London. Chiusa joins the firm from **UBS**, where he was an ED with a similar focus.

UBS has made several hires. Josiane Fanguinovény and Viv Sedov have joined its ESG advisory team, based in London. Fanguinovény joins the firm from Sustainalytics, where she was a Director in Stewardship Services and Sedov joins from EY-Parthenon. UBS has also hired Manuel Esteve as Head of ECM – EMEA. Esteve will be based in London and report to Gareth McCartney. Esteve joins from Barclays where he held a similar role.

**UniCredit** has hired **Nezahat Gultekin** as Head of Advisory, based in London. Gultekin joins the firm from **Nomura,** where she was an MD & Head of Technology – EMEA.

### **ADVISORY**

Alantra has hired JP McGrath as Head of FIG - UK, based in London. McGrath joins the bank from **Perella Weinberg Partners** where he was an MD with a similar focus.

**Arma Partners** has hired **Ilgit Beygo** as an MD in its M&A team with a focus on Software & FinTech, based in London. Beygo joins the firm from **Roland Berger** where he was a Principal with a similar focus.



Lazard have hired Marcus Schenck as Head of DACH and a member of its Global Management Committee. He will focus on Financial Advisory, based in Munich. Schenck joins the firm from Perella Weinberg Partners where he was a Partner.

Perella Weinberg Partners has hired Laura Klaassen as Head of Equity Private Placements, based in London. Klaassen joins the firm from **Barclays** where she held a similar role.

**PJT Partners** has hired **Benedict van Hovell tot Westerflier** as a Senior Associate in its Private Equity Advisory team, based in London. Westerflier joins from **Greenhill & Co**, where he was a Senior Associate in the Private Equity Advisory team.

William Blair has made a number of hires. Eric Sanschagrin joins as an MD in its Technology team with Daniel Fiegenschuh as well as a Director. Both are based in London and join the firm from EY where they were Partner and Associate Partner respectively in the Tech Transaction Advisory team. Manuel Sammut has joined as an MD in its Tech-Enabled Services team, based in London. Sammut joins the firm from KPMG, where he was a Partner, Head of Business & Tech-Enabled Services M&A.

William Blair has also hired Alex Murrill as an MD covering Specialty Distribution, Commercial Services & Industrials, based in London. Murrill joins the firm from Baird where he was a Director in the Global Industrial Investment Banking team.

## **OTHER**

**Smiths Group** has hired **Clare Scherrer** as Chief Financial Officer, based in London. Scherrer joins the firm from **Goldman Sachs**, where she was Global Co-Head of Industrials.

**Tiko** has hired **Andrea Baielli** as CFO, based in London. Baielli joins the firm from **JP Morgan** where he was an ED with a focus on M&A SPAC – EMEA.

## **EUROPEAN PRIVATE EQUITY MOVES**

**3i Group** has hired **Nicolas Hinse** as an AD, based in London. Hinse joins from **TowerBrook Capital Partners** where he was an Associate. They have also hired **William Bourne** as a Senior Associate in the Private Equity team, based in London. Bourne joins from **Barclays** where he was a VP in the Leveraged Finance team.

**3i Group** has also hired **Nicolas Guillaume** as an Analyst in its European Private Equity team, based in Paris. Guillaume joins from **Canaccord Genuity** where he was an M&A Analyst. The firm has also hired **Felix Bartsch** as a Senior Associate in the Private Equity team, based in Frankfurt. Bartsch was previously Head of M&A at **Formal D Group**.

AnaCap has hired James Farrell as an Investment Associate based in London. Farrell was previously at Equipped Analytical Intelligence as a Senior Analyst.

Apax Partners has made a number of hires. Marco Conte has joined as Head of Italy, based in Milan. Conte was previously a Principal at Trilantic Europe. Leo Stadler has been hired as an Associate, based in London. Stadler was previously an Investment Banking Analyst at Morgan Stanley. The firm has also hired Baudoin Delcampe as a Senior Associate, based in Paris. Delcampe was previously at Leah.

**Astorg** has hired **Jean Raby** as a Partner in its Business Development team. Raby joins the firm from **Natixis** where he was CEO & Head of Asset and Wealth Management.

**Atomico** has hired **Chirag Modi** as a VP focusing on Growth Stage Investments, based in London. Modi joins the firm from **Lakestar** where he was a Senior Investment Associate.

**Aukera Energy** has hired **Simon Robinson** as Head of Investments. Robinson joins the firm from **Red Rock Power** where he was Chief Investment Officer.

BlackRock has hired Charlotte Månsson as Head of Sustainability – Nordics, based in Copenhagen. Månsson joins the firm from Sustainalytics where she was an SVP & Head of ESG Product Strategy. David Hickey also joins as Head of Sustainability – UK, based in Edinburgh. He joins the firm from Lothian Pension Fund where he was a Responsible Investment Lead. In addition, Julie Ansidei was appointed as Head of Sustainability – France, based in Paris. This is in addition to her role as Head of External Engagement – EMEA. All will report to Ewa Jackson, Head of Sustainable Client Solutions – EMEA, based in London.

Campbell Lutyens has hired Edouard Chu as an SVP in its GP Capital Advisory practice with a focus on M&A, based in London. Chu joins the firm from Bank of America where he was a VP in its FIG team with a focus on M&A. Allone Taieb joins as a VP in its GP Capital Advisory team with a focus on M&A, based in London. Taieb joins the firm from Spencer House Partners where he was an Associate in Asset & Wealth Management team with a focus on M&A.

**CBPE Capital** has hired **Thomas McDonnell** as an Investment Director, based in London. McDonnell joins from **Business Growth Fund**, where he was an Investor.

**CCLA** has hired **Sam Pennefather** as Head of Strategic Partnerships, based in London. Pennefather joins the firm from **Jupiter Asset Management** where he was a Director, Head of Key Accounts & Strategic Partnerships.

**Cubico Sustainable Investments** has hired **Alex Papastefanakis** as a VP, based in London. Papastefanakis joins the firm from **Atrato Group** where he was an AD.

CVC Capital Partners has hired Marco Bartholdy as a Manager in its ESG team, based in London. Bartholdy joins the firm from EY where he was a Manager with a similar focus.

**Dalmore Capital** has hired **Vanessa Warnock** as a Director in its ESG team, based in London. Warnock joins the firm from **Globeleq** where she was a Manager with a similar focus.

**GHO Capital Partners** has hired **Cédric Degryse** as a Senior Associate, based in London. Degryse joins the firm from **Jefferies** where he was a VP in the M&A team.

**Greencoat Capital** has hired **Duncan Hale** in its Private Markets team, based in London. Hale joins the firm from **Willis Towers Watson** where he was a Portfolio Manager in its Secure Income Fund.

**Hg** has hired **James Charles-Nwufoh** as an Investment Professional, based in London. Charles-Nwufoh joins the firm from **Citi** where he was an Associate.

**IK Investment Partners** has hired **Jean-Maxime Bourdin** as an AD in its Investment team, based in Paris. Bourdin joins from **KKR** where he was an Associate working in the Private Equity team.

**Inflexion** has hired **Jonathan Battye** as an AD in the Value Acceleration team. Battye joins from **Oliver Wyman** where he held a similar role.

Intermediate Capital Group has hired Mark Piasecki as an MD in their Mid-Market Fund. Piasecki joins the firm from **OneStock** where he was a Non-Executive Director.

Investindustrial has hired Sergei Petunov as an Investment Professional, based in London. Petunov joins from Blackstone where he was a Senior Associate. The firm has also hired Merwan Bezzour Danjou as an Investment Professional, based in Paris. Danjou joins from JP Morgan where he was an Associate in the Diversified Industrials team.

Investindustrial has also hired Lorenzo Bollani as an Investment Professional, based in London. Bollani joins from Peninsula Capital Advisors where he held



a similar role. Martino Gobbih has been hired as a Senior Partner in the Growth team, based in London. Gobbi joins from Charterhouse Capital Partners where he was a Partner. Claudio La Rosa has been hired as an Investment Professional, based in London. La Rosa joins from VGO Capital Partners where he was an Investment Principal.

Christos Lavidas and Jean-Christophe Napoléon Bonaparte have co-founded Leon Capital, based in London. Lavidas joins as a Managing Partner coming from Elliott Advisors where he was an Investment Professional in its Private Equity team. Bonaparte also joins as a Managing Partner coming from Blackstone where he was a Principal in its European Private Equity Investments team. The firm has hired Michael Youtsos as a Partner, joining from McKinsey where he was a Partner & Co-Lead of Sustainable Investing — Europe, with a focus on private equity.

Montagu has hired Timothy Cochrane as a Director & Head of the Full Potential Partners, based in London. Cochrane joins from Bain & Company where he was a Senior Partner in the Private Equity team. The firm has also hired Louise Denning as CFO, based in London. Denning joins from C. Hoare & Co where she held a similar role.

Nordic Capital has hired Max Cantor as a Director, based in Copenhagen. Cantor joins from Solix where he was an AD. Andrew Murdoch has been hired as an Investment Manager, based in London. Murdoch joins from JP Morgan where he was an Associate in the FIG team. The firm has also hired Mark Stubbs as an Investment Manager, based in London. Stubbs joins from PJT Partners where he was a VP in the Healthcare team.

OMERS Private Equity has hired Daniel Teutsch as an AD focusing on Origination & Investment Management – UK, based in London. Teutsch joins the team from Charterhouse Capital Partners where he was an Investment Manager.

**PAI Partners** has hired **Emil Zawadzki** as an Investment Officer, based in Munich. Zawadzki joins from **Deutsche Beteiligungs AG** where he held a similar role.

Palatine has hired Danielle Garland as an Investment Director, based in London. Garland joins from Mobeus Equity Partners where she was an Investment Manager.

Permira has hired Simon Segars as a Senior Advisor in its Global Technology team. Segars joins the team from Arm where he was CEO. The firm has also hired Elina Sertti as an Investment Professional focusing on Healthcare, based in London. Sertti was previously at JP Morgan as an IB Analyst.

**Pictet Group** has hired **Pedro González Grau** as Head of Wealth Management – Iberia & CEO – Spain, based in Madrid. Grau will report to **Sven Holstenson**, Head of Wealth Management – Europe, and joins the firm from **MoraBanc** where he was Chairman.

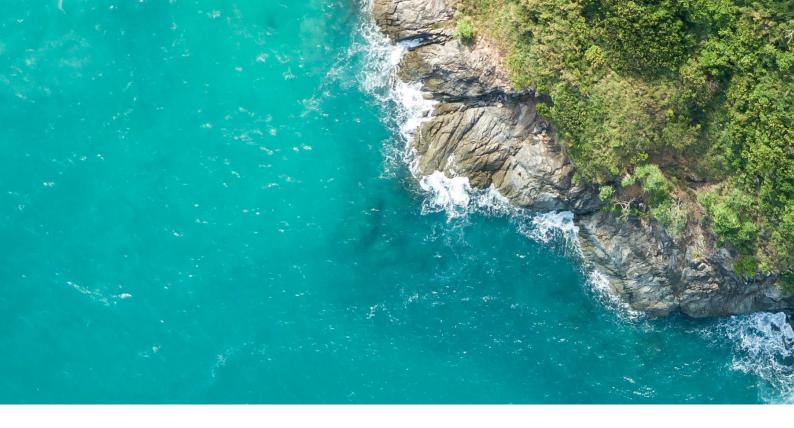
**RGREEN Invest** has hired **Jacques Çikurel** as an Investment Director, based in Paris. Çikurel joins the firm from **IFC** where he was an Investment Officer.

**Searchlight Capital** has hired **Kurt Rive** as a Principal, based in London. Rive joins the team from **Metric Capital Partners** where he held a similar role.

**Silverfleet Capital** has hired **Agne Raulinaitiene** as a Director of Finance, based in London. Raulinaitiene joins the firm from **Headway Capital Partners** where she was a Fund Controller.

**Sovereign Capital** has hired **Luke Parvin** as an Investment Manager in its Business & Technology services team. Parvin joins the team from **Alantra** where he was a VP in its Technology M&A team.





**TDR Capital** has made a number of hires, including **Francesca Zambrini** as an Investment Professional. Zambrini joins the firm from **Triton Partners** where she was a VP in its Distressed Debt Investments team. The firm has also hired **Linda Zhang** as a Director, based in London. Zhang joins the firm from **Lone Star Funds** where she was an Investment Director.

**Tenzing** has hired **Carl Lavin** to join the Investments team in the Education & Training sector. Lavin joins the firm from **The Carlyle Group** where he was an MD in its Technology team.

TowerBrook Capital Partners has hired Chercher Yang as an MD in its Investment team with a focus on Financial Services, based in London. Yang joins the firm from Resolution Life Group where she was Head of M&A.

**Triton Partners** has hired **Jakob Rikwide** as an Investment Advisory Professional, based in Stockholm. Rikwide joins the firm from **SKAGEN Funds** where he was an Analyst in its Global Equities team.

VKR Holding has hired Jacob Bille Krogh as Head of Alternative Investments, based in Copenhagen. Krogh joins the firm from PFA where he was a Principal in the Alternative Investments team.

Volpi Capital has hired Ignacio de Lera as an Investment Professional in its Investment team with a focus on Software & Tech-Enabled services, based in London. De Lera joins the firm from HGGC where he was an Associate in their Private Equity team with a similar focus. The firm has also hired Scott Fairlie as an Investment Professional with a focus on Tech-Enabled Services, based in London. Fairlie joins the firm from Synova where he was a Director in its Technology Investments team.

## **REAL ASSETS**

Abu Dhabi Investment Authority has hired Gianluca Minella as Portfolio Manager in its Infrastructure team. Minella joins the firm from DWS Group where he was Head of Infrastructure Research & Strategy with a focus on Alternative Investments. Juan Camargo also joins as Senior Portfolio Manager in its Infrastructure team, based in Abu Dhabi. Previously, Camargo was an MD at OMERS Infrastructure covering Infrastructure Asset Management. The firm has also hired Paolo Fedele as an Associate in its Private Equity – EMEA team. Fedele joins the firm from Deutsche Bank where he was Associate in its FIG team.

Amber Infrastructure has hired Matthew Dooley as an Investment Director, based in London. Dooley joins the firm from Rubicon Capital Advisors where he was a Senior Associate covering Energy, Infrastructure & Utilities. Dorin-Alexandru Badea has also joined as a Senior Investment Director, based in Bucharest. Badea joins the firm from EximBank where he was an ED & Head of Capital Markets.

Andera Partners has hired Charlotte Virally as an Investment Director in its Energy Transition Infrastructure team, based in London. Virally joins the firm from Groupe Caisse de Dépôts where she was an Investment Director & Head of Renewables Investment.

**Apollo** has hired **Adam Petrie** as a Partner in its Infrastructure team, based in London. Petrie joins the firm from **AMP Capital** where he was a Partner with a similar focus.

Aquilla Capital has hired Ingmar Helmke as Head of Clean Energy & Innovation – DACH, based in Hamburg. Helmke joins the firm from Green Investment Group where he was an SVP.

Arcus Infrastructure Partners has hired Andrew Copeland as an Associate Investment Director, based in London. Copeland joins the firm from PwC where he was a Manager in its Corporate Finance & Infrastructure M&A teams.

Ardian has made several hires. William Briggs has joined as an MD in its Infrastructure team, based in London. Briggs joins the firm from Perella Weinberg Partners where he was an ED in its Telecom Infrastructure team. The firm has also hired Amor Boufath as a Director in its Asset Management team, based in London. Boufath joins the firm from Arup where he was a Senior Consultant. Jeremy Haddak joins the team as a Director in its Infrastructure team, based in Paris. Haddak joins from Morgan Stanley where he was an ED with a similar focus.

Basalt Infrastructure Partners has hired Monica de Mestria as a Senior Associate in its Investments team, based in London. De Mestria joins the firm from John Laing where she was an Investment Associate in its Energy & Infrastructure team.

Lorna Brown has become founding CEO of **Birchwood Real Estate Capital**, based in London. Brown previously worked at **Delancey** in the Capital Markets team.

**Castleforge** has promoted **Adam MacLeod** to Partner in Real Estate Investment, based in London. MacLeod was previously an MD.

**CBRE Investment Management** has hired **Steven Storrs** as Head of Portfolio Management – Indirect

Real Estate, based in London. Storrs joins from **RBC** where he was Director & Head of US & Australia Portfolio Management.

**CDPQ** has hired **Thibault Sauvage** as a Director in its Infrastructure Debt team, based in London. Sauvage joins the firm from **UBS Asset Management** where he was a Director with a similar focus.

Copenhagen Infrastructure Partners (CIP) has hired Thomas Kønig as a Partner, with a focus on Renewables, based in London. Kønig joins the firm from Goldman Sachs where he was an MD & Head of Asset Management – Nordics.

**CPP Investments** has hired **Mariana Bello Morais** as a Senior Associate in its Infrastructure team, based in London. Morais joins the firm from **Citigroup** where she was a Senior Associate in its Power & Utilities team.

**Cromwell Property Group** has hired **Andrew Creighton** as Head of Investment Management – Europe, based in London. Creighton joins from **abrdn** where he held a similar role.

**Deep Energy Capital** has hired **Helen Marie Downie** as a Partner in its Renewables team, based in London. Downie joins the firm from **Foresight Group** where she was an Investment Director in its Infrastructure team.

**Delancey** has hired **Martin Farinola** as Head of Real Estate Debt Strategies, based in London. Farinola joins from **Brookfield Asset Management** where he was in the European Real Estate Debt team.





**EQT Group** has hired **Mina Karagyozova** as a Director, based in Milan. Karagyozova joins the firm from **GIP** where she was a VP. The firm has also hired **Christina Drews** as COO, based in London. Drews joins the firm from **Helios Investment Partners** where she was COO. **Beth Ambrose** joins the team as Director of Sustainability Innovation, based in London. Ambrose joins the firm from **JLL** where she was a Director in its Sustainability Consulting team.

**Eurazeo** has hired **Alexis Ludwig** as a Principal in its Infrastructure team, based in Paris. Ludwig joins the team from **Rothschild** where he was an AD in its Power, Infrastructure & M&A team.

Europa Capital has hired Robert Varandas as Head of Business Development – EMEA, based in London. Varandas joins from COS Capital where he was MD & Head of Europe. They also hired Russell Chaplin as Chief Investment Officer, based in London. Chaplin joins from Intrinsic Value Real Estate Advisers where he was CEO.

**EXA Infrastructure** has hired **Joao Garcia** in its Strategy & M&A team, based in London. Garcia joins the firm from **Arcus Infrastructure Partners** where he was an Associate Investment Director.

**Fiera Real Estate** has promoted **Charles Allen** to Head of UK Real Estate, based in London. Allen was previously Head of Transactions – UK.

**GIP** has hired **Kyle Graham** as a VP, based in London. Graham joins the firm from **Credit Suisse** where he was a VP in its M&A team – EMEA.

Glennmont Partners has hired Ali Dongula as an Investment Manager, in its Renewables team based in London. Dongula joins the firm from Green Investment Group where he was a Principal Investment Associate with a similar focus.

Goldman Sachs Asset Management has hired Faustine Heckmann as an ED in its Infrastructure team, based in London. Heckmann joins the firm from DWS Group where she was an Investment Manager with a similar focus.

**Hibernia REIT** has promoted **Tom Edwards-Moss** to CEO, based in Dublin. Edwards-Moss was previously CEO

**ICG** has hired **Alex Dewey** as an MD in the Marketing & Client Relations – UK & Europe team, based in London. Dewey joins from **CBRE** where he was a Senior Director in the Equity Placement team.

Igneo Infrastructure Partners has hired Emmanuel

**Vivant** as an MD, based in London. Vivant joins the firm from **SAUR** where he was CEO.

**InfraRed Capital Partners** has hired **Joao Ferreira Neves** as an Investment Director in its Infrastructure team, based in London. Ferreira Neves joins the firm from **Capital Real Estate and Infrastructure** where he was an AD & Head of Transaction Advisory Services.

**M&G** has hired **Victoria Van Blanken** as an AD, in its Real Estate Assets team, based in Frankfurt. Van Blanken joins the team from **BNP Paribas** where she was Property Manager in its Real Estate team.

Macquarie Asset Management has hired Gabriele Duesberg as an MD in its Infrastructure team with a focus on Environmental & Energy Transition, based in London. Duesberg joins the firm from JP Morgan where she was an MD in its Power & Utilities team.

MARK has hired Michelle Doran as an MD & Head of Investor Relations, based in London. Doran joins from Tishman Speyer where she was an MD in the ECM team.

**Nordic Investment Opportunities** has hired **Ulla Agesen** as an MD & Head of Infrastructure, based in Copenhagen. Agesen joins the firm from **Nykredit** where she was Head of Alternative Investments.

**Nuveen Real Estate** has hired **Farrah Brown** as Head of DCM – EU & APAC, based in London. Brown joins from **Knight Frank Capital Advisory** where she was a Partner.

Primonial REIM has made several hires. Alex Tilson joins as an MD in the International Business Development team, based in London. Tilson previously worked at Threadmark where he was a Senior VP. They also hired Michael Klauke-Werner as Head of Institutional Sales — DACH, based in Frankfurt. Klauke-Werner joins from 1stein Capital where he was an Executive Partner. Gregor Böhme joins as a Sales Manager, based in Frankfurt. All will report to Stéphane Marguier, Head of International Business Development.

Primonial REIM has also hired **Patrick Schlump** as Head of Business Development, based in Frankfurt. Schlump joins from **Swiss Life Asset Managers** where he was a Director in the Product & Lifecycle Management team. Schlump will report to Stéphane Marguier and **Peter Finkbeiner**, CEO of Primonial REIM Germany.

**PSP Investments** has hired **Feriel Fegehoul** as a Senior Director, based in London. Fegehoul joins the firm from **Arcus Infrastructure Partners** where she was a Senior Investment Director.



**Q-Energy** has hired **Patrick Vera** as a Technical Director with a focus on Renewable Energy. Vera joins the firm from **Gore Street Capital** where he was a Technical Manager with a similar focus.

**QIC** has hired **Sheun Yeow Cheng** in its Infrastructure Investments team, based in London. Cheng joins the firm from **RBC Capital Markets** where he was working in a similar focus.

Schroders has made several hires, all based in London. Mike Birch has joined as Lead Investment Manager, Robert Game as a Portfolio Manager, Louise Strandring-Smith as an Investment Manager and Sunny Vaghela as an Analyst. They all join from Europa Capital where they were in the Real Estate Debt team.

The Carlyle Group has hired Avik Dey as Co-Head of Carlyle International Energy Partners. Dey joins the firm from NOVA Chemicals where he was an SVP, Chief Financial Officer & Chief Transformation Officer.

**UBS** has hired **Andrew Morris** as Head of Infrastructure Equity, based in London. Morris joins the firm from **CPP Investments** where he was an MD with a similar focus. The firm has also hired **José Carlos Iráculis** as an AD in its Infrastructure Investing team, based in London. Iráculis joins from **Mercer** where he was a Senior Investment Analyst.

Wessex Partners is a specialist financial services executive search boutique.

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