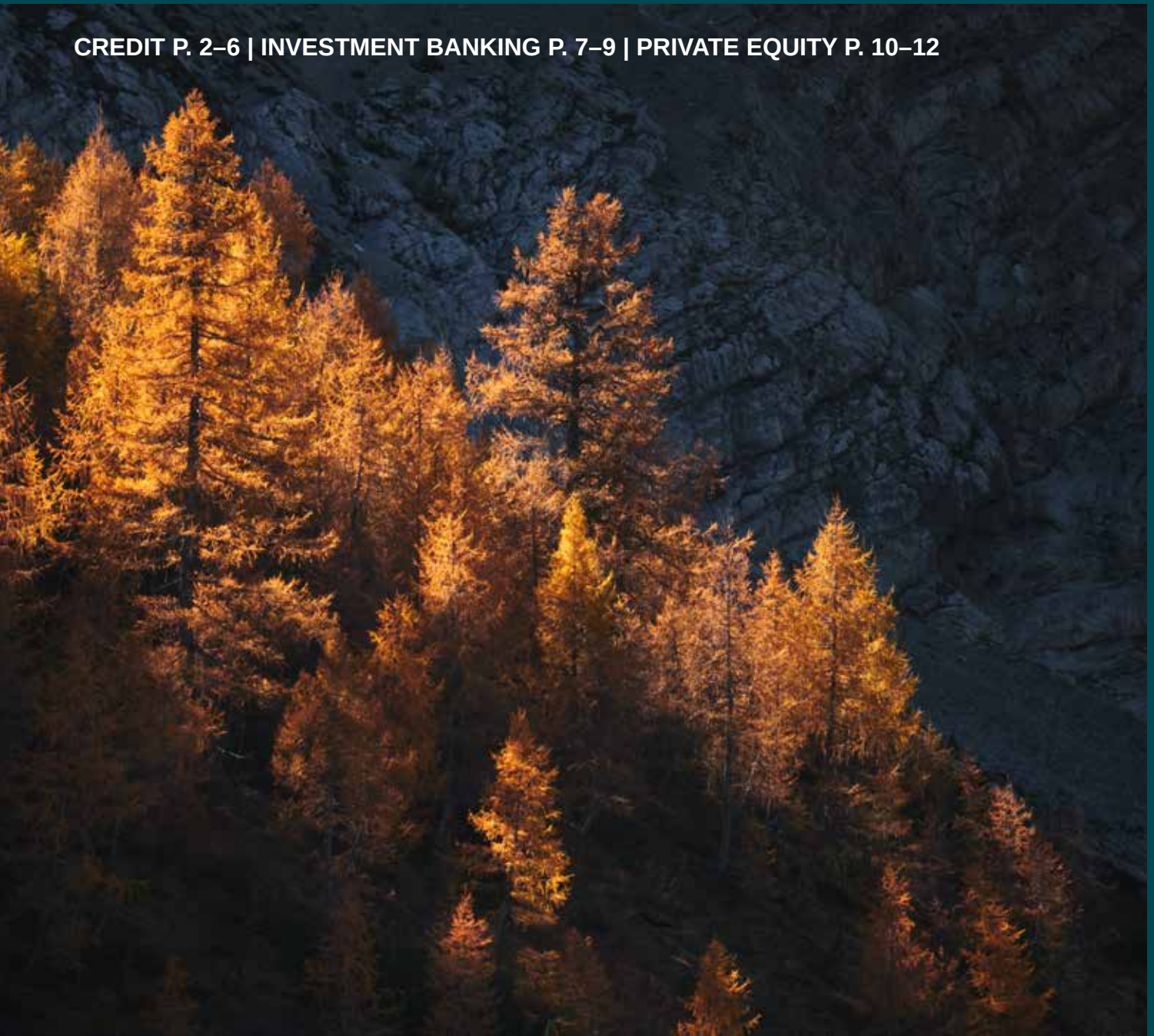


'Musical Chairs'

Q3 2020

CREDIT P. 2-6 | INVESTMENT BANKING P. 7-9 | PRIVATE EQUITY P. 10-12



EUROPEAN CREDIT MOVES

CREDIT: BANKS

Banca IMI has hired **Yaliney Ramanan** to work in its Loan Syndication team, based in London. Ramanan joins from **Commerzbank** where she was an AVP in its Capital Markets team.

Caroline Kim, an MD in **Bank of America's** Leveraged Finance team, has moved internally into a Restructuring role.

Sanat Babu has re-joined **Bank of America's** Leveraged Finance team. Babu left the team in 2019 to work in **Marlborough Partners'** Debt Advisory team.

Barclays has hired **Alexandru Hristea** as a VP in its Leveraged Finance team. Hristea joins from **Nordic Capital** where he was latterly an Investment Manager in its Capital Markets team. Prior to Nordic Capital, Hristea was an Associate in Morgan Stanley's Leveraged Finance team.

BNP Paribas has hired **Philip Hertlein** as a senior member of its Frankfurt based Public Sector DCM team. Hertlein joins from **LBBW** where he was latterly Head of SSA Origination & Syndication.

Citi has appointed **Philip Brown** and **Sanaa Mehra** to its newly formed Global Sustainable Debt Capital Markets unit. Brown and Mehra will be based in London. The team consists of a number of Product Specialists spread between London, New York and Hong Kong. Brown will head the team; he previously led Citi's Sustainable DCM efforts and will retain his position as an MD and Head of Public Sector DCM. Mehra is a VP and will be the dedicated Product Specialist for Sustainable DCM – EMEA.

Citi has also named **Luca Sabbatini** and **Cristina Paviglianiti** as Co-Heads of Markets – Italy. They will report to **Christian Spieler**, a Board Member for Citi Global Markets Europe, **Leopoldo Attolico**, Country Officer for Italy and to **Fabio Lisanti**, Head of Markets – Western Europe.

Citi has hired **Florent Chagnard** as Head of CLO Syndication – Europe. He will be based in the London office. Previously, Chagnard spent ten years at **Credit Suisse**, where he was most recently an MD focusing on CLO Syndication – EMEA.

Goldman Sachs has promoted **Christina Minnis**, **Michael Marsh**, **Simone Verri** and **Eric Jordan**. Minnis and Marsh take on the roles of Co-Heads of Global Credit Finance and will be based in New York

and London, respectively. **Verri** and **Jordan** have been named Co-Heads of Global Investment Grade Capital Markets and Risk Management, based in London and New York respectively.

Hugh Carter, Head of Credit Syndicate and Deputy Head of Global Syndicate, retired from **Commerzbank** on September 18th. Carter was previously Head of Fixed Income Syndicate at **Dresdner Kleinwort Wasserstein**. A replacement is yet to be named.

Credit Suisse has made several senior promotions in its Global Leveraged Finance team. The bank has appointed **Jeb Slowik** and **Nishan Srinivasan** as Global Co-Heads of Leveraged Finance Origination & Restructuring. They will report to **Jeff Cohen**, who was most recently Head of Credit Products, and is now Head of Leveraged Acquisition Finance. Slowik will be based in New York and Srinivasan, previously Co-Head of Debt Capital Markets Solutions, will be based in London. The bank has also promoted **Matt DeFusco** to Head of Leveraged Finance Origination & Restructuring for the Americas and **Fabien Antignac** to Head of Leveraged Finance for Europe, based in Madrid. DeFusco will report to Jeb Slowik and have a particular focus on client coverage in the Technology and Software sectors, and Antignac is understood to be reporting into **Phil Tamplin**, Co-Head of Leveraged Finance Capital Markets – EMEA. Antignac's previous role at Credit Suisse was Head of EU Capital Markets, also based in Madrid. There have also been changes in the EMEA Leveraged Finance Capital Markets team with **Eduardo Trocha** becoming Head of Loan and High Yield Syndicate – EMEA, and reporting to **Mark Walsh**, Co-Head of EMEA Leveraged Finance Capital Markets. In the US, two members of the Leverage Finance Capital Markets team have also been given additional responsibilities: **Matt Fishman** will lead the Technology and Software sectors in loans, and **Marc Warm** will, alongside his overall team co-head responsibilities, hold responsibility for the TMT sectors in high yield. Fishman will continue to report to **Jon Moneypenny** and Marc Warm, who are Co-Heads of Leveraged Finance Capital Markets.

JP Morgan Private Bank has promoted **Helene Briand** and **Ben Williams** to Co-Heads of Lending – EMEA. They will be based in Paris and London, respectively

JP Morgan has hired **Oliver Clarke** as an Investment Professional in its London based FIG Syndicate team. Clarke will report to **Dimis Theodorou**, Head of FIG Syndicate. Clarke joins from **Deutsche Bank's** FIG Syndicate team. The bank has also hired **Nicoleta Vasile** as a VP in its London based Leveraged Finance team. Vasile joins from **ING's** Leveraged Finance team.



Lloyds Bank has promoted **Eve Marlborough** to Director in its Bond Syndicate team. Marlborough joined Lloyds in 2017 and moves into her new role following the resignation of **Colin Parkhill**.

NatWest has made a number of structural changes and internal promotions. The Financing and Risk Solutions division, led by out-going **Scott Satriano**, has been disbanded and incorporated into the Capital Markets division, led on an interim basis by **Jonathan Peberdy**. The Capital Markets division has been split into two subdivisions; Primary Capital Markets, also led by Peberdy and Private Finance, led on an interim basis by **Stuart Connell**. **Chris Agathangelou** has been promoted to Head of Credit Flow Syndicate. **James Marriot**, Head of DCM FIG has also added FIG Advisory to his current role. **Miles Hunt** has been promoted to Head of Private Credit Syndicate.

Natixis has named **Gabriel Levy** as Global Head of DCM. He will be based in Paris and report to **Alain Gallois**, Global Head of Investment Banking. Levy's previous role at Natixis was Head of Debt Advisory for Financial Institutions. Levy takes over the role from **Michael Haize**, who will become Global Head of Rates & Currency Trading.

NordLB has promoted **Falk Meyer** and **Tobias Jesswein**. Meyer joins the FIG team, covering clients in Austria and Germany. He has been with NordLB for over 20 years. Jesswein moves from a Business Development role to the bank's Fixed Income and SSA Origination team and will cover clients in the Benelux.

NatWest has named **Andrew Blincoe** as Head of Large Corporates and Institutions. Previously, Blincoe was Head of Structured Finance. He will continue to report to **Paul Thwaite**, CEO of Commercial Banking.

Rabobank has hired **Hicham Er Rafass** as a Director in its London based Leveraged Finance and Sponsor Coverage team. For the last year and a half, Rafass has been managing his own company, **Meritt**, and prior to that he was a Director in **GE Capital's** London based Leveraged Finance team.

CREDIT: FUNDS

Alcentra has hired **Jonathan DeSimone** as CEO. He succeeds Co-Founder **David Forbes-Nixon**, who continues to focus on his investment responsibilities. DeSimone previously worked at **Bain Capital Credit**, where he was latterly an MD and Chief Investment Officer for Liquid Credit.

Alcentra has also hired **Emma Blakey** as an AVP in its Direct Lending Portfolio Monitoring team. Blakey was previously a Senior Associate in **Ares'** Direct Lending Portfolio Monitoring team.

Amundi Asset Management's Deputy CEO **Dominique Carrel-Billiard** has taken on the additional role of Head of Real & Alternative Assets, replacing **Pedro Antonio Arias** who has left the group to pursue an entrepreneurial project. Carrel-Billiard was previously Head of Institutional Clients, a role which will now be held by **Jean-Jacques Barberis**.

Astorg has hired **Alexandre Falewee** as a Senior Associate in its Capital Markets team. He will be working together with **Thibault Veber**. Prior to joining Astorg, Falewee was an Associate in **JP Morgan's** London based Leveraged Finance team.

Ares has recently hired a number of individuals into its Direct Lending teams across Europe. **Gonzalo Echevarria** has joined the Madrid based team as a VP, and **Tom Forrest** and **Anita Das** have joined the London based team as VPs. Prior to joining Ares, Echevarria was a Director in **ING's** Madrid based Leveraged Finance team, Forrest a VP in the Distressed Credit team at **JP Morgan** and Das a Manager in **PSP's** London based Credit Investment team. Ares has also hired **Eli Appelbaum** as an MD in its Credit Group. Appelbaum joins from **Hayfin Capital Management** where he was latterly a Partner and focused on direct lending and special situations.

Brookfield Asset Management has hired **Jean-Baptiste Guille-Biel** as an Investment Professional in its Special Investments team. **Guille-Biel** joins from **HPS Investment Partners'** Private Credit team.

Carlyle has hired **Riddhi Bhalla** as an MD and Head of European Investor Relations for Carlyle Global Credit. She will focus on developing institutional relationships across Europe and the UK. Most recently, Bhalla was a Director focusing on fundraising and business development at **Bain Capital**.

CAPZA has hired **Maureen Planchard** as a Principal in its Private Debt team. She is based in Paris and joins from **CIC's** Private Debt team.

Credit Suisse Asset Management and the **Qatar Investment Authority** have partnered to create a private credit platform focusing on providing secured first and second lien loans to upper-mid and large cap companies in the US and Europe. The group will sit within Credit Suisse's Credit Investment Group (CIG) and be led by **John Popp**.

David Kempner Capital Management has hired **Axel Wikner** as a Research Associate to focus on distressed investments. Wikner joins from **Barings**, where he was latterly an AD in its European Private Finance team.

GSO Capital Partners has named **Robert Post** as a Portfolio Manager on its Senior Floating Rate Term Fund, Long-Short Credit Income Fund, and Strategic Credit Fund. **Robert Zable** will remain the lead Portfolio Manager of the named funds and **Gordon McKemie** will remain a Portfolio Manager.

Hayfin Capital Management has hired **Don Nguyen** as Head of Fund Finance. Nguyen will be based in London and joins from **Barings**, where he was latterly a Director covering a variety of asset classes and held responsibility for the management of the Portfolio Services team.

Hayfin Capital Management has also hired **Stuart Mitchell** as an Associate from **M&G Investment Management**.

H.I.G. Capital has hired **Pascal Meysson** as an MD and Head of H.I.G. WhiteHorse Europe. Meysson joins with twenty-four years' experience, having most recently been an MD in **Alcentra's** European Direct Lending team.

Jason Hicks has also joined **H.I.G. WhiteHorse** as a Principal in its Origination team. Previously, Hicks was an MD at **MC Credit Partners** where he focused on sponsored & non-sponsored transactions as an origination and execution professional.



Macquarie has hired **Charles de Villaines** as Head of Direct Lending – France, based in Paris. De Villaines joins from **CIC** where he was a Director in its Paris based Leveraged and Acquisition Finance team.

Muzinich has promoted **Tatjana Griel Castro** to Co-Head of Public Markets, working alongside New York based **Michael McEachern**. Griel Castro will also continue as Senior Portfolio Manager on the Enhanced Yield Short-Term and Sustainable Credit strategies.

Oak Hill Advisors has hired **Mathieu Ferri** as an Analyst focused on Distressed Credit and Special Situations. He joins from **H.I.G. Capital**, where he was latterly a Senior Associate.

Owl Rock Capital has named New York based **Alex Maged** and **Jeff Walwyn** as Head of Credit and Head of Non-Tech Underwriting, respectively. Maged previously held the role of Head of Underwriting and Portfolio Management and Walwyn was an MD in Owl Rocks's Underwriting team. Walwyn will continue to report to Maged.

Pemberton Asset Management has appointed **Robert Wartchow** as an MD and Portfolio Manager focusing on its Mid-Market Debt strategy alongside **Mark Hickey** and also **Steven Craig**, who joined the team in February from **BNP Paribas**. Wartchow joins from **Credit Suisse** where he was latterly Head of EMEA High Yield Syndicate. Pemberton has also hired **Christopher Ellerker** as an MD in its Credit team. He joins from **NatWest Markets**, where he was a Director focusing on Credit Strategy.

Former Governor of the Bank of England **Mark Carney** has joined the advisory board at **PIMCO**. The board is chaired by former Federal Reserve Chair **Ben Bernanke** and includes former British Prime Minister **Gordon Brown** and ex-President of the **European Central Bank Jean-Claude Trichet** among others.

PIMCO has hired **Mathieu Clavel** as an MD and Head of Private Credit Europe. He will join the business in 2021 and be based in London. Clavel succeeds **Lionel Laurent** who left the business in July.

Sanne has hired **Keith Miller** as Global Head of Private Debt. He will be responsible for providing guidance and support as Sanne continues to build its loan agency and private debt product offering. Miller joins from **Global Loan Agency Services**, where he was Head of Loan Services.

USS Investment Management has hired **Liam Tyce** as an Associate in its Private Credit team. Tyce joins from **Tomorrow Partners LLP** where he was an Associate.



CREDIT: ADVISORY

Alantra has added to its Credit Portfolio Advisory (CPA) division in the Iberian region with the hiring of **Manuel de Macedo Santos** as Head of Alantra CPA, based in Lisbon. De Macedo Santos takes over from **Carlo Savani**, who will now be overseeing the company's CPA International Hub. De Macedo Santos joins Alantra from **AXIA**, where he was a Director in the Investment Banking division. The hire follows the appointments of **Marcus Evans** and **Christos Stefanidis** as MDs in the UK and Greece, respectively.

Alvarez & Marsal has recently made a number of significant hires in its Restructuring & Insolvency practice, continuing their expansion across Europe. Having earlier this year hired **Thomas Marcorelles** from **EY** to set up the French Restructuring business in Paris, the business has now also hired teams in the Nordics, Spain and Switzerland. **Jonas Rickardsson** joins as Head of Financial Restructuring in the Nordics and will be based in Stockholm, and **Dan Andersson** joins as Head of Nordic Operational Restructuring and CRO Services, based in Hamburg, Germany. Both join from **EY** where they held similar positions. Later this year, the Nordic team will be joined by **Kristoffer Ståhlbröst**, who will lead the overall Nordic Restructuring team. **Mikel Ortega** and **Yago Fernandez** also join from **EY** to set up and lead A&M's Spanish Restructuring team, based in Madrid. In Switzerland, **Alessandro Farsaci** has been hired to build and lead the Swiss Restructuring practice. Prior to joining A&M, Farsaci spent six years in **KPMG's** Restructuring & Debt Advisory team in Zurich. **Tobias Fritsche** and **Matthias Schweinzer** have also joined the new Zurich based team from **KPMG** and **EY**, respectively. The London based Restructuring team has also seen some senior additions, **Christian Ebner** was hired from **Deloitte's** Restructuring & Debt Advisory team, where he was a Partner. Ebner will focus on growing the restructuring practice in Germany and Italy. **James Dervin** also joins the London based team from **Deloitte** in a Pan-European role.

Eddie Williams will be re-joining **PwC** in 2021 as a Partner focusing on Business Restructuring Services, based in Birmingham. Williams joins from **Grant Thornton** where he spent five years and latterly led their Mid-Market Restructuring team in the Midlands. Williams spent the first 19 years of his career at PwC.

PJT Partners has hired **Jamie Bolden** as an MD in its Restructuring team. Bolden joins from **Gleacher Shacklock**, where he was latterly an MD focusing on Restructuring. Prior to this, he worked in Debt Advisory at **KPMG**.

Stifel has grown its Capital Solutions Group in Europe by bringing on board the **Galiant Partners** Advisory team including CEO & Co-Founder **Jan-Erik Back**, **Duncan Sherriffs** and **Alex Boyce**. Back joins as the new Head of Stifel's Capital Solutions Group, Sherriffs joins as an MD, and Boyce joins as a Director. Prior to setting up Galiant Partners in 2020, Back was Head of Structured Finance at **BTG Pactual Commodities**, Sherriffs was a Director in **M&G's** Leveraged Finance team, and Boyce was a VP at **Bank of Montreal**.

CREDIT: OTHER

Stephan Gimpel and **Oliver Corstjens** have started up their own workflow & analytics platform to improve the efficiency of DCM desks in investment banks, with Gimpel as the CEO. The start-up is called **Bond Origination Technologies** (BOTs). Gimpel has just left **Citi** after fourteen years, where most recently he was a Director and Head of DCM FIG – Germany, Austria, Dutch & Nordic. Corstjens has also just left Citi after ten years as a bond syndicate banker.

Petko Peev has left **Credit Suisse** to join **Delivery Hero** as a Senior Director. Delivery Hero is a leading

online food ordering and delivery marketplace. Peev will be focused on performance management and based in Berlin. At Credit Suisse, Peev was a Director in the London based Leveraged Finance team.

Lucie Bonnieux has left **CVC Capital Partners** to join **ClimateSeed**, a digital platform that allows organisations to invest in financing sustainable projects in order to manage their own impact. Bonnieux was previously the Sustainability Lead at CVC and prior to that an Investment Director in the Credit team.

James Cumming has left **Ares** to join **Deltabase** as an Independent Advisor. Cumming was latterly a Principal in the European Direct Lending team at Ares.

Lorenzo Ceretti and **Vivio Berardi** have joined **ION**, a corporate delivering trading and workflow automation software to financial institutions, corporations, central banks and governments. Ceretti joins in a strategy development role and Berardi as an Executive Investor-Operator for Global Financial Technology. Both join from **Credit Suisse** where they were latterly members of the newly formed and recently disbanded Direct Lending team under **Jim Amine** and **Mathew Cestar** and prior to that an MD and VP, respectively, in the bank's Leveraged Finance team.

Chris Yoshida has joined **Reech Corporation** (the family office of **Christopher Reech**) as CEO of the newly formed Merchant Banking and Capital Markets division. Yoshida joins from **Carlyle** where he was a Senior Advisor to Capital Solutions Europe and its Global Credit Business. Yoshida has previously held senior positions at **Deutsche Bank** and **Morgan Stanley**.



EUROPEAN INVESTMENT BANKING MOVES

INVESTMENT BANKING: BANKS

Bank of America has named **James Palmer** as interim Head of ECM – EMEA, replacing **Sam Losada**. Palmer has twenty-five years' experience, having most recently worked for **Credit Suisse** as Vice Chairman of Investment Banking & Capital Markets – EMEA.

Barclays has made a number of senior internal appointments. **Joe McGrath** has been named as Chairman of Barclays' Investment Banking business; previously, he was Global Head of Banking. **Paul Compton**, previously President of Barclays Bank PLC and **C.S. Venkatakrisnan**, previously Chief Risk Officer, have been named as the new Global Co-Heads of Banking and Co-Presidents of Barclays Bank Plc.

Barclays has hired **John Muncey** as an MD and Vice Chairman of Barclays' EMEA Consumer and Retail group. Muncey joins from **Panmure Gordon** where he was latterly Head of Investment Banking. Barclays has also hired **Manuel Esteve** as Head of ECM – Continental Europe. Esteve will be reporting to **Tom Johnson**, Head of ECM – EMEA. Esteve previously spent eighteen years at **JP Morgan**, latterly as Head of Equity Solutions – EMEA.

Citi has named **Jane Fraser** as CEO, effective from February 2021, succeeding retiring incumbent CEO **Michael Corbat**. Fraser was previously President and CEO of Global Consumer Banking and has spent 16 years with the firm. Fraser's replacement as CEO of Global Consumer Banking has yet to be named.

Citi has launched an Alternative Capital team in London focused on equity raising for Private Companies and Special Purpose Acquisition Companies. The team will be comprised of Citi's Head of ECM – Italy, **Giacomo Ciampolini**, who will lead the team in EMEA, **Mihir Unadkat**, new hire **Pedro Lami** (from **JP Morgan**) and two more junior bankers.

Citi has hired **Anand Sethia** as a VP focusing on European Secondaries Advisory. He is the first member of the team to be based in London and will report to **Orcun Unlu**, Global Co-Head of the Private Funds Group. Sethia joins from **Campbell Lutyens**.

Citi has also hired **Robin Rousseau** as Vice Chairman of EMEA Investment Banking, based in Paris. He will provide senior strategic client coverage with a focus on France and report to **Phil Drury**, Head of Banking, Capital Markets & Advisory. Rousseau joins from **Deutsche Bank** where he was Head of M&A – EMEA.

Commerzbank has appointed former State Bank executive **Hans-Joerg Vetter** as its new Chairman. Vetter will replace **Stefan Schmittmann**, who along with CEO **Martin Zielke**, will leave the bank by the end of 2020. Formerly, Vetter was the CEO of **Landesbank Baden-Württemberg**.

As of August 1st, **Credit Suisse** has created a Global Investment Bank containing its Global Markets, Capital Markets, Investment Banking and APAC Markets divisions. The global Investment Bank will be led by CEO **Brian Chin**, previously CEO of Global Markets. **David Miller**, previously Head of Investment Banking and Capital Markets, will lead the Capital Markets and Advisory franchises within the Investment Bank and report to Brian Chin. The Investment Banking Capital Markets franchises in Switzerland and Asia will remain.

Deutsche Bank has hired **Christina Too** and **Gordon Butterworth** as MDs in its EMEA Healthcare Investment Banking Coverage & Advisory team, based in London. The pair join from **Nomura** and **Bank of America**, respectively. Both will be reporting to **Paolo Cicchine** who is Vice Chairman of Global Healthcare & Head of EMEA & Asia Healthcare. Cicchine joined Deutsche in January from Nomura.

Goldman Sachs has announced a number of internal leadership changes. **Christopher Droege** and **Chris Emmerson** have been named Co-Heads of EMEA Cross-Markets and Sponsor M&A. They will lead a global team of 150 that was established last year at Goldman Sachs to target smaller deals. Emmerson was previously an MD within Goldman's UK M&A team and Droege a German coverage banker in Goldman's Frankfurt office. **Anthony Gutman** and **Gonzalo Garcia** have been named Co-Heads of Investment Banking – EMEA. The newly created positions follow the relocation of former Global Co-Head of Investment Banking, **Marc Nachmann** from London to New York late last year to become Co-Head of Securities. Garcia was previously Co-Head of Global Natural Resources, Co-Head of Lat-AM and Head of the Investment Banking division for Latin America. Gutman was previously Global Co-Head of Investment Banking Services and Co-Head of UK Investment Banking. **Mark Sorrell** and **Stephan Feldgoise** have been named Co-Heads of Global M&A. Sorrell will be based in London and previously led Goldman's investment bank in the UK. Feldgoise will be based in New York and previously led Goldman's M&A business for the Americas and was also Head of Global Consumer Investment Banking. **Michael Carr**, **Dusty Philip** and **Gilberto Pozzi** have been named as Co-Chairs of Global M&A, joining existing Co-Chairs **Tim Ingrassia** and **Gene Sykes**.

HSBC has named **Alexander Paul** and **Eric Bai** as Global Co-Heads of FIG Coverage. They will be based in London and Hong Kong respectively. Paul was previously Co-Head of FIG – EMEA and Bai, Co-Head of FIG – APAC.

HSBC has hired **Jan Laubjerg** as Global Head of Natural Resources. He will be based in London and report to **Peter Enns** and **Hugo Heath**, Global Co-Heads of Advisory & Investment Banking Coverage. He will take charge of three separate teams: Global Oil & Gas, Metals & Mining and finally Power, Utilities & Renewables. Laubjerg joins from **FlowStream Commodities**, a company he co-founded in 2012. Prior to this, he was Co-Head of Natural Resources – EMEA at **Nomura**.

Conservative MP and former Chancellor of the Exchequer **Sajid Javid** is joining **JPMorgan** as a Senior Adviser for EMEA.

Morgan Stanley has hired **Sam Losada** as Co-Head of Strategic Equity Solutions. Losada joins from **Bank of America** where he was latterly Head of ECM – EMEA.

Natixis has named **Christine Coudray** and **Meriem Smida** as Head of Banks and International Public Sector Coverage and Global Head of Financial Sponsor Coverage, respectively. Coudray was previously Global Head of Senior Relationship Management and Client Management at the bank and Smida an MD in the Financial Sponsor Coverage team.

Santander has appointed **William Vereker** as Chairman of its UK business. Vereker was previously Vice-Chairman of Investment Banking – EMEA at **JP Morgan**. From 2018 to 2019, Vereker worked as a business envoy for former Prime Minister **Theresa May**.

Société Générale's Co-Deputy CEO, Global Head of Investment Banking & Head of Investor Solutions, **Séverin Cabannes**, will be retiring in 2021. Current Head of the Investment Bank in the Americas, **Slawomir Krupa**, will be replacing Cabannes from January 2021 and reporting to CEO **Frédéric Oudéa**.

UBS has named **Nestor Paz-Galindo** as Global Co-Head of M&A. He will work alongside **Marc-Anthony Hourihan**, effective 2021. Previously, Paz-Galindo was Head of M&A – EMEA. **Philipp Beck** has been promoted from Head of M&A – Germany, Austria & Switzerland to Head of M&A – EMEA.

INVESTMENT BANKING: GLOBAL ADVISORY & BOUTIQUES

Alantra has hired **César Ciriza** as a Managing Partner



to lead its Infrastructure and Energy activity. Ciriza will be based in Madrid and joins from **Delfos Partners**, an independent investment boutique he founded in late 2019. Previously, Ciriza was MD & Head of Spain & Portugal at **Evercore**.

Arma Partners has hired **Alina Gheorghe** as a Director to focus on Technology. She joins from **William Blair** where she was a VP focusing on Fintech and Software.

Berenberg has named **David Mortlock** and **Christian Kühn** as Managing Partners. They will join the Management Board alongside **Hans-Walter Peters** (stepping down in 2021) and **Hendrik Riehmer**. Mortlock will continue to lead Berenberg's investment banking division.

Cavendish Corporate Finance has hired **Anthony Platt** as a Partner in its TMT Team to be based in London, reporting to **John Farrugia**, Partner and Head of Technology. Platt joins from **Grant Thornton** where he was latterly a Director focusing on M&A in the Technology sector. Cavendish has also hired **Karri Vuori** as a Partner to focus on deals involving UK mid-market private equity firms. Vuori joins from **Liberum Capital** where he was latterly Head of M&A.

Clearwater International has acquired an office in Sweden through a merger with **Valentum**, Sweden's leading sell-side advisory business. The office will be led by Partners **Tomas Almgren** and **Gustaf Plyhm**.

EY has hired **Sylvester Oppong** as Head of Healthcare Services Corporate Finance & M&A. He will work within the Life Sciences and Healthcare M&A team to originate and lead transactions across the Healthcare sector within the UK and internationally. He joins from **Smith Square Partners** where he was a Partner and Head of Healthcare M&A.

Oppenheimer & Co. has hired **Philippe Jacquemard** as an MD and Head of European Insurance. He will join the London based FIG team and report to **Gilbert Dychiao**, Head of FIG, and **Max Lami**, CEO and Head of Investment Banking – Europe. Jacquemard joins from **Fenchurch Advisory Partners** where he was an MD focusing on the Insurance sector.

Jefferies has hired MDs **Brenlen Jinkens** and **Scott Beckelman** to launch a Secondaries Advisory unit. They will be based in London and New York, respectively. They join from **Greenhill** where they had been based following the acquisition of **Cogent Partners** in 2015.

Raymond James has added to its German Industrials team by hiring **Tobias Ramminger** as an MD from **Lincoln International**. Raymond James has also promoted **Sherif Abdel-Aziz** to Director in the same team.

Stephens Europe has hired **Robert Horton** as an MD focused on the Consumer sector. Horton joins from **Spayne Lindsay**. Stephens, an Arkansas headquartered independent investment bank, is building its European presence and currently has 30 bankers between London and Frankfurt.

Tradition Private Markets has hired a Secondaries Advisory team from **Duff & Phelps**. The team consists of **William Arnold**, **Maulik Patel**, **John Corley** and Team Head **Dan Nolan** who will be based in London, with the exception of Corley, who will be based in New York.

William Blair has hired **Arthur Van der Goes** as an MD in its Global Consumer and Retail Investment Banking team. He will be based in Amsterdam. Van der Goes has over twenty years' experience, most recently as an MD at **Rabobank** in its Food and Agriculture M&A team.



EUROPEAN PRIVATE EQUITY MOVES

Aberdeen Standard Investments has hired **Mark Redman** as Global Head of Private Markets. He will succeed **Peter McKellar**, who retired at the end of September. Redman joins from **OMERS** where he was latterly Global Head of Private Equity.

Aberdeen Standard Investments has also hired **Chris Robinson** as a Senior Investment Director to focus on European co-investments. Previously, Robinson was a Principal at **Cinven** focusing on Healthcare and Food/Ingredients.

Ardian has hired **Florian Haas** as a Director in its Frankfurt based Private Equity Expansion team. Previously, Haas was a Principal at **Apera Asset Management** where he was responsible for originating and executing German mid-market direct lending transactions.

Aleph Capital Partners has hired **Gabriele Galli** as a Director based in its London Office. Galli joins from **Bank of America** where he was a VP in the London based Leveraged Finance team.

Amadeus Capital Partners has hired **Edward Kliphuis** as a Partner to lead its 'Scale' investment activities, based in Madrid. Kliphuis joins from **M Ventures** where he led Health Technology, Frontier Technology and Sustainability investments. **Ana Bernardo-Gancedo** also joins the firm as a Healthcare Analyst, based in Cambridge. **Amelia Armour** and **Pierre Socha** have been promoted to Partners in the Early Stage Fund team.

AnaCap has promoted **Edward Green**, **Nassim Cherchali** and **Tassilo Arnhold** to Partners. They will join the Investment Committee as voting members for Private Equity and Credit. Green joined the firm in 2007, originally as part of the Business Services team, Cherchali joined in December 2008 and Arnhold joined in 2015.

Aztec Group has hired **Paul Watson** as a Director and **Alexandra Prince** as an AD in its Jersey based Private Equity team. Watson joins from **Marbral Advisory**, a Channel Islands-based management consultancy, and Prince joins from **Saltgate**, where she was a member of the senior leadership team.

Baird Capital has promoted **Michael Holgate** to Partner and **Andy Dyer** to Director, both are based in the London office. Holgate joined Baird in 2014 and focuses on the Technology and Services sectors, and Dyer joined in 2016 and focuses on Industrial Solutions.

BerchWood Partners has hired **Vic Kotecha** to lead the firm's distribution efforts across EMEA. He will be based in London. Previously, Kotecha managed fundraising mandates across Europe and Asia at **Argo Capital**.

Blackstone Growth has hired **Nicolas Dupuis**. Dupuis joins from **Apax Partners** where he was an Investment Professional focusing on growth equity in the Technology sector.

Bridgepoint has hired **Louis Prothery** as a Partner in its main fund. Prothery will be based in Paris and joins from **Eurazeo** where he was an MD and Head of Origination.

Capital Dynamics has hired **Martine Sessin-Caracci** and **Jean-Yves Lagache** as Co-Heads of its newly opened Paris office. Sessin-Caracci joins from **Omnes Capital** where she led Investor Relations, Marketing and Communications and Lagache joins from **Amundi** where he led its Fund of Funds activities.

Chiltern Capital has hired **Joe Bennett** and **Alistair Gray** as Investment Managers in its London based team. Bennett joins from a private family office where he focused on TMT, Business Services and Healthcare and Gray from **Horizon Capital** where he focused on TMT and Business Services.





Nik Morandi has left **CPPIB**. At CPPIB, he was a Senior Principal and European Head of Secondaries. Morandi joined CPPIB in 2016 from **Collier Capital**, where he was latterly a Partner. Morandi will be replaced as Head of Secondaries at CPPIB by **Dushy Sivanithy**. Sivanithy joined CPPIB in 2018 from **Rede Partners**, where he was Head of Origination.

EQT has hired **Olof Svensson** as Head of Shareholder Relations. Svensson will be based in Stockholm and will report to CFO **Kim Henriksson**. Previously, Svensson was an ED in **JP Morgan's** ECM team.

Helios Investment Partners has hired **Phil Davis** as Director of ESG from **Carlyle** where he was Head of Sustainability – EMEA. Davis previously spent 11 years at **PwC** as an AD.

H.I.G. Capital has hired **Rohin Jain** as an MD and **Nishant Nayyar** as a Principal to work within H.I.G.'s European Middle Market LBO team, based in London. Jain joins from **Triton Partners** where he led the Healthcare team, and Nayyar joins from **Apax Partners** where he was a Principal focusing on TMT.

H.I.G. Capital has also hired **Andrew Liao** as Co-Head of Infrastructure. He will be based in London and work alongside New York based **Ed Pallesen** and take responsibility for the Infrastructure team's activities in Europe. Liao joins from **Ardian**, where he was latterly a Senior MD in its Infrastructure group.

JEITO has hired **Mehdi Ainouche** as a Principal to focus on BioTech and BioPharma, based in its Paris office. Ainouche joins from **Turenne Capital** where he was an Associate focusing on Life Sciences Venture Capital.

Keensight Capital has hired **Stéphane Jamin** as a Director in its Paris based Portfolio Performance team. Jamin joins from **Kearney** where he was latterly a Manager.

Edouard Pillot has left **KKR** after 14 years. He was latterly a Partner and European Head of Industrials. Pillot will be replaced by **Christian Ollig** who will also retain his current position as Head of KKR's German operations and be based in Frankfurt.

KKR has hired **Patricia Bandeira Vieira** to the newly created role of Head of Real Estate Capital Raising – EMEA; she will be based in London. Bandeira Vieira joins from Texas-headquartered real estate investor **Hines**, where she was latterly a Director focused on raising equity capital in France, the Nordics, the UK and Iberia.

LBO has hired **Thibaud Nonotte-Varly** as an Investor Relations Director, based in Paris. Nonotte-Varly will report to **Sophie Chateau**, Head of Investor Relations, and joins from **Rothschild & Co.** where he was an Investor Relations Director.

Lone Star Funds has hired **Vincent Briançon** as an MD and Head of Corporate Investment – France, based in Paris. Briançon joins from **LBO France**, where he was latterly an AD.

LDC, the private equity arm of **Lloyds Banking Group**, has hired **Mark Howden** as an Investment Director. Howden will focus on strengthening LDC's activities in the Midlands. Howden joins from **Bentley Motors** where he was latterly Chief Strategy Officer.

NorthEdge has hired **Liam May** as a Director in its Manchester based Private Equity team. May joins from **NVM Private Equity** where he was an Investment Director focusing on a range of sectors across the North West of England. NorthEdge has also made a number of internal appointments. **Andrew Skinner** has been named Director and Head of the Midlands and **James Hale** as a Director and Head of Origination. **George Potts** has been promoted to Director within the North West Investment team.

Northleaf Capital has appointed **Daniel Dupont** as Vice Chairman – Europe. He will remain a member of Northleaf's Private Equity Investment Committee and continue to provide senior coverage for institutional investors in both Europe and Canada. Prior to this appointment, Dupont was Co-Head of Secondaries and Head of Northleaf's London office.

PAI Partners has hired **Ralph Heuwing** as a Partner and Head of DACH. He will focus on reinforcing the firm's existing presence in the region and will be based in Munich. **Heuwing** joins from **Knorr-Bremse**, a supplier for the commercial and rail vehicle industry, where he was latterly CFO.



Pantheon has promoted Partner **Rob Barr** to Head of Investor Relations – EMEA. Based in London, Barr will lead the Investor Relations team in EMEA and distribution relationships in Spain, the Middle East, France, and Italy.

Picus Capital has hired **Caroline Grau** as an Investment Manager focusing on 'pre-seed stage' portfolio companies. Grau will be based in Munich and joins from **McKinsey & Company** where she acted as an advisor to clients in the Semiconductor, Telecommunication and Technology industries.

Pollen Street Capital has hired **David Jones** as an Operating Partner for the Technology sector. Jones joins from **NatWest Markets** where he was Head of Digital Distribution.

Sandton has hired **Jordan Kay** and **Emmanuel Atlan** as Investment Managers, to be based in London and between the Paris and London offices, respectively. Kay will work alongside **Matt Meehan**, Head of Sandton UK, and joins from **Lincoln International**. Atlan will work alongside Matt Meehan and **Sébastien Cailliau**, Head of Sandton France, and joins from **THM Partners** where he worked within its European Restructuring team.

Sanne has appointed **Aslan Ozdemir** as an AD in its Netherlands based Real Assets team. Prior to joining Sanne as a Senior Manager in its Accounting team in 2018, Ozdemir was a Senior Financial Accounting Manager at **Intertrust Group**.

Silverfleet Capital has hired **Dr. Christian Süß** as a Partner in its Munich office. Previously, Süß was a Senior Principal at **Towerbrook**, working across the firm's buyout and structured minority funds. **Stephan Prym** has also joined the firm as an Investment Executive to help expand Silverfleet's investments in the DACH region. Previously, he was an Investment Manager at **Alpina Partners**.

Harry Mahadevan is re-joining **TA Associates'** London office as a VP following the completion of his MBA. He will focus on Financial, Business and Data Services across Europe as well as cross-sector UK investments. Prior to joining TA Associates in 2015, he was an Analyst within **Credit Suisse's** FIG group.

Alan Pardee, Co-Founder of **Mercury Capital Advisors**, is joining **Valor Equity Partners** as an MD.

WestBridge Capital has hired **Katherine Bond** as an Investor Relations Director, based in London. Bond will be responsible for developing relationships with HNW individuals, family offices and institutional investors as well as liaising with LPs. Bond joins WestBridge from **Cadence Equity Partners** where she spent three years as a Consultant.

YFM Equity Partners has hired **Victor Christou** to the newly created role of Partner & Head of Growth – UK, based in London. Previously, Christou was CEO of **Cambridge Innovation Capital**.

Wessex Partners is a specialist financial services executive search boutique.

We strongly believe that executive search requires specialist consultants, not generalists. This is the ethos on which we are based.

17 Hanover Square, London, W1S 1BN
Tel: +44 (0)20 3870 1380
Email: info@wessexpartners.com

www.wessexpartners.com